

**COMPETITIVE SEALED PROPOSAL  
SOLICITATION# CLMC837  
C.I.P# 7327.053**

**Red River Enhancement**

<b>02/25/2021</b>	<b>CSP opening / due date at 2:00 pm CST</b>

Deliver Electronic Proposals to:

[City of Austin-Eresponse Portal](#)

By 2:00PM CST on February 25rd, 2021





8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • curtis2aia@gmail.com

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## **Bid Forms**

## UNIT PRICE BID FORM

Section 00300U

The undersigned, in compliance with the Invitation for Bids for construction of the following Project for the City of Austin, Texas:

Solicitation No.:	CLMC837
Project:	Red River Enhancement
CIP ID No.:	7327.053

Having examined the Project Manual, Drawings and Addenda, the site of the proposed Work and being familiar with all of the conditions surrounding construction of the proposed Project, having conducted all inquiries, tests and investigations deemed necessary and proper; hereby proposes to furnish all labor, permits, material, machinery, tools, supplies and equipment, and incidentals, and to perform all Work required for construction of the Project in accordance with the Project Manual, Drawings and Addenda within the time indicated.

Note: The Bidder will enter the line item subtotal in the "Amount" column below, which is the product of the estimated "Quantity" multiplied by the "Unit Price". Any mathematical errors will be corrected for the purpose of determining the correct Amount to be entered in the Bid Form. The Amounts, including any corrected Amounts, will then be totaled to determine the actual amount of the Bid.

Bid Item	Quantity	Unit	Item Description	Unit Price	Amount
101S-B	14	100 foot STA	Preparing Right of Way	\$ 714.28	\$ 10,000
360S-A	50	SY	7 In. Concrete Pavement, for Alleys.	\$ 99	\$ 4950
414S-C	50	CY	Cast-in-place Portland Cement Concrete Retaining Wall, Including Reinforcement-	\$ 1399	\$ 69,950
430S-A	3000	LF	P.C. Concrete Curb and Gutter (Excavation)	\$ 24.99	\$ 74,970
432S-5	15000	SF	New P.C. Concrete Sidewalks, 5 Inch thickness	\$ 6.65	\$ 99750
432S-RP-1	32	EA	P.C. Sidewalk Curb Ramp with Pavers (Type I)	\$ 2185	\$ 69920
432S-SAC-7F	4	EA	Streetscape Tree Well without Grate	\$ 1500	\$ 6000
433S-C	3000	SF	Type II P.C. Concrete Driveway	\$ 8.99	\$ 26,970
504S-1WM	1	EA	Adjusting Water Meters	\$ 500	\$ 500
504S-3G	1	EA	Adjusting Gas Valve Boxes to Grade	\$ 990	\$ 990
504S-3W	3	EA	Adjusting Water Valve Boxes to Grade	\$ 660	\$ 660
504S-4PB	6	EA	Adjusting Pull Boxes to Grade	\$ 990	\$ 990
506S 432	6	EA	Minor Manhole Height Adjustment, 32" Dia., Adjust Ring and Cover up to 12" height.	\$ 990	\$ 990
508S-I10S	1	EA	Inlet, Standard	\$ 7990	\$ 7990
610S-E	1	EA	Tree Trunk Protection (Wood Planking)	\$ 395	\$ 395



**Bidding Requirements, Contract Forms and Conditions of the Contract**

<b>Bid Item</b>	<b>Quantity</b>	<b>Unit</b>	<b>Item Description</b>	<b>Unit Price</b>	<b>Amount</b>
610S-R	6	EA	Removal of Existing Trees	\$ 475	\$ 2850
628S-B	100	LF	Sediment Containment Dikes with Filter fabric	\$ 10.25	\$ 1025
648S	500	LF	Mulch Sock	\$ 9.75	\$ 4875
700S-TM	1	LS	Total Mobilization Payment	\$ 456,472	\$ 456472
710S-B	10	EA	Class III, Type 1 Bicycle Rack	\$ 300	\$ 3000
802S-B C.I.P.	2	EA	C.I.P. Project Sign	\$ 60	\$ 120
803S-CD	180	Per Calendar Day.	Barricades, Signs, and Traffic Handling	\$ 327.59	\$ 58967
803S-SF	250	LF	Safety Fence	\$ 2.85	\$ 712.50
831S-5	8	EA	4" diameter Pedestrian Signal Foundation	\$ 350	\$ 2800
833S-PPB	20	EA	Pedestrian Push-button	\$ 120	\$ 2400
835S-LT2	200	LF	Installing Traffic Signal Conduit with Conduit 2 inch in diameter	\$ 2.56	\$ 512
838S-PSM	10	EA	Pedestrian Signal Installation, Complete in Place	\$ 40	\$ 400
844S-1	200	LF	Class 1 Trenching for Traffic Signal Conduit	\$ 9	\$ 1800
871S-A	480	LF	Reflectorized Type I Thermoplastic Pavement Markings 24 inches in width, 90 mils in thickness, White in color	\$ 10	\$ 4800
1301S-B	252	SY	Granite Gravel Hike and Bike Trail (Decomposed Granite 6" deep)	\$ 17.5	\$ 4410
SP608S-AG	14	EA	Planting Type, Parry Agave, Size 5 Gallon	\$ 72	\$ 1008
SP608S-BI	20	EA	Planting Type, Big Muhly, Size 5 Gallon	\$ 36	\$ 720
SP608S-BP	7	EA	Planting Type, Pride of Barbados Red, Size 5 Gallon	\$ 64	\$ 448
SP608S-CE	1	EA	Planting Type Cedar Elm, Size in inches 3"	\$ 712.50	\$ 712.50
SP608S-DA	44	EA	Planting Type Damianita, Size 1 Gallon	\$ 13	\$ 572
SP608S-FE	132	EA	Planting Type Mexican Feather Grass, Size 1 Gallon	\$ 12	\$ 1584
SP608S-FI	22	EA	Planting Type Fire Cracker Fern, Size 1 Gallon	\$ 13	\$ 286
SP608S-HM	13	CY	Hardwood Mulch, Plan Quantity	\$ 65	\$ 845
SP608S-IP	66	EA	Planting Type Ice Plant, Size 1 Gallon	\$ 13	\$ 858
SP608S-LO	1	EA	Planting Type Live Oak, Size in inches 3"	\$ 712	\$ 712
SP608S-OP	9	EA	Planting Type, Spineless Prickly Pear, Size 5 Gallon	\$ 45	\$ 405
SP608S-PE	12	MO	Plant Establishment	\$ 3750	\$ 45,000

**Bidding Requirements, Contract Forms and Conditions of the Contract**

<b>Bid Item</b>	<b>Quantity</b>	<b>Unit</b>	<b>Item Description</b>	<b>Unit Price</b>	<b>Amount</b>
SP608S-RB	11	EA	Planting Type Redbud, Size in inches 2"	\$ 487	\$ 5357
SP608S-TL	31	EA	Planting Type, Purple Trailing Lantana, Size 1 Gallon	\$ 12	\$ 372
SP608S-TY	44	EA	Planting Type, Twist Leaf Yucca, Size 1 Gallon	\$ 12	\$ 372
SP608S-LE	300	LF	1/8" x 6" x 10' Steel Landscape Edging (Brown in color)	\$ 5.95	\$ 1785
SS612-A	28	CY	Imported Topsoil Mix	\$ 42	\$ 1176
SS650S-A	40	CY	Imported Flower and Garden Planting Soil Mix	\$ 48	\$ 1920
SS750S-A1	22	EA	Steel Planter – 8'x3'x3'	\$ 850	\$ 18700
SS750S-A2	22	EA	Steel Planter – 8'x1'x3'	\$ 550	\$ 12,100
SS750S-B1	40	CY	Drainage Material	\$ 125	\$ 5000
SS750S-C1	704	SF	Filter Fabric	\$ 2.45	\$ 1724.80
SS750S-D1	40	CY	Planting Mix	\$ 48	\$ 1920
SS750S-E1	152	LF	Decorative Metal Edging	\$ 13	\$ 1976
SS16650-A1	20	EA	20' Tall Solar Lamp Post	\$ 450	\$ 9000

<b>BASE BID . . . . .</b>	<b>One Million One Hundred and twenty One Thousand Seven Hundred and Seventy Seven Dollars</b> (Words)	<b>\$ 1,121,777</b> (Figures)
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- The "Base Bid" amount must be used in the MBE/WBE Compliance Plan Summary Page to determine subcontractor participation levels for the established MBE/WBE procurement goals.
- The "Base Bid" amount becomes the Bidder's "TOTAL BID" if allowances and/or alternates are not included.

In the event of a mathematical error, the correct product, determined by using the "Unit Price" and "Quantity", and the correct sum, determined by totaling the correct line item Amounts, will prevail over the amount entered by the Bidder. The unit prices shown above will be the unit prices used to tabulate the Bid and used in the Contract, if awarded by the City.

**Notes:**

1. MINIMUM WAGES: Workers on Project shall be paid not less than wage rates, including fringe benefits, as published by the Department of Labor (DOL) for Building Construction and Heavy and Highway Trades "AS APPLICABLE" and/or the minimum Wage required by City of Austin Ordinance No. 20160324-015, whichever is higher. The Total Minimum Wage required can be met using any combination of cash and non-cash qualified fringe benefits provided the cash component meets or exceeds the minimum wage required.

Optional Information on Bid Prices Submitted by Computer Printout: In lieu of handwritten unit prices in figures in ink on the Bid forms above, Bidders, at their option, may submit an original computer printout sheet bearing certification by, and signature for, the Bidding firm. The unit prices shown on acceptable printouts will be the unit prices used to tabulate the Bid and used in the Contract if awarded by the City. As a minimum, computer printouts must contain all information and in the format shown on the attached page: "Example of Bid Prices Submitted by Computer Printout" form.

If a computer printout is used, the Bidder must still execute that portion of the unit price Bid form which acknowledges the Bid Guaranty, Time of Completion, Liquidated Damages, and all addenda that may have been issued.

Bids with unit prices by computer printout may be rejected, if:

1. The computer printout does not include the required certification, set forth in the attached "Example".
2. The computer printout is not signed in the name of the firm to whom the Project Manual was issued.
3. The computer printout is non-responsive or otherwise omits required Bid items or includes items not shown on the Bid forms in the Project Manual.
4. The other required Bid documents issued by the City are not fully executed as provided above.
5. The signed Section 00300U is not returned with the signed computer printout.

If the Bid submitted by the Bidder contains both the form furnished by the City, completed according to the instructions, and also a computer printout, completed according to the instructions, unit prices of only one will be considered. In this situation, the unit Bid prices shown on the computer printout will be used to determine the Bid.

**BID GUARANTY:** A Bid guaranty must be enclosed with this Bid, as required in Section 00020, in the amount of not less than five percent (5%) of the total Bid. Following the Bid opening, submitted Bids may not be withdrawn for a period of ninety (90) Calendar Days. Award of Contract will occur within this period, unless mutually agreed between the parties. The Bid guaranty may become the property of the OWNER, or the OWNER may pursue any other action allowed by law, if:

- Bidder withdraws a submitted Bid within the period stated above;
- Bidder fails to submit the required post Bid information within the period specified in Section 00020 or 00100, or any mutually agreed extension of that period; or,
- Bidder fails to execute the Contract and furnish the prescribed documentation (bonds, insurance, etc.) needed to complete execution of the Contract within five (5) Working Days after notice of award, or any mutually agreed extension of that period.

**TIME OF COMPLETION:** The undersigned Bidder agrees to commence work on the date specified in the written "Notice to Proceed" to be issued by the OWNER and to substantially complete construction of the improvements, as required by the Project Manual, Drawings and Addenda for the Work within One Hundred Eighty (180) Calendar Days.

If a Substantial Completion date has been specified, the Bidder further agrees to reach Final Completion within Thirty (30) Calendar Days after Substantial Completion as required by the Project Manual, Drawings and Addenda for the work.

The Bidder further agrees that should the Bidder fail to substantially complete the Work within the number of days indicated in the Bid or as subsequently adjusted, Bidder shall pay the

## Bidding Requirements, Contract Forms and Conditions of the Contract

liquidated damages for each consecutive day thereafter as provided below; unless the OWNER elects to pursue any other action allowed by law.

**WAIVER OF ATTORNEY FEES:** In submitting the Bid, in consideration for the waiver of the Bidder's right to attorney's fees by the OWNER, the Bidder knowingly and intentionally agrees to and shall waive the right to attorney's fees under Section 271.153 of the Texas Local Government Code in any administrative proceeding, alternative dispute resolution proceeding, or litigation arising out of or connected to any Contract awarded pursuant to this solicitation process.

**LIQUIDATED DAMAGES:** The Bidder understands and agrees that the timely completion of the described Work is of the essence. The Bidder and OWNER further agree that the OWNER's actual damages for delay caused by failure to timely complete the Project are difficult, if not impossible to measure. However, with respect to the additional administrative and consultant costs to be incurred by OWNER, the reasonable estimate of such damages has been calculated and agreed to by OWNER and Bidder.

Therefore, the Bidder and the OWNER agree that for each and every Calendar Day the Work or any portion thereof, remains incomplete after the Substantial Completion date as established by the above paragraph, "Time of Completion", payment will be due to the Owner in the amount of Five Hundred and Twenty dollars (\$520) per Calendar Day as liquidated damages, not as a penalty, but for delay damages to the OWNER.

If both Substantial and Final Completion dates have been specified, the Bidder and the OWNER further agree that for each and every Calendar Day the Work or any portion thereof, remains incomplete after the Final Completion date as established by the above paragraph, "Time of Completion", payment will be due to the OWNER in the amount of Two Hundred and Fifty dollars (\$250) per Calendar Day as liquidated damages, not as a penalty, but for delay damages to the OWNER. Such amount shall be deducted by the OWNER from any Contract payment due.

In the event of a default or breach by the CONTRACTOR and demand is made upon the surety to complete the project, in accordance with the Contract Documents, the surety shall be liable for liquidated damages pursuant to the Contract Documents in the same manner as the CONTRACTOR would have been.

**MINOR INFORMALITY:** OWNER reserves the right to reject any or all Bids and to waive any minor informality in any Bid or solicitation procedure (a minor informality is one that does not affect the competitiveness of the Bids).

**ADDENDUM:** The undersigned acknowledges receipt of the following addenda:

Addendum No. 1 dated	2/1/2021	Received	02/08/2021
Addendum No. 2 dated	2/17/2020	Received	02/17/2021
Addendum No. 3 dated		Received	
Addendum No. 4 dated		Received	

**BID DOCUMENT EXECUTION AND ACKNOWLEDGEMENT:** The undersigned Bidder certifies that the Bidder has read and understands Section 00020 Invitation for Bids, Section 00100 Instructions to Bidders, and all other requirements applicable to the Bidding process provided in the Bid and Contract Documents.

**BIDDER'S CERTIFICATION OF NON-COLLUSION, NON-CONFLICT OF INTEREST, AND ANTI-LOBBYING (Section 00440):** The undersigned Bidder, by its signature, represents



## Bidding Requirements, Contract Forms and Conditions of the Contract

and certifies that it has read and can affirmatively swear and subscribe to the statements in Section 00440 Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying Certification. If the Bidder cannot affirmatively swear and subscribe to any of the statements in Section 00440, Bidder represents and certifies that it has provided a detailed written explanation with its Bid on separate pages annexed hereto. The undersigned Bidder further certifies that it has not in any way directly or indirectly had communication restricted in the City Code Chapter 2-7, Article 6 (Anti-Lobbying and Procurement) during the No-Lobbying Period as defined in Chapter 2-7.

**BIDDER'S CERTIFICATION AS TO NONRESIDENT PROVISIONS (Section 00475):** The undersigned Bidder certifies that it has read Section 00475 Nonresident Bidder Provisions and **Bidder certifies that Bidder is a resident of** Texas (Bidder must write in the blank the state of which Bidder is a resident).

Bidder will **initial the blank** set forth below to represent and certify that the Bidder has completed and enclosed the corresponding Bid Documents with the Bid.

**CB** x MBE/WBE Compliance Document

**CB** x One copy of Total Bid Form if Bid is submitted electronically via Austin Finance Online

**CB** x Bid Guaranty

**The undersigned, by their signature, represents that they are submitting a binding offer and are authorized to bind the respondent to fully comply with the solicitation documents contained herein. The Respondent, by submitting and signing below, certifies that they have received and read all sections of the entire solicitation document including all revisions, addenda and documents incorporated by reference, and agree to be bound by the terms therein.**


**Bidding Requirements, Contract Forms and Conditions of the Contract**

  
Corporate Secretary, \*if Bidder is a Corporation

curtis2aia@gmail.com  
Email for Secretary

(Seal)

ASD Consultants, Inc.  
Bidder

 / Curtis Brown  
Authorized Signature/Print Name

President/Owner  
Title

02/25/2021  
Date


8120 N.IH 35, Suite 200, Austin, Texas 78753  
Address

512-836-3329/512-836-3802  
Telephone Number / FAX Number

Curtis2aia@gmail.com  
Email for Person Signing Bid

estimatingconst@gmail.com  
Email for Bidder's Primary Contact Person

**EXAMPLE: BID PRICES SUBMITTED BY COMPUTER PRINTOUT**

Project Name: Red River Enhancement					
CIP ID #: <u>7327.053</u>					
IFB #: <u>CLMC 737</u>					
Bid Item #	Bid Item Description	Unit	Qty	Unit Bid Price	Total Amount
<u>1</u>	<u>Base Bid</u>	<u>LS</u>	<u>1</u>	<u>1</u>	<u>1,121,777</u>
Proposal: <u>One Million One Hundred and twenty One thousand Seven Hundred and Seventy Seven</u>					Total <u>1,121,777</u>
(YOUR FIRM'S NAME) certifies that the unit prices shown on this completed computer printout for all of the Bid items and the alternates contained in this proposal are the unit prices intended and that its Bid will be tabulated using these unit prices and no other information from this printout. (YOUR FIRM'S NAME) acknowledges and agrees that the total Bid amount shown will be read as its total Bid. In the event of a mathematical error, the correct product, determined by using the "Unit Price" and "Quantity", and the correct sum, determined by totaling the correct line item Amounts, will prevail over the amount entered by the Bidder.					
Signed: <u></u>					
Title: <u>President/Owner</u>				Date: <u>02/25/2021</u>	

**END**

**TOTAL BID FORM**

<b>Solicitation No.:</b>	CLMC837
<b>Project:</b>	Red River Enhancement
<b>Bidder:</b>	<a href="#">ASD Consultants, Inc.</a>
<b>Total Bid Amount:</b> (includes Base Bid plus any Allowances or Alternates shown in Section 00300)	<a href="#">\$1,12,777</a> <a href="#">One Million One Hundred and twenty One thousand Seven Hundred and Seventy Seven</a>

Notes:

1. This form will be displayed publicly in Austin Finance Online approximately one hour after the solicitation closes.
2. In the case of discrepancies between this form and Section 00300, Section 00300 takes precedence.





8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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## **Bid Bond**

## BID BOND

Bond No. CNB-38276-00

KNOW ALL MEN BY THESE PRESENTS:

THAT we, ASD Consultants, Inc., as Principal, hereinafter called the Principal, and INSURORS INDEMNITY COMPANY, Waco, Texas, as Surety, hereinafter called the Surety, are held and firmly bound unto City of Austin, as Obligee, hereinafter called the Obligee, in the amount of 5 % of the amount of this bid not to exceed 5% of the Greatest Amount Bid Dollars (\$ 5% of G.A.B.), for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the principal has submitted a bid for

Red River Enhancement, IFB 6100 CLMC837

NOW, THEREFORE, If the contract be timely awarded to the Principal and the Principal shall within such time as specified in the bid, enter into a contract in writing and give bond with good and sufficient surety, or, in the event of the failure of the Principal to enter into such Contract and give such bond or bonds; if the Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect

PROVIDED, HOWEVER, neither Principal nor Surety shall be bound hereunder unless Obligee prior to execution of the final contract shall furnish evidence of financing in a manner and form acceptable to Principal and Surety that financing has been firmly committed to cover the entire cost of the project.

SIGNED, SEALED AND DATED this 18th day of February, 2021.

Principal:

ASD Consultants, Inc.

(Seal)

By: [Signature]

(title)

Surety:

INSURORS INDEMNITY COMPANY

(Seal)

By: [Signature]

Tim Kirk, Attorney-in-Fact

**POWER OF ATTORNEY of INSURORS INDEMNITY COMPANY  
Waco, Texas**

**KNOW ALL PERSONS BY THESE PRESENTS:**

Number: CNB-38276-00

That INSURORS INDEMNITY COMPANY, Waco, Texas, organized and existing under the laws of the State of Texas, and authorized and licensed to do business in the State of Texas and the United States of America, does hereby make, constitute and appoint

Tim Kirk of the City of Cypress, State of TX

as Attorney in Fact, with full power and authority hereby conferred upon him to sign, execute, acknowledge and deliver for and on its behalf as Surety and as its act and deed, all of the following classes of document, to-wit:

Indemnity, Surety and Undertakings that may be desired by contract, or may be given in any action or proceeding in any court of law or equity; Indemnity in all cases where indemnity may be lawfully given and with full power and authority to execute consents and waivers to modify or change or extend any bond or document executed for this Company.

Attest:

Tammy Tieperman  
Tammy Tieperman, Secretary

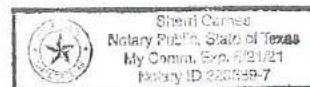
By:

Dave E. Talbert  
Dave E. Talbert, President

State of Texas  
County of McLennan

On the 11<sup>th</sup> day of November, 2014, before me a Notary Public in the State of Texas, personally appeared Dave E. Talbert and Tammy Tieperman, who being by me duly sworn, acknowledged that they executed the above Power of Attorney in their capacities as President, and Corporate Secretary, respectively, of Insurors Indemnity Company, and acknowledged said Power of Attorney to be the voluntary act and deed of the Company.

Shari Carno  
Notary Public, State of Texas



Insurors Indemnity Company certifies that this Power of Attorney is granted under and by authority of the following resolutions of the Company adopted by the Board of Directors on November 11, 2014:

RESOLVED, that all bonds, undertakings, contracts or other obligations may be executed in the name of the Company by persons appointed as Attorney in Fact pursuant to a Power of Attorney issued in accordance with these Resolutions. Said Power of Attorney shall be executed in the name and on behalf of the Company either by the Chairman and CEO or the President, under their respective designation. The signature of such officer and the seal of the Company may be affixed by facsimile to any Power of Attorney, and, unless subsequently revoked and subject to any limitation set forth therein, any such Power of Attorney or certificate bearing such facsimile signature and seal shall be valid and binding upon the Company and any such power so executed and certified by facsimile signature and seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is validly attached.

RESOLVED, that Attorneys in Fact shall have the power and authority, subject to the terms and limitations of the Power of Attorney issued to them, to execute and deliver on behalf of the Company and to attach the seal of the Company to any and all bonds and undertakings, and any such instrument executed by such Attorneys in Fact shall be binding upon the Company as if signed by an Executive Officer and sealed and attested to by the Secretary or Assistant Secretary of the Company.

I, Tammy Tieperman, Secretary of Insurors Indemnity Company, do hereby certify that the foregoing is a true excerpt from the Resolutions of the said Company as adopted by its Board of Directors on November 11, 2014, and that this Resolution is in full force and effect. I certify that the foregoing Power of Attorney is in full force and effect and has not been revoked.

In Witness Whereof, I have set my hand and the seal of INSURORS INDEMNITY COMPANY on this 18th day of February, 2021

Tammy Tieperman  
Tammy Tieperman, Secretary

NOTE: IF YOU HAVE ANY QUESTION REGARDING THE VALIDITY OR WORDING OF THIS POWER OF ATTORNEY, PLEASE CALL 800 933 7444 OR WRITE TO US AT P. O. BOX 32577, WACO, TEXAS 76703 OR EMAIL US AT [BONDDEPT@INSURORSINDEMNITY.COM](mailto:BONDDEPT@INSURORSINDEMNITY.COM).





Phone: 877 816 2800

PO Box 32577  
Waco, Texas 76703-4200

## IMPORTANT NOTICE - AVISO IMPORTANTE

To obtain information or make a complaint:

You may call Insurors Indemnity Company's toll-free telephone number for information or to make a complaint at:

1-877-816-2800

You may also write to Insurors Indemnity Company at:

P.O. Box 32577  
Waco, TX 76703-4200  
Or  
225 South Fifth Street  
Waco, TX 76701

You may contact the Texas Department of Insurance to obtain information on companies, coverages, rights or complaints at

1-800-252-3439

You may write the Texas Department of Insurance at:

Consumer Protection (111-1A)  
P.O. Box 149091  
Austin, TX 78714-9091  
Fax: 512-490-1007

Web: <http://www.tdi.texas.gov>

E-mail: [ConsumerProtection@tdi.texas.gov](mailto:ConsumerProtection@tdi.texas.gov)

### PREMIUM OR CLAIM DISPUTES:

Should you have a dispute concerning your premium or about a claim, you should contact the agent or the company first. If the dispute is not resolved, you may contact the Texas Department of Insurance.

### ATTACH THIS NOTICE TO YOUR POLICY:

This notice is for information only and does not become a part or condition of the attached document.

Para obtener informacion o para someter una queja:

Usted puede llamar al numero de telefono gratis de Insurors Indemnity Company's para informacion o para someter una queja al

1-877-816-2800

Usted tambien puede escribir a Insurors Indemnity Company:

P.O. Box 32577  
Waco, TX 76703-4200  
O  
225 South Fifth Street  
Waco, TX 76701

Puede comunicarse con el Departamento de Seguros de Texas para obtener informacion acerca de companias, coberturas, derechos o quejas al

1-800-252-3439

Puede escribir al Departamento de Seguros de Texas:

Consumer Protection (111-1A)  
P.O. Box 149091  
Austin, TX 78714-9091  
Fax: 512-490-1007

Web: <http://www.tdi.texas.gov>

E-mail: [ConsumerProtection@tdi.texas.gov](mailto:ConsumerProtection@tdi.texas.gov)

### DISPUTAS SOBRE PRIMAS O RECLAMOS:

Si tiene una disputa conceniente a su prima o a un reclamo, debe comunicarse con el agente o la compania primero. Si no se resuelve la disputa, puede entonces comunicarse con el departamento (TDI).

### UNA ESTE AVISO A SU POLIZA:

Este aviso es solo para proposito de informacion y no se convierte en parte o condicion del documento adjunto.



8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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## **Certificate of Insurance**



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/4/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh and McLennan Agency LLC 2500 City West Blvd., Suite 2400 Houston TX 77042		<b>CONTACT NAME:</b> Yvette Cash <b>PHONE (A/C, No, Ext):</b> 713-780-6632 <b>E-MAIL ADDRESS:</b> yvette.cash@MarshMMA.com		<b>FAX (A/C, No):</b>
<b>INSURED</b> ASD Consultants Inc. 8120 I-35N Austin TX 78753		<b>INSURER(S) AFFORDING COVERAGE</b>		<b>NAIC #</b>
<b>ASDCONSU</b>		<b>INSURER A:</b> Evanston Insurance Company		35378
		<b>INSURER B:</b> RSUI Indemnity Company		22314
		<b>INSURER C:</b> Texas Mutual Insurance Company		22945
		<b>INSURER D:</b> Travelers Lloyds Insurance Company		41262
		<b>INSURER E:</b>		
		<b>INSURER F:</b>		

**COVERAGES****CERTIFICATE NUMBER:** 1486036269**REVISION NUMBER:**


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> 5,000 Deductible GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC			MKLV4PBC000991	2/21/2020	2/21/2021	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input checked="" type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 0			NHA089089	2/21/2020	2/21/2021	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000 \$
C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y / N If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	0001244504	2/21/2020	2/21/2021	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D	Builders Risk			QT6608072X419	2/21/2020	2/21/2021	Any One Location Deductible \$1,500,000 \$2,500

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)**

The General Liability policy includes a blanket automatic additional insured endorsement that provides additional insured status to the certificate holder only when there is as executed written contract between the named insured and the certificate holder that requires such status. The General Liability and Workers' Compensation policies include a blanket waiver of subrogation endorsement that provides this feature only when there is as executed written contract between the named insured and the certificate holder that requires it. The General Liability policy contains a special endorsement with "Primary and Noncontributory" wording. The Excess Liability policy follows form over underlying General Liability, Auto Liability, and Employer's Liability. Blanket 30 days notice of cancellation applies, except 10 days for non-payment of premium on General Liability.  
Re: #2020-08-20-0545, Re-Bid San Pedro Springs Park 2017, San Pedro Springs Park located in Council District 1.  
Additional Insureds: The City of San Antonio, a municipal corporation in the State of Texas(City), its officers, officials, employees, volunteers, and elected See Attached...

**CERTIFICATE HOLDER****CANCELLATION**

City of San Antonio Attn: TCI Department Contract Services Division P.O. Box 839966 San Antonio, TX 78283-3966	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  Brett Herrington

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Marsh & McLennan Agency, LLC  
2500 City West Blvd., Suite 2400  
Houston, Texas 77042  
713-780-6400 Phone  
[www.marshmma.com](http://www.marshmma.com)

February 4, 2021

ASD Consultants, Inc.  
P.O. Box 180052  
Austin, TX 78718

RE: ASD Consultants, Inc.

To Whom It May Concern,

This is to confirm that the policies listed below have been issued to the insured named above for the policy period indicated. Notwithstanding any requirement, term or condition of any contract or other document with respect to which this letter may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies. Limits shown may have been reduced by paid claims.

General Liability Occurrence Form

\$1,000,000 Each Occurrence  
\$300,000 Damage to Rented Premises (Each Occurrence)  
\$5,000 Medical Expense (Any One Person)  
\$1,000,000 Personal & Advertising Injury  
\$2,000,000 General Aggregate  
\$2,000,000 Products Completed Operations  
\$5,000 Deductible  
Carrier: Evanston Insurance Company  
Effective: 2/21/2020 to 2/21/2021  
Policy No. MKLV4PBC000991

Excess Liability Occurrence Form

\$1,000,000 Each Occurrence  
\$1,000,000 Aggregate  
\$0 Retention  
Carrier: RSUI Indemnity Company  
Effective: 2/21/2020 to 2/21/2021  
Policy No. NHA089089

Workers Compensation and Employers' Liability

\$1,000,000 Employers Liability Each Accident  
\$1,000,000 Employers Liability Disease (Each Employee)  
\$1,000,000 Employers Liability Disease (Policy Limit)  
Carrier: Texas Mutual Insurance Company  
Effective: 2/21/2020 to 2/21/2021  
Policy No. 0001244504

WORLD CLASS LOCAL TOUCH.



Marsh & McLennan Agency, LLC  
2500 City West Blvd., Suite 2400  
Houston, Texas 77042  
713-780-6400 Phone  
[www.marshmma.com](http://www.marshmma.com)

Builder's Risk

\$1,500,000 Any One Location

\$2,500 Deductible

Carrier: Travelers Lloyds Insurance Company

Effective: 2/21/2020 to 2/21/2021

Policy No. QT6608072X419

Please feel free to contact us if you have any questions.

Sincerely,

*Marlaina Berry*

Marlaina Berry  
Account Executive

WORLD CLASS LOCAL TOUCH.





**AMERICAN  
SURETY**

15814 Lower Lake Drive  
Cypress, Texas 77433  
Office: 281-256-3830  
Toll Free Fax: 800-207-4235  
timkirk7@gmail.com

12/8/2020

To: Curtis Brown  
ASD Consultants, Inc.

It is with pleasure that we express our confidence in our contractor client ASD Consultants, Inc.

American Surety Agency as agent for Old Republic Surety Company, has written bonds for ASD Consultants, Inc. While we do not have a formal bond limit for ASD Consultants, Inc., we would consider any reasonable requests for surety credit. In the past, we have considered bonds in the \$2,000,000 single range with an aggregate limit in the \$4,000,000 range.

Any arrangement for bonds is a matter between ASD Consultants, Inc. and the surety and we assume no liability to you or third parties if for any reason we do not execute bonds or if circumstances change after the date of this letter.

Sincerely,

Tim Kirk  
Senior Partner and Attorney in Fact



**MARSH & MCLENNAN**  
**AGENCY**

2500 City West Blvd. #2400  
Houston TX 77042

MAIN 713-780-6100

[www.marshmc.com](http://www.marshmc.com)

February 4, 2021

ASD Consultants, Inc.  
10000 N. Central Expressway Suite 400  
Dallas, Texas 75231

RE: Workers Compensation  
Experience Modification History

To Whom It May Concern,

As the agent for ASD Consultants, Inc., this is to confirm that the following reflects their Workers Compensation Experience Modification history:

<u>Policy Term</u>	<u>Modifier</u>
2/21/2021	.95
2/21/2020	.93
2/21/2019	.9
2/21/2018	.89
2/21/2017	.90

If you have any questions or need additional information, please don't hesitate to contact our office.

Regards,

*Yvette Cash*

Yvette Cash  
Sr. Account Manager



8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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## **Project Experience**

# Bastrop City Hall Renovations



**PROJECT NAME:** Bastrop City Hall Renovations  
City Hall  
1311 Chestnut St.  
Bastrop, Texas 78602

**PROJECT OWNER:** City of Bastrop  
1311 Chestnut St.  
P.O. Box 427  
Bastrop, Texas 78602

**OWNER CONTACT:** Trey Job  
tjob@cityofbastrop.org  
512-332-8800

**ARCHITECT:** Negrete & Kolar Architects  
11720 North IH 35  
Austin, TX 78753

**PROJECT COST:** \$ 341,000.00

**FINAL PROJECT COST:** \$ 350,740.57

**DATE STARTED:** 07/15/2019

**DATE COMPLETED:** 05/25/2020

**PROJECT MANAGER:** Curtis Brown

**SUPERINTENDENT:** Ajinkya Jiddimani

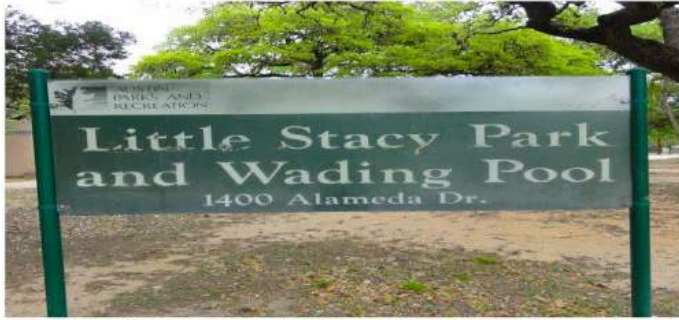
**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. The Work includes Renovation of 3,401 sf of existing building space to include select demolition, repair, and replacement of office, storage, open work area and corridor space, along with the finish-out of an existing 2,042 sf unfinished interior area of the building, to include addition of HVAC equipment to serve the new space.

**ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

# Little Stacy Neighborhood Park



**PROJECT NAME:** Little Stacy Neighborhood Park  
General Park Improvements REBID  
1500 Alameda Drive, Austin, Texas 78704

**PROJECT OWNER:** CITY OF AUSTIN  
Park and Recreation Department  
200 S Lamar Blvd.  
Austin, TX 78704

**OWNER CONTACT:** George Maldonado  
512-974-9525  
George.Maldonado@austintexas.gov

**ARCHITECT:** Asakura Robinson  
Texas Registration No. 1899 Landscape Architecture and Irrigation  
816 Congress Avenue, Suite 1270  
Austin, Texas 78701

**PROJECT COST:** \$ 492,500.00

**FINAL PROJECT COST:** \$ 502,325.39

**DATE STARTED:** 01/09/2019

**DATE COMPLETED:** 10/31/2019

**PROJECT MANAGER:** Curtis Brown

**SUPERINTENDENT:** Edward Costley

**PROJECT DESCRIPTION:** The Work of this Contract was comprised of, but not limited to: the demolition of existing asphalt and concrete sidewalks; construction of new sidewalks; site grading and installation of rain gardens and related appurtenances; resurfacing of two tennis courts; installation of new electrical service including rack, conduit and wiring to connect to existing facilities and possible pedestrian-scale pathway lighting; installation of new lighting poles and fixtures for tennis courts; installation of new ADA accessible parking spot; installation of new park identification sign; provide and install specified new play equipment by NPCAI certified playground installers; removal of existing playground safety surface (pea gravel) and installation (per owner specifications) of Engineered Wood Fiber safety surface; restoration of shelter building and refurbishment of existing restrooms for ADA compliance. Restoration of disturbed ground surface shall be accomplished by use of sodding. Saw cutting had been used to remove existing pavement, sidewalk, curb and gutter etc. Concrete finisher, block masonry, electrician, plumber and certified playground installer had been required to complete the Work.

## **ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS



# Marsalis Avenue Church of Christ



**PROJECT NAME:** CHURCH OF CHRIST MARSALIS AVENUE ADDITION & RENOVATION PROJECT  
2431 South Marsalis, Dallas, Texas 75216

**PROJECT OWNER:** Marsalis Church of Crist  
2431 S. Marsalis Ave, Dallas, TX 75216  
214-906-1979

**OWNER CONTACT:** Mr. Lamont Ross  
[lrossmacc@yahoo.com](mailto:lrossmacc@yahoo.com)  
2149061979

**ARCHITECT:** EJE Inc.  
12655 N. Central Expressway, Suite 500, Dallas, TX 75243

**PROJECT COST:** \$ 1,590,848.00  
**FINAL PROJECT COST:** \$ 1,834,794.27  
**DATE STARTED:** 06/07/2018  
**DATE COMPLETED:** 10/24/2019  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Anthony White

## PROJECT DESCRIPTION:

ASD Consultants, Inc entered as a General Contractor. The Project consisted of Drilling Pier Foundations, structural & selective demolition, cast in place concrete, masonry, metal framing, deck metal fabrication and installation, sheathing and carpentry, installation of weather resistant barriers, hollow metal door frames, glasses & mirrors, Tiling & Signage.

## ASD Consultants, Inc. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

## Renovations Pecan Springs Elementary School



**PROJECT NAME:** Renovations Pecan Springs Elementary School  
3100 Rogge Lane, Austin, TX 78723

**PROJECT OWNER:** Administrative Addition and Renovations & Interior ADA Renovations Pecan Springs Elementary School  
3100 Rogge Lane, Austin, TX 78723  
Tel: 512-414-4445

**OWNER CONTACT:** Laura Gass  
812 San Antonio Street, Suite 200  
Austin, Texas 78701  
United States

**ARCHITECT:** J. Robinson & Associates, Architects, Inc.  
P.O. Box 26426  
Austin, Texas 78755  
Tel: 512-452-7220; john@robinsonarchitects.net

**PROJECT COST:** \$ 1,490,517.00  
**FINAL PROJECT COST:** \$ 1,862,160.77  
**DATE STARTED:** 05/07/2018  
**DATE COMPLETED:** 12/07/2018

**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Mike Ambrose

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor & Design Builder. This project consists of Two new Additions: Each addition is one story, slab on grade for one – and slab on piers for the other, load bearing CMU masonry walls with modular brick veneer, steel roof framing and deck. Interior walls consist of both CMU and drywall construction. Roofing is low slope modified bitumen or TPO membrane with rigid insulation. The additions will include most trades. HVAC consists of removal of existing RTUs and addition of new RTUs. Data & Security trades, Site work will consist of flatwork, sanitary sewer extension, fencing, grading and site restoration. Electrical lighting and power will be provided for the Additions, and several electrical panels will be replaced. Included will be Fire Alarm and PA system new devices and relocations.

### **MAJESTIC SERVICES, INC. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

## Plaza Saltillo



**PROJECT NAME:** CAPITAL METRO TRANSPORTATION AUTHORITY PLAZA SALTILLO IMPROVEMENTS  
2910 EAST 5th STREET AUSTIN, TX 78702

**PROJECT OWNER:** Capital Metro Transportation Authority  
2910 East 5th Street  
Austin, TX 78702

**OWNER CONTACT:** Mr. Lamont Ross  
[lrossmacc@yahoo.com](mailto:lrossmacc@yahoo.com)  
2149061979

**ARCHITECT:** McKinney York Architects  
1301 East Seventh Street  
Austin, TX 78702

**PROJECT COST:** \$ 329,600.00  
**FINAL PROJECT COST:** \$ 465,028.49  
**DATE STARTED:** 09/10/2019  
**DATE COMPLETED:** 04/30/2020  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Ajinkya Jiddimani

### PROJECT DESCRIPTION:

ASD Consultants, Inc entered as a General Contractor. The Project consisted of Selective demolition, Concrete, Metal fabrication and installation, waterproofing, cutting & patching, tiling, & painting.

### ASD Consultants, Inc. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS



## Ricky Guerrero Pocket Park



**PROJECT NAME:** Ricky Guerrero Pocket Park – General Park Improvements Project  
2006 S. 6th St. Austin TX 78704

**PROJECT OWNER:** CITY OF AUSTIN  
Parks and Recreation Department PO Box 1088  
Austin, TX 78767

**OWNER CONTACT:** George Maldonado  
512-974-9525  
George.Maldonado@austintexas.gov

**ARCHITECT:** MWM Design Group  
305 East Huntland Drive, Ste 200  
Austin, TX 78752

**PROJECT COST:** \$ 377,000.00  
**FINAL PROJECT COST:** \$ 408,870.70  
**DATE STARTED:** 01/23/2019  
**DATE COMPLETED:** 09/23/2019  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Edward Costley

**PROJECT DESCRIPTION:** The Work of this Contract comprises of the demolition of identified existing sidewalk, the construction of new sidewalk to comply with the Americans with Disabilities Act (ADA) and Texas Accessibility Standards (TAS), and repair to other portions of existing sidewalk. Other work includes but is not limited to: renovation of existing restroom facilities to comply with ADA and TAS; expansion of playground and procurement and installation of new play equipment by International Playground Contractors Association Certified Playground Installers (or certified by the equipment manufacturer); procurement and installation of picnic tables and trash receptacles per contract documents; installation of a rain garden with a concrete wall; installation of planting materials and establishment of such; potential construction of an elevated deck; and potential procurement and installation of pathway lighting.

### **ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

# San Pedro Springs Park



**PROJECT NAME:** San Pedro Springs Park  
1315 San Pedro Avenue,  
San Antonio, TX 78212

**PROJECT OWNER:** City of San Antonio  
P.O. Box 839966  
San Antonio, TX 78283

**OWNER CONTACT:** Jamaal Moreno  
[Jamaal.Moreno@sanantonio.gov](mailto:Jamaal.Moreno@sanantonio.gov)  
210-897-4484

**ARCHITECT:** Mike Pecen  
mike@rialtostudio.com  
2425 Broadway, Suite 105  
San Antonio, TX 78215

**PROJECT COST:** \$ 1,119,347.00  
**FINAL PROJECT COST:** TBD  
**DATE STARTED:** 10/05/2020  
**DATE COMPLETED:** TBD

**PROJECT MANAGER:** Rohan Bande  
**SUPERINTENDENT:** Anthony White

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. This project consists of removal of Existing parking lots, concrete pavement, softball complex, sports lighting, buildings, chain link, fences and bleachers. New concrete walkways with specialty stone paving, hydroseed, planting of shrubs and groundcover plantings, trees, irrigation, drinking fountain, pedestrian light poles, monument walls and columns with reinforced concrete pier footing, with CMU core and veneer of stone and cast stone and light fixtures, metal sign letters and plaque, concrete mow curb, irrigation, repairs to historic acequia walls to match original work, renovation and size reduction in parking lots, planting of code-required trees with irrigation.

**MAJESTIC SERVICES, INC. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

# WILSHIRE PARK TRAIL CONNECTION



**PROJECT NAME:** Wilshire Park Trail Connection  
112 Grantham Drive  
San Antonio, TX 78218

**PROJECT OWNER:** City of San Antonio  
P.O. Box 839966  
San Antonio, TX 78283

**OWNER CONTACT:** Agdel Rivera  
[agdel.rivera@sanantonio.gov](mailto:agdel.rivera@sanantonio.gov)  
210-207-4073

**ARCHITECT:** Joe Cannata  
[joe.cannata@rvk-architects.com](mailto:joe.cannata@rvk-architects.com)  
5800 Enrique Barrera Parkway  
San Antonio, TX 78227

**PROJECT COST:** \$776,696.00  
**FINAL PROJECT COST:** TBD  
**DATE STARTED:** 07/12/2020  
**DATE COMPLETED:** TBD

**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Anthony White

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. This project consists of furnishing all labor, materials, services, equipment, and appliances required with, or properly incidental to all construction which includes: demolition, concrete walk/trail, trailhead, trail node, parking lot, drainage, site furnishings, masonry, signage, concrete flat work, concrete foundations, site grading, landscaping and lighting.

## MAJESTIC SERVICES, INC. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS



# MetroRail Maintenance Building Storage Addition



**PROJECT NAME:** MetroRail Maintenance Building Storage Addition  
2910 E. 5th St.,  
Austin, Texas 78702

**PROJECT OWNER:** Capital Metropolitan  
Transportation Authority  
2910 E. 5th St.,  
Austin, Texas 78702

**OWNER CONTACT:** Allen Bowles  
Allen.Bowles@freese.com  
512-663-6889

**ARCHITECT:** MWM DesignGroup, Inc.

**PROJECT COST:** \$ 327,777.00

**FINAL PROJECT COST:** \$ 324,027.00

**DATE STARTED:** 02/28/2018

**DATE COMPLETED:** 10/15/2018

**PROJECT MANAGER:** Curtis Brown

**SUPERINTENDENT:**

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. The Work includes Penetrating Concrete sealant installation, metal fabrications and installation, Overhead coiling door installation, Painting, Signage & Metal building systems

**ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

## CLOVERLAND CHURCH OF CHRIST REMODEL



**PROJECT NAME:** CLOVERLAND CHURCH OF CHRIST REMODEL  
11903 SCOTT STREET  
HOUSTON, TEXAS 77047

**PROJECT OWNER:** Cloverland Church of Christ  
11903 Scott Street  
Houston, TX 77047

**OWNER CONTACT:** Darrius Woods  
dww75216@yahoo.com  
832-516-3092

**ARCHITECT:** DP Designs  
500 Wisterglen Drive  
Desoto, TX 75115

**PROJECT COST:** \$ 409,767.00  
**FINAL PROJECT COST:** \$ 389,001.60  
**DATE STARTED:** 05/18/2020  
**DATE COMPLETED:** 09/18/2020

**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Marcus Kyles

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. The Work includes RENOVATE EXISTING LOBBY, RESTROOMS SANCTUARY AND AUXILIARY SPACES OF CHURCH.

**ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

## Dove Springs Recreational Center



**PROJECT NAME:** Dove Springs Recreational Center  
5801 Ainez Drive,  
Austin, Texas 78744

**PROJECT OWNER:** CITY OF AUSTIN  
Public Works Department  
PO Box 1088 Austin, TX 78767

**OWNER CONTACT:** Kevin Johnson  
Kevin.Johnson@austintexas.gov  
5129749506

**ARCHITECT:** Limbacher & Godfrey Architects, Inc.  
2124 E.6<sup>th</sup> Street, #102 Austin, Texas 78702

**PROJECT COST:** \$ 1,757,777.00

**FINAL PROJECT COST:** \$ 1,838,646.77

**DATE STARTED:** 06/11/2018

**DATE COMPLETED:** 12/23/2019

**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Anthony White

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. The Work includes, briefly and without force and effect upon the documents, the interior renovation of select spaces within the Dove Springs Recreation Center Building at the Dove Springs Park. The existing kitchen had been expanded and outfitted with new kitchen equipment and cabinets. The existing television room had been renovated for use as a study area. The existing staff office area had been renovated for more efficient function. The existing meeting and multipurpose rooms had been renovated with new finishes. A new, free-standing addition building had been added to the existing recreation center building, to provide a fitness classroom space, and associated support spaces. A new covered porch area is included in the addition. Associated changes to the existing landscape, site utilities and parking lot are also included.

### **ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

## Downtown Parks Improvements



**PROJECT NAME:** Downtown Parks Improvements - Travis Park & Columbus Park  
301 E Travis St, San Antonio, TX 78205

**PROJECT OWNER:** City of San Antonio  
P.O. Box 839966  
San Antonio, TX 78283

**OWNER CONTACT:** Jamaal Moreno  
Jamaal.Moreno@sanantonio.gov  
512-296-1178 (m)

**ARCHITECT:** Joe Cannata  
[joe.cannata@rvk-architects.com](mailto:joe.cannata@rvk-architects.com)  
745 E. Mulberry, 6th. Floor  
San Antonio, tx 78212

**PROJECT COST:** 634,327.00  
**FINAL PROJECT COST:** TBD

**DATE STARTED:** 09/11/2020  
**DATE COMPLETED:** TBD

**PROJECT MANAGER:** Anthony White  
**SUPERINTENDENT:** Manuel OB

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor. Work consist of as follows:

1. Travis Park: Address tripping hazards throughout the park, replace utility boxes, raise /lower utility boxes, relocate granite monuments.
2. Columbus Park: Demolish existing restroom and paving, renovate parking lot, concrete paving, security lights, demolish existing basketball court, replace benches, add roof panels to existing pergolas, bocce ball court, pre-fabricated steel pavilion, Portland Loo restroom, drinking foundation, power outlets, electrical panel replacement.

### MAJESTIC SERVICES, INC. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

# LEARNING AND FAMILY LIFE CENTER EAST SIDE CHURCH OF CHRIST



**PROJECT NAME:** LEARNING AND FAMILY LIFE CENTER EAST SIDE CHURCH OF CHRIST  
5701 E. MARTIN LUTHER KING JR. BLVD,  
AUSTIN, TEXAS 78721

**PROJECT OWNER:** Church of Christ at East Side.  
5701 E. Martin Luther King Jr. Blvd,  
Austin, Texas 78721

**OWNER CONTACT:** Ms. Gail March Williams.  
Church of Christ at East Side,  
5701 E. Martin Luther King Jr. Blvd,  
Austin, Texas 78721

**ARCHITECT:** Gary Mirak.  
EJES Incorporated, 12801 North Central Expy., Suite 700,  
Dallas, TX 75243  
Tel: 214.343.1210  
Fax: 214.343.3885

**PROJECT COST:** \$ 5,216,376.00

**FINAL PROJECT COST:** TBD

**DATE STARTED:** 12/28/2020

**DATE COMPLETED:** TBD

**PROJECT MANAGER:** Darien Brown  
**SUPERINTENDENT:** Harshal Jain

**PROJECT DESCRIPTION:** ASD Consultants, Inc. entered the project as a General Contractor & Design Builder. This project consists of removal of A new 2 story building addition to the Church of Christ at East Side; this project is a 10,375 SF first floor addition and a 9,975 SF second floor addition. The applicable code is 2015 International Building Code and the occupancy group is Business. The construction type is IIB. The project Education Wing addition will consist of classrooms, offices, teacher's workroom, storage rooms, lobbies, restrooms, elevators stairs, support areas and other Work indicated in the Contract Documents.

## MAJESTIC SERVICES, INC. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS



# Eilers Neighborhood Park



**PROJECT NAME:** Eilers Neighborhood Park – General Park Improvements REBID  
401 Deep Eddy Ave., Austin, TX 78703

**PROJECT OWNER:** CITY OF AUSTIN  
Park and Recreation Department  
200 S Lamar Blvd.  
Austin, TX 78704

**OWNER CONTACT:** Reynaldo Hernandez, Jr.  
[Reynaldo.Hernandez@austintexas.gov](mailto:Reynaldo.Hernandez@austintexas.gov)  
512-974-9464

**ARCHITECT:** Kenley Reed  
Design Workshop  
812 San Antonio Street Suite 401  
Austin, Texas 78701

**PROJECT COST:** \$ 337,777.00  
**FINAL PROJECT COST:** \$ 369,503.56  
**DATE STARTED:** 06/07/2018  
**DATE COMPLETED:** 04/19/2019  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Rohan Bande

**PROJECT DESCRIPTION:** Work consisted of landscape improvements, play equipment improvements, site furnishings and hardscape improvements to an existing playground/picnic area.

**ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

# ELGIN HIGH SCHOOL



**PROJECT NAME:** ELGIN HIGH SCHOOL RENOVATIONS  
14000 COUNTY LINE ROAD  
ELGIN, TX 78621

**PROJECT OWNER:** ELGIN INDEPENDENT SCHOOL DISTRICT  
1002 N AVENUE C  
ELGIN, TX 78621

**OWNER CONTACT:** Tavo Reyes  
[tavo.reyes@stantec.com](mailto:tavo.reyes@stantec.com)  
5127969000

**ARCHITECT:** STANTEC ARCHITECTURE  
3001 BEE CAVES ROAD, SUITE 300  
AUSTIN, TEXAS 78746

**PROJECT COST:** \$ 1,799,777.00  
**FINAL PROJECT COST:** \$ 1,834,794.27  
**DATE STARTED:** 06/19/2018  
**DATE COMPLETED:** 12/09/2020  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Darien Brown

**PROJECT DESCRIPTION:** The Project consists of athletic facility addition, athletic and office type renovation at Elgin High School. Track renovations at Elgin High School, Elgin Middle School and Elgin Elementary School in Elgin, TX. It comprised of selective demolition, earthwork, asphalt and concrete paving, Irrigation system installation, planting, stripping & utilities.

**ASD Consultants, Inc. ROLES PERFORMED:**

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS



## Greenville church of Christ



**PROJECT NAME:** GREENVILLE AVE CHURCH OF CHRIST LOBBY & SANCTUARY RENOVATION PROJECT  
14000 COUNTY LINE ROAD  
ELGIN, TX 78621

**PROJECT OWNER:** Greenville Church of Christ  
1013 S. Greenville Avenue  
Richardson, TX 75801  
972-644-2335 EX 2423

**OWNER CONTACT:** Frederick Green  
[fgreen@gacoc.org](mailto:fgreen@gacoc.org)  
972-644-2335 EX 2423

**ARCHITECT:** Designs & Development LLC.  
[daniel@DP-designs.co](mailto:daniel@DP-designs.co)  
500 Wisterglan Drive  
Desoto, TX 75115

**PROJECT COST:** \$ 1,533,836.00  
**FINAL PROJECT COST:** \$ 1,834,794.27  
**DATE STARTED:** 06/19/2018  
**DATE COMPLETED:** 12/09/2020  
**PROJECT MANAGER:** Curtis Brown  
**SUPERINTENDENT:** Darien Brown

### PROJECT DESCRIPTION:

ASD Consultants, Inc entered as a General Contractor. The Project was mainly focused on renovating Church's lobby and sanctuary. The scope consisted of Selective demolition, Electrical, Plumbing, Gypsum walls, Tape & float, and painting.

### ASD Consultants, Inc. ROLES PERFORMED:

GENERAL CONTRACTOR  
COST ESTIMATING  
PROJECT SCHEDULING

CONSTRUCTION MANAGEMENT SERVICES  
PROJECT MANAGEMENT  
SELECTION AND MANGEMENT OF SUBCONTRACTORS

**Project Name:** Becker Elementary School  
**Contract Number:** 16-0008 BECK  
**Project Owner:** Austin Independent School District  
**Date of Award:** 08/2017  
**Address:** 906 West Milton Street, Austin TX  
**Phone:** 210-3-1-0881  
**Contact Person:** Mr. Lee Ray, AISD  
**Project Cost:** \$1,270,000.00  
**Period of Time:** 68 calendar days  
**Completion Date:** 09/2017  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Remodel restrooms, remodel, electrical, plumbing and mechanical upgrades. New roofing, new ceiling and grids. Remodel Administrative offices. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing ceiling, roof demolition, electrical, demo, provide new plumbing and painting. Work included roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Barton Hills Elementary School  
**Contract Number:** 15018 BARTH  
**Project Owner:** Austin Independent School District  
**Date of Award:** 08/2015  
**Address:** 2108 Barton Hills Drive  
**Phone:** 512-414-8931  
**Contact Person:** Mr. Paul Medrano, AISD  
**Contact Person:** Edgar Zarate, Casa Bella Architects  
**Phone:** 512 512-458-5700  
**Project Cost:** \$930,433.00  
**Period of Time:** 68 calendar days  
**Completion Date:** 09/2015  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, remodel the access to the stage area with ramps, demo existing restrooms and create new offices. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing concrete deck and walk-way cover, site demolition, electrical demo, provide new plumbing, new slab. Work included, concrete, roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical, railings.

**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)



**Project Name:** AISD Summitt Elementary School  
**Contract Number:** 14-0027 SUM  
**Project Owner:** Austin Independent School District  
**Date of Award:** 05/2015  
**Address:** 12207 Brigadoon Lane, Austin, TX  
**Phone:** 512-422-1659  
**Contact Person:** Mr. Craig Estes, AISD  
**Contact Person:** Deborah Ebersole, Studio D Consulting  
**Phone:** 512 970-6180  
**Project Cost:** \$479,875.00  
**Period of Time:** 200 calendar days (phased project)  
**Completion Date:** 04/2016 Phase I Phase II July 2016  
**Project Manager:** Curtis Brown, Michael Ambrose  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, remodel the access to the stage area with ramps, demo existing restrooms and create new offices. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing concrete deck and walk-way cover, site demolition, electrical demo, provide new plumbing, new slab. Work included, concrete, roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD Bedichek Middle School  
**Contract Number:** 140001-BEDCK2  
**Project Owner:** Austin Independent School District  
**Date of Award:** 05/2016  
**Address:** 6800 Bill Hughes Road  
 Austin, TX 78745  
**Phone:** 512-414-8950  
**Contact Person:** Ms. Florence Rice, AISD  
**Contact Person:** O'Connell Robertson Architects  
**Phone:** 512 478-7286  
**Project Cost:** \$512,000.00  
**Period of Time:** 90 calendar days  
**Completion Date:** 9/2016  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing walls, electrical, and mechanical. Scope also included new construction of concrete slabs, masonry, walls, ceilings, painting, and folding partition, electrical, mechanical and plumbing to expand the Library.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD Hill Elementary School  
**Contract Number:** 15-0020\_HILL  
**Project Owner:** Austin Independent School District  
**Date of Award:** 12- 2015  
**Address:** 8601 Tallwood Drive, Austin, TX 78759  
**Phone:** 512-414-8936  
**Contact Person:** Mr. Randall Sakai, AISD  
**Contact Person:** Estes, McClure & Associates, Inc.  
**Phone:** 903-581-2677  
**Project Cost:** \$332,000.00  
**Period of Time:** 210 Calendar Days  
**Completion Date:** 09/2016  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Upgrade the mechanical and electrical for the building. Repair finishes as needed.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD Matthews Elementary School  
**Contract Number:** 140022-MATT ph II  
**Project Owner:** Austin Independent School District  
**Date of Award:** 12/ 2015  
**Address:** 906 West Lynn Street, Austin, TX 78703  
**Phone:** 512-414-8932  
**Contact Person:** Mr. Andrew Miller, AISD  
**Contact Person:** Architexas-Architecture, Planning and Historic Preservation  
**Phone:** 512 444-4220  
**Project Cost:** \$1,125,000.00  
**Period of Time:** 210 calendar days  
**Completion Date:** 09/2016  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, remodel the access to the stage area with ramps, demo existing restrooms and create new offices, new mechanical and electrical. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing concrete deck and walk-way cover, site demolition, electrical demo, provide new plumbing, new slab. Work included, concrete, roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Barton Hills Elementary School  
**Contract Number:** 15018 BARTH  
**Project Owner:** Austin Independent School District  
**Date of Award:** 08- August- 2015  
**Address:** 2108 Barton Hills Drive  
**Phone:** 512-414-8931  
**Contact Person:** Mr. Paul Medrano, AISD  
**Contact Person:** Edgar Zarate, Casa Bella Architects  
**Phone:** 512 512-458-5700  
**Project Cost:** \$930,433.00  
**Period of Time:** 68 calendar days  
**Completion Date:** 09/2015  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, remodel the access to the stage area with ramps, demo existing restrooms and create new offices. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing concrete deck and walk-way cover, site demolition, electrical demo, provide new plumbing, new slab. Work included, concrete, roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical, railings.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)



**Project Name:** Lockhart ISD Summer Bond Program  
**Contract Number:** ISD CSP 16-002  
**Project Owner:** Lockhart Independent School District  
**Date of Award:** 05- May- 2015  
**Address:** 3 Schools  
 Navarro Elementary School 715 Medina St. Lockhart, TX  
 Bluebonnet Elementary School 211 Mockingbird Ln, Lockhart  
 Lockhart Junior High School 500 City Line Rd. Lockhart, TX  
**Phone:** 512-748-8535  
**Contact Person:** Mr. Russell Wallace, Sr. Project Manager  
 Owners Building Resource, LLC  
**Contact Person:** Brandon Welch, Huckabee Architects  
**Phone:** 800-678-1229  
**Project Cost:** \$497,500.00  
**Period of Time:** 90 calendar days  
**Completion Date:** 8/22/2016  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, add new offices, create new foyer area, work includes electrical, mechanical, plumbing, fire protection and new millwork.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Norman Elementary School  
**Contract Number:** 16-0020  
**Project Owner:** Austin Independent School District  
**Date of Award:** February 15, 2017  
**Address:** 2108 Barton Hills Drive  
**Phone:** 512-414-8936  
**Contact Person:** Mr. Randal Sakai, AISD  
**Contact Person:** Bonny Gray, GSC Architects  
**Phone:** 512 512-458-5700  
**Project Cost:** \$717,433.00  
**Period of Time:** 68 calendar days  
**Completion Date:** 09/2017  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Remodel restrooms, remodel, electrical, plumbing and mechanical upgrades. New roofing, new ceiling and grids. Remodel Administrative offices. ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing ceiling, roof demolition, electrical demo, provide new plumbing and painting. Work included roofing, plumbing, electrical, mechanical, fire protection, masonry, roofing, toilet partitions and accessories, metal framing, acoustical ceiling, painting, millwork, flooring and electrical.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Alamo Community College Restroom Remodel  
**Contract Number:** 10C-226  
**Project Owner:** Alamo Colleges  
**Date of Award:** 05/2010  
**Address:** 1300 San Pedro Avenue, San Antonio, TX  
**Phone:** (210) 486-1815 cell (210)414-1870  
**Contact Person:** Mr. Tony Alfaro, Broaddus + Project Controls  
**Contact Person:** Mr. Jeffrey Rodriguez, AIA  
**Phone:** 210-530-0755  
**Project Cost:** \$81,529.00  
**Period of Time:** 100 calendar days  
**Completion Date:** 09/16/2010  
**Location:** San Antonio, TX  
**Project Manager:** Curtis Brown  
**Procurement Type:** Fixed Price Competitive Small Business  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing walls, electrical, and mechanical. Scope also included new construction of walls, ceilings, painting, ceramic tile, electrical, mechanical and plumbing. Also new toiler partitions and accessories.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD St. Elmo Elementary School  
**Contract Number:** P09-0078-St Elmo  
**Project Owner:** Austin Independent School District  
**Date of Award:** 06/2010  
**Address:** 600 West St. Elmo Road, Austin, TX  
**Phone:** 512-414-8954  
**Contact Person:** Mr. Craig Este, AISD  
**Contact Person:** Jay Brawlick, Aguirre Ridden Architects  
**Phone:** 512 226-7707  
**Project Cost:** \$216,070.00  
**Period of Time:** 200 calendar days  
**Completion Date:** 9/06/2011  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing walls, electrical, and mechanical. Scope also included new construction of walls, ceilings, painting, and folding partition, electrical, mechanical and plumbing. New roof new mechanical system and controls.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD Cook Elementary  
**Contract Number:** P07-0077-COOK  
**Project Owner:** Austin Independent School District  
**Date of Award:** 15- Aug- 2008  
**Address:** 1511 Cripple Creek Drive, Austin, TX  
**Phone:** 512-417-1741  
**Contact Person:** Mr. Mario Alaniz, AISD  
**Contact Person:** Brian Carlson, McKinney Architects  
**Phone:** 512 476-0201  
**Project Cost:** \$723,000.00  
**Period of Time:** 200 calendar days  
**Completion Date:** 01/2009  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing walls, electrical, and mechanical. Scope also included new construction of walls, ceilings, painting, and folding partition, electrical, mechanical and plumbing. New roof.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)



**Project Name:** AISD Charter Schools  
**Contract Number:** G12-0039-GROUP  
**Project Owner:** Austin Independent School District  
**Date of Award:** 05/2012  
**Address:** Various Locations, Austin, TX  
**Phone:** 512-414-1715  
**Contact Person:** Mr. Bruce Davis, AISD  
**Contact Person:** Jeffrey Rodriguez Architects  
**Phone:** 512 452-7220  
**Project Cost:** \$332,858.97  
**Period of Time:** 90 calendar days  
**Completion Date:** 09/24/2012  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the demolition of existing walls, electrical, and mechanical. Scope also included new construction of walls, ceilings, painting, and folding partition, electrical, mechanical and plumbing and roofing for 3 schools to be converted to Charter Schools.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** AISD Canopy  
**Contract Number:** P07-0067  
**Project Owner:** Austin Independent School District  
**Date of Award:** 02- June- 2012  
**Address:** 901 Neal Street  
**Phone:** 512-417-3120  
**Contact Person:** Mr. James Miller, AISD  
**Project Cost:** \$12,800.00  
**Period of Time:** 90 calendar days  
**Completion Date:** 08/07/2009  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the constructing a new metal canopy and roof work to tie it into the existing building.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)

**Project Name:** AISD Turner-Roberts Pavilion  
**Contract Number:** P07-0077-COOK  
**Project Owner:** Austin Independent School District  
**Date of Award:** 15- Aug- 2012  
**Address:** 7201 Colony Loop, Austin, TX  
**Phone:** 512-773-5412  
**Contact Person:** Mr. Daniel Lind, American Constructors, Inc.  
**Project Cost:** \$160,859.00  
**Period of Time:** 100 calendar days  
**Completion Date:** 12/13/2012  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** ASD Consultants, Inc. entered into project as a Sub-Contractor. ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the providing and installing, kitchen equipment and flooring for the facility.

**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Lockhart ISD Summer Bond Program  
**Contract Number:** ISD CSP 16-002  
**Project Owner:** Lockhart Independent School District  
**Date of Award:** 05- May- 2015  
**Address:** 3 Schools  
 Navarro Elementary School 715 Medina St. Lockhart, TX  
 Bluebonnet Elementary School 211 Mockingbird Ln, Lockhart  
 Lockhart Junior High School 500 City Line Rd. Lockhart, TX  
 512-748-8535  
**Phone:**  
**Contact Person:** Mr. Russell Wallace, Sr. Project Manager  
 Owners Building Resource, LLC  
**Contact Person:** Brandon Welch, Huckabee Architects  
**Phone:** 800-678-1229  
**Project Cost:** \$497,500.00  
**Period of Time:** 90 calendar days  
**Completion Date:** 8/22/2016  
**Project Manager:** Curtis Brown  
**Procurement Type:** Bid  
**Project Description:** Add new restrooms, add new offices, create new foyer area, work includes electrical, mechanical, plumbing, fire protection and new millwork.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Tillman Physical Therapy  
**Contract Number:** 057739  
**Project Owner:** The Tillman Family  
**Date of Award:** 12/2013  
**Address:** 1300 Hwy 2222, Austin, TX  
**Phone:** 512-750-1258  
**Contact Person:** Mr. Mike Tillman, Owner  
**Contact Person:** Ms. Jeanne Seaux-Pierce, Seaux-Pierce Architects  
**Phone:** 512-419-9301  
**Project Cost:** \$950,000  
**Period of Time:** 300 calendar days  
**Completion Date:** 03/04/2015  
**Location:** Austin, TX  
**Project Manager:** Curtis Brown  
**Superintendent:** Darien Brown  
**Procurement Type:** Negotiated  
**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of the construction of a new 12,000 SF physical therapy center, work included, sitework, landscaping, framing, electrical, mechanical, plumbing, roofing and finishes.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Hays County Health Clinic  
**Contract Number:** IFB 2014-B05  
**Project Owner:** Hays County  
**Date of Award:** 01/2015  
**Address:** 401 Broadway Street  
**Phone:** 512-618-7659  
**Contact Person:** Mr. Logan Delgado  
**Project Cost:** \$118,000.00  
**Period of Time:** 90 calendar days  
**Completion Date:** 05/20/2015  
**Project Manager:** Curtis Brown, AIA  
**Procurement Type:** Bid

**Project Description:** ASD Consultants, Inc. entered into project as the General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of interior demolition and remodeling of an existing clinic to provide additional offices and exam rooms. Work included mechanical, electrical, plumbing and interior finishes.

**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)



**Project Name:** Austin Fire Department Women's Locker Rooms  
**Fire Stations 17, 29, 31, 33, 28, 30 and 32**  
**Contract Number:** CT09092502078  
**Project Owner:** City of Austin  
**Date Started:** 22-Dec- 2010  
**Date Completed:** 18- Dec- 2012  
**Address:** Fire Station 17, 4128 South First Street, Fire Station 29, 3794 Deer Lane, Fire Station 31, 5507 RR 2222, Fire Station 33, 9409 Bluegrass Fire Station 28, 2410 Parmer Lane, Fire Station 30, 1021 West Braker Land, Fire Station 32, 2804 Montebello  
**Phone:** (512) 974-7830  
**Email:** Robin.Camp@ci.austin.tx.us  
**Contact Person:** Ms. Robin Camp, Project Manager, City of Austin  
**Original Proj. Cost:** \$600,889.00  
**Final Project Cost:** \$710,733.21  
**Period of Time:** 300 calendar days  
**Location:** Austin, TX  
**Project Manager:** Curtis Brown, AIA  
**Superintendent:** Pat Garrett  
**Estimator:** Curtis Brown, AIA  
**Project Engineer:** Jessica Mclarity, PE, Project Engineer JQ Engineering  
**Procurement Type:** Competitive Bid  
**Project Description:** Add women locker rooms to (7) existing Fire Stations, located in north and south Austin.  
**Project Scope:** The contract consisted of the demolition of existing walls in the existing buildings, provide site work, new concrete slab, plumbing, framing, drywall, painting, new ceilings, doors and hardware, toilet partitions and accessories, interior finishes, roofing, electrical, and mechanical and landscaping.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Minority participation reporting
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawings)

**Project Name:** Construct BLST Building 9582  
**Contract Number:** W91151-11-C-0075  
**Project Owner:** Fort Hood CMD  
**Date of Award:** 09/2011  
**Address:** 761 ST Tank Battalion Avenue, Building 1001, Room W103,  
 Fort Hood, TX 765544  
**Phone:** (254) 432-1380  
**Contact Person:** Mr. Jose Gonzalez, COR  
**Project Cost:** \$585,000.00  
**Number of Trades:** 10 trades  
**Period of Time:** 189 calendar days  
**Completion Date:** December 2011  
**Location:** Fort Hood, TX  
**Project Manager:** Curtis Brown  
**Procurement Type:** Fixed Price Competitive Small Business  
**Project Description:** ASD Consultants, Inc. entered into as General Contractor, ASD Consultants, Inc. provided bid, contract management and labor support for this contract. The contract consisted of constructing a new BLST, Building 9582, approximately 3,200/sq. ft.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)

**Project Name:** East Side Church of Christ (Phase I)  
**Contract Number:** N/A  
**Project Owner:** Church of Christ at East Side  
**Date of Award:** 04/2012  
**Address:** 5701 East Martin Luther King Blvd., Austin, Texas 78720  
**Phone:** 512-477-1647  
**Contact Person:** Mike Deen, Elder  
**Project Cost:** \$4,600,000.00  
**Number of Trades:** 16  
**Period of Time:** 365 calendar day  
**Completion Date:** 04/2013  
**Location:** Austin, Texas  
**Project Manager:** Curtis Brown  
**Procurement Type:** Invitational Contract  
**Project Description:** Construction of a new, 750 seat sanctuary constructed on 26 acres in Austin, TX.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)

**Project Name:** East Side Church of Christ (Phase II)  
**Contract Number:** N/A  
**Project Owner:** Church of Christ at East Side  
**Date of Award:** 02//2012  
**Address:** 5701 East Martin Luther King Blvd., Austin, Texas 78720  
**Phone:** 512-477-1647  
**Contact Person:** Mike Deen, Elder  
**Project Cost:** \$800,000.00  
**Number of Trades:** 16  
**Period of Time:** 365 calendar day  
**Completion Date:** 12/2013  
**Location:** Austin, Texas  
**Project Manager:** Curtis Brown  
**Procurement Type:** Invitational Contract  
**Project Description:** Construction of a new, 200 space parking lot and port-e-cache constructed on 26 acres in Austin, TX.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)

**Project Name:** East Side Church of Christ (Phase III)  
**Contract Number:** N/A  
**Project Owner:** Church of Christ at East Side  
**Date of Award:** 01//2014  
**Address:** 5701 East Martin Luther King Blvd., Austin, Texas 78720  
**Phone:** 512-477-1647  
**Contact Person:** Mike Deen, Elder  
**Project Cost:** \$1,400,000.00  
**Number of Trades:** 16  
**Period of Time:** 365 calendar day  
**Completion Date:** 09/2014  
**Location:** Austin, Texas  
**Project Manager:** Curtis Brown  
**Procurement Type:** Invitational Contract  
**Project Description:** Construction of a new 12,000 SF classroom and office addition constructed on 26 acres in Austin, TX.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:
 

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)

**Project Name:** Pilgrim Rest Primitive Baptist Church  
**Contract Number:** N/A  
**Project Owner:** Pilgrim Rest Primitive Baptist Church  
**Date of Award:** 04//2012  
**Address:** 3754 Ed Bluestein Dr., Austin, Texas 78721  
**Phone:** 512-297-6148  
**Contact Person:** Simeon Townsel, Deacon  
**Project Cost:** \$1,007,000.00  
**Number of Trades:** 16  
**Period of Time:** 365 calendar day  
**Completion Date:** 09/2014  
**Location:** Austin, Texas  
**Project Manager:** Curtis Brown  
**Procurement Type:** Invitational Contract  
**Project Description:** Construction of a new 12,000 SF classroom and office addition constructed on 26 acres in Austin, TX.  
**ASD Consultants Role:** ASD served as the General Contractor, Project Manager, Quality Control Manager and the Construction Manager. Services include the following:

- Prepare and submit bid
- Project Management
- Construction Management
- Quality Control
- Contract Accounting Management
- Subcontractor Accounting Management (Invoicing, QC and Certified Payroll)
- Site Supervision
- Closeout Procedures and Document Preparation (O&M Manuals, Record Drawing)





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## **Key Project Personnel**



# CURTIS BROWN, AIA, NCARB

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**President/Owner** | Email: curtis2aia@gmail.com | Phone: (512)836-3329

## PROFESSIONAL SUMMARY

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Mr. Brown is the president and owner of ASD Consultants, Inc. He began ASD Consultants, Inc. in 1994 as a multi-purpose firm specializing in construction and project management services, as well as architectural design and construction. Mr. Brown has served as the Director of Construction, Project Manager, and Architect for projects in excess of \$35,000,000.00. He was instrumental in the development of the asbestos program for the City of Austin, as well as the development of the City of Austin Roof Consulting Program. Mr. Brown has managed construction and environmental projects of all types, including healthcare, office buildings, airports, police buildings, schools, universities, and power plants. Mr. Brown has managed over 15 AISD projects during the past 10 years and is very familiar with processes.

## FIELDS OF EXPERTISE

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- Architectural Design
- Construction Management
- Cost Estimating
- Roof Consulting
- Project Management
- Project Administration
- Project Engineering

## SELECTED PROJECT EXPERIENCE

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- Architect for the City of Austin, Texas
- Austin – Bergstrom International Airport \$32,000,000
- Architect for Brackenridge Hospital, Austin, Texas
- Project Principal Pflugerville, Texas Criminal Justice Center
- Project Principal Pflugerville Recreation Center \$1,500,000
- Project Principal Austin Revitalization Authority \$17,500,000
- Project Principal Pflugerville, Texas Heritage Park \$1,900,000
- Project Principal Roof Consultant U.T. Austin Pickle Research Center Bldg. 129
- Project Principal Austin Convention Center Renovation
- Project Principal Reagan Building, Austin, Texas
- Project Principal Travis County Administration Building
- University of Texas System Administration Building
- University of Texas Building 129 – Chilling Station

## EDUCATION AND CERTIFICATIONS

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- 1980 – Bachelor of Architecture, Baton Rouge, LA, *Southern University*
- Registered Architect, Texas
- Registered Architect, Louisiana
- OSHA 30 – Construction

## PROFESSIONAL AFFILIATIONS

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- American Institute of Architects (AIA)
- Construction Specifications Institute
- Austin Roofing Association
- American Society of Hospital Engineers
- National Council of Architecture Registration Boards



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# **Superintendent Resume**



# ROHAN BANDE

**Project Engineer** | Email: officeeng2@gmail.com | Phone: (682)360-6043

## PROFESSIONAL SUMMARY

Rohan Bande is Project Engineer/Superintendent of ASD Consultants, Inc. He began working for ASD Consultants, Inc. in 2018 as a Project Co-Ordinator & then made his way up to Project Engineer/Superintendent. Rohan has 2 years of professional experience and background in the Project Management Construction Management, Project administration, Project coordination & Project engineering. Rohan Bande has served as the Project Engineer/Superintendent in couple of City of Austin Projects sums up to more than \$1.5M. Rohan has managed construction projects like City of Austin Parks & City of Austin's Rec centers.

## FIELDS OF EXPERTISE

- Project/Construction Management
- Project Engineering
- Project Administration
- Project Coordinator
- Project Scheduling
- Cost Estimating
- Safety Coordinator (OSHA 30)
- Drafting/BIM

## SELECTED PROJECT EXPERIENCE

- Eilers Neighborhood Park, COA
- Dove Springs Recreational Center, COA
- Little Stacy Neighborhood Park, COA
- Elgin High School, EISD
- Pecan Springs Elementary School, AISD
- Ricky Guerrero Neighborhood Park, COA

## EDUCATION

- Master's in Construction Management, 2018  
University of Texas at Arlington
- Bachelor's in Civil Engineering, 2015  
Rajiv Gandhi Technical University

## CERTIFICATION

- OSHA 30 Hour, Construction
- AutoCAD 2D/3D, 2014
- Revit Architecture, 2014
- StaddPRO, 2014



# DARIEN BROWN

**Project Manager/Superintendent** | Email: dbroasd2012@gmail.com | Phone: (512)569-0776

## PROFESSIONAL SUMMARY

Darien has nine years of experience as a Project Manager/Superintendent in the commercial construction industry. He collaborates with designers, architects, and engineers. He works side-by-side with clients to understand and meet their project goals and objectives. His skills and capabilities include, but are not limited to: project analysis, bidding, negotiations, project scheduling, value engineering, building code compliance, safety inspections, and quality control. He manages and tracks the financial interest of clients during the bidding and construction process. He prepares daily status reports to protect the client and ASD Consultants, Inc; he manages change orders to ensure that all aspects of the project are built properly and in compliance with the engineered/architect plans and specifications. He acts as a company representative to vendors and suppliers. Darien is engaged in the subcontractor selection for each assigned project. He ensures that their work is completed with the highest quality and within schedule. He works swiftly and diligently to resolve issues to keep the project moving forward.

## FIELDS OF EXPERTISE

- Project Management
- Construction Management
- Quality Control
- Project Superintendent

## SELECTED PROJECT EXPERIENCE

- Pilgrim Rest Primitive Baptist Church – Austin, Texas
- Capital Metro Renovation – Austin, Texas
- Bartholomew Pool and Bathhouse – Austin, Texas
- West Enfield Pool – Austin, Texas
- St. Elmo Maintenance Facility Re-roofing – Austin, Texas
- M.A.D. Tillman's Therapy and CrossFit – Austin, Texas
- Bedicheck Elementary School – Austin, Texas
- Norman Elementary School – Austin, Texas
- Elgin High School – Elgin, Texas

## EDUCATION AND CERTIFICATIONS

- 2011 - Bachelor of Arts, Urban Design, San Antonio, TX, *Trinity University*
- OSHA 30 – Construction
- Quality Control Systems (QCS)



# ANTHONY WHITE

**Project Manager/Superintendent** | Email: adwhiteasd2011@aol.com | Phone: (512)663-5367

## PROFESSIONAL SUMMARY

Anthony has over 25 years of experience as a construction superintendent and project manager. He planned, organized, and managed residential and commercial development. He has performed analysis of projects, preparation, bidding, negotiations, subcontractor selection, purchasing of material, project scheduling, project budgeting, building code compliance, project development, and quality control. He has consistently protected the financial interest of the owner/company during both the bidding and construction process: prepared spreadsheets, customer change orders and site costs; quality of both labor and materials maintained and updated weekly reports, and has acted as a company representative to vendors and suppliers, overseeing negotiations, as well as cost breakdowns. He possesses extensive knowledge of green building practices. Anthony has worked on projects of various types, including parks and building structures, many of which involved working near or in the presence of adults and children while the building or park was operational.

## FIELDS OF EXPERTISE

- Project Management
- Construction Management
- Quality Control
- Project Superintendent

## SELECTED PROJECT EXPERIENCE

- VIA Transit – San Antonio, Texas
- Construction BLST Building 9582 – Fort Hood, Texas
- Exterior Renovation Building 255/256 – Fort Hood, Texas
- Garza Park Improvements – San Antonio, Texas
- Renovate Building 4269 – Fort Hood, Texas
- AISD Charter Schools – Austin, Texas
- Stone Oak Park – San Antonio, Texas
- Jim Mattox Park Improvements – San Antonio, Texas
- Officer John Wheeler Park Improvements – San Antonio, Texas

## EDUCATION

- Bachelor of Science, Business Management, Las Vegas, NV, **National University**
- Associate Degree, Electronics, Engineering Technology, Las Vegas, NV **Education Dynamic Institute**

## ADDITIONAL TRAINING & CERTIFICATES

- OSHA 30 - Construction
- Fall Protection
- Superintendent University
- Dust Control
- 2 Outstanding Safety Awards
- Cambridge Who's Who Nomination
- Microsoft Excel, Outlook
- Construction Documents, RFI's, Submittals





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## Company Overview



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## Company Overview

### **INTRODUCTION**

**ASD Consultants, Inc.** was established in 1994 as a multi-disciplinary firm; offering Construction and Remodeling, Program Management, Project Management, Construction Management, Cost Estimating, Scheduling and other related services. Having completed over 500 individual projects with a total construction amount of approximately \$1,000,000,000, our firm continues to be one of only a few full service companies, which is entirely specialized in its fields of expertise. Our staff is thoroughly experienced in Program Management, Project Management, Construction Management, Quality Control, General Construction, Detailed Computerized Cost Estimating and Scheduling. ASD recognizes the challenges of providing General Construction Project Management and Cost Control Services on Governmental and Institutional Projects. ASD believes strongly in providing General Construction, Project Management and Construction Management in a systematic way to ensure a quality project.

**ASD Consultants, Inc.** remains under the ownership of a single owner and maintains the same business name for the past 25 years.

### **CAPABILITIES**

**ASD is accustomed to providing services on the fast-track process and working within limited budgets and tight schedules.** Our background in both the architectural and construction areas of projects allows us to coordinate better and work effectively to produce projects that are on schedule and within budget.

ASD is known as a client-focused firm, which produces options and cost savings with a high degree of service. A continuing commitment to program management, construction management, estimating/cost control, environmental, and construction related concerns have led to a wide variety of unique and exciting projects for us. They have included project management of governmental facilities, educational facilities, maintenance facilities, airports, fire stations, police stations, parks, and office buildings.

ASD Consultants Inc. provides the following services:

- Construction Services
- Value Engineering
- Bidding and Contract Negotiations
- Program Management and Project Management
- Construction Management and Construction Inspections
- Quality Control / Quality Assurance
- Detailed Computerized Cost Estimating
- Scheduling

ASD Consultants, Inc. has extensive experience in working with Municipalities, Cities, School Districts, Universities, and Churches. We are accustomed to receiving and complying with Governmental, Institutional, Higher Educational, and local school districts supplied requirements and/or desires.

They have included Construction Services, Remodeling, Program Management, Project Management, Quality Control, Roof Consulting, Asbestos Abatement, Design, and Construction of Healthcare Facilities, Power Plants, Art Centers, Police Buildings, Fire Stations, Theaters, Office Buildings,

Institutions of Higher Learning, K-12 and Airports. The use of state-of-the-art computer software for Program Management, Project Management, Construction Management, and Cost Estimating allows ASD to manage effectively manage staff assignments to accommodate any workload.

ASD Consultants is authorized to perform work throughout the state of Texas and a licensed contractor with the city of San Marcos and the states of Louisiana and North Carolina.

ASD will utilize the following technologies and resources to execute the management of this project:

**PROLOG MANAGER®** – For the Program Management, Project and Construction Management

**TIMBERLINE®** – For Cost Estimating

**MS Project®** – For Scheduling

**PrimaVera SurTrak®** - For Scheduling

**AUTO CADD®** – Computerized Drawings

**DIGITAL CAMERAS** – For Photographs and Daily Field Reports

**ASD Consultants Inc. is a certified Minority Business Enterprise (MBE) and a Historically Under-Utilized Business (HUB) with Federal, State and Local governmental agencies as well as Service Disabled Veteran Business**

### **GENERAL FIRM INFORMATION**

<b>Firm Name:</b>	<b>ASD Consultants, Inc.</b>
<b>Headquarters Address:</b>	8120 North IH 35, Suite B200 Austin, TX. 78758 Phone: (512) 836-3329 Fax: (512) 836-3802 <a href="http://www.asdconsultantsinc.com">www.asdconsultantsinc.com</a>
<b>EIN:</b>	74-2723787
<b>11-digit Comptrollers Taxpayers No.:</b>	174-2723787-4
<b>DUNS:</b>	062545905
<b>Years In Business:</b>	
Number of Years firm has been in Business:	25
Type of Organization:	Corporation
Date of Organization: (Month and Year)	11/94
<b>Number of Employees:</b>	5 (In Office) 8 (Field)
<b>Sole Principal/Title:</b>	Curtis Brown, AIA, President Email: <a href="mailto:Curtis2AIA@gmail.com">Curtis2AIA@gmail.com</a> Phone: (512)-470-4239 (m)

**Work Self Performed:**

Demolition, Drywall, Painting, Finishes, Erosion Control, Acoustical Ceilings, Framing, Project Management, Superintendent

**NAICS Codes:**

- 236220 – Commercial and Institutional Building Construction
- 236115 – New Single Family Housing Construction
- 236116 – New Multifamily Housing Construction
- 236118 – Residential Remodeling
- 236210 – Industrial Building Construction
- 541310 – Architectural Services
- 541330 – Engineering Services
- 541611 – Administrative Management and General Management Consulting Service
- 541618 – Other Management Consulting Services
- 238910 - Demolition Building
- 484220 - Hauling
- 238990 - Construction Site Clean-up

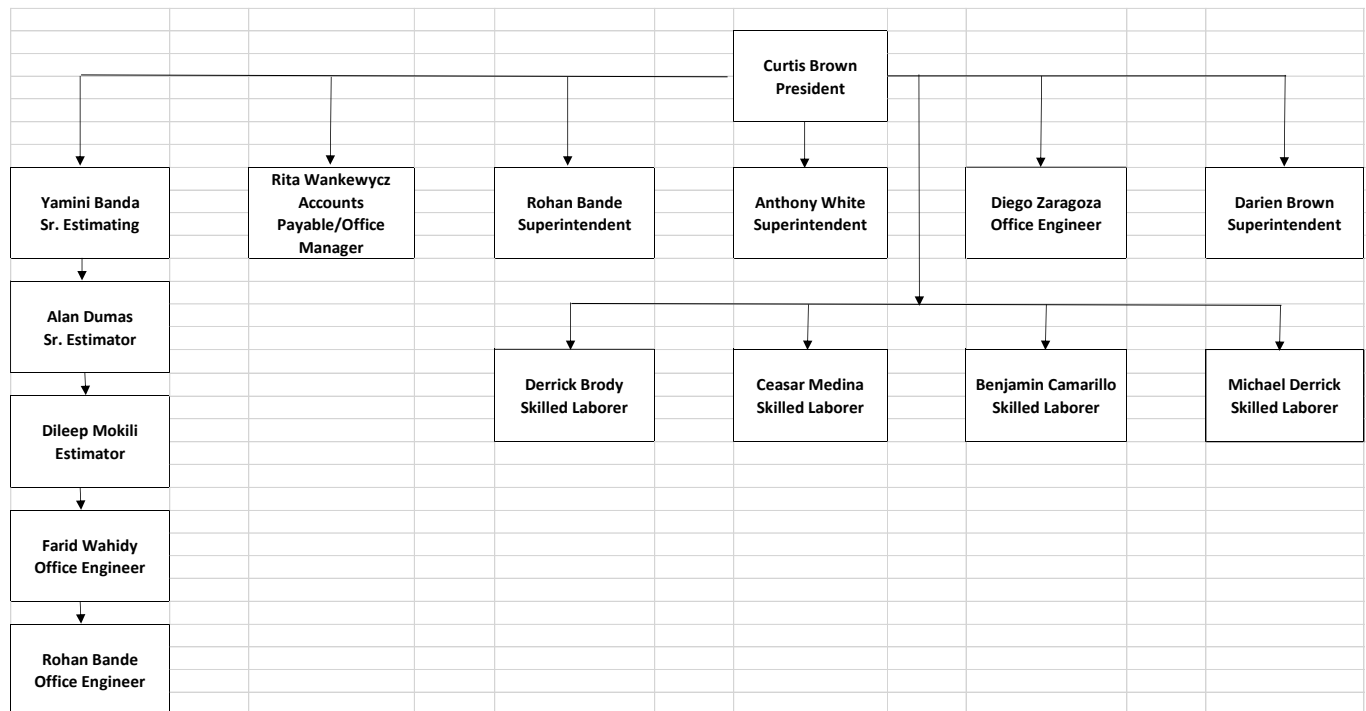


### **ABOUT THE OWNER:**

Curtis Brown is the sole owner of ASD Consultants. He is a graduate from Southern University, Baton Rouge, Louisiana with a degree in Architectural Engineering. He has approximately 35 years of experience as a licensed Architect and Project/Construction Manager. Prior to the establishment of ASD Consultants, Curtis served fourteen years as an Architect and Project Manager for the City of Austin, Texas. Curtis is the sole owner of ASD Consultants, Inc., Austin and San Antonio, for over 25 years. Curtis is certified as a Quality Control Inspector by the United States Corps of Engineers.

### **ORGANIZATION CHART:**

The organization chart depicted below consists of Cost Estimators, Office Engineers, Site Superintendents, Accounts Payable and Receivable and Skilled Laborers. You may interact with several of ASD Consultants' staff members throughout the course of this project.



## **DEVELOPMENT AND MANAGEMENT OF PROJECT SCHEDULES**

### **Proposed Work Plan**

ASD Consultants, Inc. will meet with the City/Architect to ensure that our understanding of the details of the project logistics and the timeframe to complete the work aligns with one another. We will provide a construction schedule and schedule of values for approval. We will provide all of the necessary submittals for approved by the Architect. We will attend the pre-construction conference prior to the start of construction. After the start of construction, ASD Consultants will hold weekly meetings, provide a two weeks look ahead, and update the project schedule on a weekly basis. We will provide and maintain progress photos and progress reports and hold regular safety meetings for working and sub-construction.

ASD's management of the project will consist of a Project Manager who will be the primary contact person with the Architect. A Superintendent who will be on site at all times, manage the day-to-day operations, and serve as a safety manager. Safety meetings will be held on a regular basis. ASD will hold pre-construction meetings with all of its subs and require them to attend the weekly meeting when necessary. ASD is familiar with all practices and procedures related to scheduling discrepancies, safety and noise control, work hours, and stored materials. ASD also will ensure that the requirements for storage space and clean up are met. ASD will ensure that all submittals, warranties and punch list items are supplied to the owner at the scheduled time. ASD will work with sub-contractors to ensure that they meet the project schedule as committed to the client. ASD will ensure that all sub-contractors are familiar with the practices and procedures by holding weekly construction meetings to address any scheduling or staffing issues.

### **Quality Control System**

ASD will have a Quality Control Manager on the job site at key times. The objective of the Quality Control Manager is to ensure that all work performed on the project comply with the contract requirements, and to notify the Project Manager and the Superintendent of any non-conformance to the plans and specifications. The Quality Control Manager will also ensure that corrections are made. General responsibilities of Quality Control Manager are to have complete authority to reject any materials or construction and to discharge any employee who fails to comply with the quality control plan approved for this project. Upon receipt, materials are to be checked against shop drawings, approved submittals, and contract specifications for compliance.

ASD utilizes a three-phase control system for Quality Control (i.e., a preparatory phase, an initial phase, and a follow-up phase).



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## **Financial Background**



**ATTENTION:**

ASD Consultants, Inc.'s 2020 Financial Review will not be available until the end of the first quarter 2021. We have included a copy of our December 31, 2020 Financial Balance Sheet and Profit and Lost for your consideration. They are as follows:

# ASD CONSULTANTS, INC.

## BALANCE SHEET

As of December 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
101 Business Checking	133,065.69
105 Money Market Fund Account	513.10
A+Plus Federal Credit Checking	6,778.34
A+Plus Federal Credit Saving	2,305.08
American Bank of Commerce	36,427.45
First Texas 3199	100.00
First Texas Bank 3199	0.00
Savings American Bank of Commerce	100,208.35
<b>Total Bank Accounts</b>	<b>\$279,398.01</b>
Accounts Receivable	
120 Accounts Receivable	309,254.25
<b>Total Accounts Receivable</b>	<b>\$309,254.25</b>
Other Current Assets	
1120 Inventory Asset	0.00
113 Payroll Asset	0.00
115 Prepaid 1120 Taxes	0.00
124 Undeposited Funds	0.00
125 A/R - Retainage	105,419.23
126 A/R - Shareholder	0.00
131 Accounts Receivable - Employee	0.00
135 Cost and Est. Earning in Excess	0.00
140 Prepaid Insurance	0.00
<b>Total Other Current Assets</b>	<b>\$105,419.23</b>
<b>Total Current Assets</b>	<b>\$694,071.49</b>

# ASD CONSULTANTS, INC.

## BALANCE SHEET

As of December 31, 2020

	TOTAL
Fixed Assets	
150 Equipment	31,448.25
151 Autos and Trucks	132,402.47
Auto payment	6,625.44
<b>Total 151 Autos and Trucks</b>	<b>139,027.91</b>
153 Office Furn/Equip	46,075.33
156 Leasehold Improvment	9,303.67
157 Software	6,427.20
159 Accumulated Depreciation	-135,697.00
<b>Total Fixed Assets</b>	<b>\$96,585.36</b>
Other Assets	
160 Due to ASD Consultants-Houston	0.00
170 Prepaid Expenses	0.00
<b>Total Other Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$790,656.85</b>

# ASD CONSULTANTS, INC.

## BALANCE SHEET

As of December 31, 2020

	TOTAL
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
200 Accounts Payable	-7,136.00
<b>Total Accounts Payable</b>	<b>\$ -7,136.00</b>
Other Current Liabilities	
201 Accounts Payable - Clearing	0.00
202 A/P - RETAINAGE	0.00
204 Accrued Expenses	0.00
212 Payroll Tax Payable	-9,664.51
214 SUTA Tax Payable	0.00
221 Chase OD \$10,700	0.00
223 American Express	62,138.60
227 Current Portion of LTD	6,713.58
230 Reimbursement to ASD	0.00
232 Salary Advance	0.00
236 Franchise tax Payable	0.00
237 Federal Income Tax Payable	0.00
238 Deferred Franchise Tax	0.00
240 Deferred Federal Taxes	0.00
245 Billings in Excess of Earnings	283,037.98
276 N/P - Stockholder	0.00
A+Federal Credit Union LOC	3,286.17
Advanced Earned Income Credit	0.00
ASD San Antonio	0.00
BankOne Business Loan	0.00
Chase Over-draft Protection	40.70
Child Support	0.00
Company Paid Insurance	0.00
Deferred Margin Taxes	0.00
Dependent Insurance	0.00
Employee IRA	0.00
Federal Tax Deposit - 940	0.00
Federal Tax Deposit- TX Unemployment	0.00
FUTA Tax Payable	0.00
Health Insurance	0.00
IRS - Garnishment	0.00

# ASD CONSULTANTS, INC.

## BALANCE SHEET

As of December 31, 2020

	TOTAL
Overhead/Direct Labor (ODL)	0.00
205 Federal Withholding Taxes	2,208.45
206 Payroll Tax Deposits-941	-1,251.52
210 Payroll Taxes SS/Medicare	6,412.54
233 Workmen's Compensation	254.00
Employee's Insurance	-191.50
Retirement Contributions	0.00
<b>Total Overhead/Direct Labor (ODL)</b>	<b>7,431.97</b>
<b>Total Other Current Liabilities</b>	<b>\$352,984.49</b>
<b>Total Current Liabilities</b>	<b>\$345,848.49</b>
Long-Term Liabilities	
220 LOC Chase - \$100k	-944.90
222 LOC - Compass \$50k	0.00
224 LOC Chase - \$50k	-450.08
225 Toyota Loan	0.00
228 APLUS Federal Credit Union LOC	-3,199.24
229 2020 Toyota Loan	66,118.29
239 Less Current Portion of LTD	-6,713.58
260 PPP Loan	66,700.00
275 Note Payable - Shareholder	0.00
280 Deferred Federal Taxes -LT	0.00
Deferred Franchise - LT	0.00
Note Payable - Am/Ex	0.00
<b>Total Long-Term Liabilities</b>	<b>\$121,510.49</b>
<b>Total Liabilities</b>	<b>\$467,358.98</b>
Equity	
300 Common Stock	5,504.00
305 Additional Paid in Capital	84,620.34
310 Opening Bal Equity	0.00
390 Retained Earnings	-56,592.57
391 Prior Period Adjustment	-90,542.97
Net Income	380,309.07
<b>Total Equity</b>	<b>\$323,297.87</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$790,656.85</b>

# ASD CONSULTANTS, INC.

## PROFIT AND LOSS

January - December 2020

	TOTAL
Income	
400 Architecture	84,097.12
402 Construction	4,139,573.85
409 Professional Services	85,185.00
410 Estimating	1,600.00
411 Construction/Project Management	250.00
412 Reimbursement	1,530.76
495 Under / Over billing	48,090.00
499 Uncategorized Income	20,000.00
Accounts Receivable	15,999.98
Services	57,331.00
<b>Total Income</b>	<b>\$4,453,657.71</b>
Cost of Goods Sold	
510 Construction Supplies	12,122.24
521 Project Expense	568,857.78
550 Sub-Contractor	2,654,201.71
705 Sub-Consultant	70,075.33
<b>Total Cost of Goods Sold</b>	<b>\$3,305,257.06</b>
<b>GROSS PROFIT</b>	<b>\$1,148,400.65</b>
Expenses	
605 Contract Labor	4,782.98
623 Milage/Travel	2,045.10
625 Meals and Entertainment	451.90
636 Utilities	8,155.84
638 General and Administrative Expe	49,713.98
600 Advertising	4,077.40
602 Auto expense	12,431.41
609 Gasoline	3,752.62
Auto Leasing	656.00
Tolls & Parking	143.00
<b>Total 602 Auto expense</b>	<b>16,983.03</b>
604 Bank Charges	-4,668.56
608 Consultants	2,901.54
611 Computer/Internet	4,455.70
622 Office Supplies	-1,435.85
624 Postage and Delivery	770.16
628 Professional Fees	-984.50
626 Accountant	15,700.00
627 Lawyer	-15,400.50
<b>Total 628 Professional Fees</b>	<b>-685.00</b>

# ASD CONSULTANTS, INC.

## PROFIT AND LOSS

January - December 2020

	TOTAL
629 Supplies	6,353.72
630 Rent	-5,000.00
631 Equipment Rental	8,541.78
632 Taxes	921.70
634 Telephone	-787.45
1-800 Number	107.24
Cellular Phones	25,037.06
Telephone Leasing	3,027.23
<b>Total 634 Telephone</b>	<b>27,384.08</b>
639 Insurance	21,943.31
Bonding	38,106.19
Liability Insurance	577.75
<b>Total 639 Insurance</b>	<b>60,627.25</b>
642 Depreciation	16,228.00
648 Publications, Seminars, Dues	3,123.68
663 Repairs	4,424.14
830 Penalties	1,076.54
<b>Total 638 General and Administrative Expe</b>	<b>195,793.29</b>
640 Travel	517.67
656 Payroll Expenses	185,331.59
Taxes	12,303.74
Wages	193,666.66
<b>Total 656 Payroll Expenses</b>	<b>391,301.99</b>
660 Copying & Printing	2,866.87
662 Insurance	53,043.26
664 Rent - Offices	64,536.33
700 Security	730.72
735 Insurance - Officer Life	7,000.00
800 Interest Expense	10,746.79
Late Fees	766.28
Liscenses	345.00
New Office Construction	1,462.66
Payroll	194.93
649 FICA Expense	12,048.75
<b>Total Payroll</b>	<b>12,243.68</b>
Reimbursements	12,040.62
Transfer from Business Checking	0.00
<b>Total Expenses</b>	<b>\$768,830.98</b>
<b>NET OPERATING INCOME</b>	<b>\$379,569.67</b>



# ASD CONSULTANTS, INC.

## PROFIT AND LOSS

January - December 2020

	TOTAL
Other Income	
810 Interest Income	208.35
<b>Total Other Income</b>	<b>\$208.35</b>
Other Expenses	
840 ASK MY ACCOUNTANT	425.31
Charitable Contributions	1,000.00
Reconciliation Discrepancies-1	-1,956.36
<b>Total Other Expenses</b>	<b>\$ -531.05</b>
NET OTHER INCOME	<b>\$739.40</b>
NET INCOME	<b>\$380,309.07</b>

**ASD CONSULTANTS, INC.**  
**REVIEWED FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**  
**AUSTIN, TEXAS**



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## INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To Management  
ASD Consultants, Inc.  
Austin, Texas

We have reviewed the accompanying financial statements of ASD Consultants, Inc. (a Corporation), which comprise the balance sheets as of December 31, 2019 and 2018, and the related statements of operations, changes in stockholder's equity and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

### **Accountants' Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

### **Supplementary Information**

The supplementary information included in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and, accordingly, do not express an opinion on such information.



Ridout, Barrett & Co., P.C.  
June 11, 2020

**ASD CONSULTANTS, INC.**  
**BALANCE SHEETS**  
**DECEMBER 31, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 3,983	\$ 10,519
Accounts Receivable - Trade	598,861	772,173
Accounts Receivable - Retainage	211,286	246,619
Accounts Receivable - Stockholder	105,280	125,280
Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts	<u>67,134</u>	<u>36,368</u>
<b>Total Current Assets</b>	<u>986,544</u>	<u>1,190,959</u>
<b>PROPERTY AND EQUIPMENT</b>		
Furniture and Fixtures	46,075	46,075
Leasehold Improvements	9,304	9,304
Machinery and Equipment	25,624	25,624
Vehicles	63,817	63,817
Software	6,427	-
Less: Accumulated Depreciation	<u>(119,469)</u>	<u>(110,932)</u>
<b>Net Property and Equipment</b>	<u>31,778</u>	<u>33,888</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 1,018,322</u></u>	<u><u>\$ 1,224,847</u></u>

**ASD CONSULTANTS, INC.**  
**BALANCE SHEETS**  
**DECEMBER 31, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>CURRENT LIABILITIES</b>		
Accounts Payable - Trade	\$ 293,470	\$ 246,033
Bank Overdraft	87,226	-
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	398,262	503,203
Accrued Liabilities	3,960	3,799
Credit Card Payable	62,139	2,835
State Income Tax Payable	-	3,812
Current Portion of Long-Term Debt	<u>2,355</u>	<u>6,714</u>
<b>Total Current Liabilities</b>	<u>847,412</u>	<u>766,396</u>
<b>LONG-TERM LIABILITIES</b>		
Note Payable - Stockholder	40,000	40,000
Lines of Credit	272,542	188,015
Notes Payable - Net of Current Portion	<u>-</u>	<u>546</u>
<b>Total Long-Term Liabilities</b>	<u>312,542</u>	<u>228,561</u>
<b>ACCUMULATED DEFICIT</b>		
Common Stock	5,504	5,504
Retained Earnings	<u>(147,136)</u>	<u>224,386</u>
<b>Total Accumulated Deficit</b>	<u>(141,632)</u>	<u>229,890</u>
<b>TOTAL LIABILITIES AND ACCUMULATED DEFICIT</b>	<u><u>\$ 1,018,322</u></u>	<u><u>\$ 1,224,847</u></u>



**ASD CONSULTANTS, INC.**  
**STATEMENTS OF OPERATIONS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<u><b>2019</b></u>	<u><b>2018</b></u>
<b>REVENUES</b> (Schedule 1)	\$ 5,510,814	\$ 5,501,300
<b>COST OF REVENUES</b> (Schedule 1)	<u>5,333,315</u>	<u>4,762,106</u>
<b>GROSS PROFIT</b>	177,499	739,194
<b>OPERATING EXPENSES</b> (Schedule 4)	<u>498,807</u>	<u>471,479</u>
<b>INCOME (LOSS) FROM OPERATIONS</b>	<u>(321,308)</u>	<u>267,715</u>
<b>OTHER INCOME (EXPENSE)</b>		
Interest Income	30	1,551
Interest Expense	(17,092)	(826)
Bad Debts	(26,652)	(209,777)
Officer Life Insurance	<u>(6,500)</u>	<u>(6,500)</u>
<b>Total Other Expense</b>	<u>(50,214)</u>	<u>(215,552)</u>
<b>INCOME (LOSS) BEFORE PROVISION FOR TAXES</b>	(371,522)	52,163
<b>PROVISION FOR TAXES</b>	<u>-</u>	<u>3,812</u>
<b>NET INCOME (LOSS)</b>	<u><u>\$ (371,522)</u></u>	<u><u>\$ 48,351</u></u>

**ASD CONSULTANTS, INC.**  
**STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<u>COMMON STOCK</u>		<u>RETAINED</u>	<u>TOTAL</u>
	<u>SHARES</u>	<u>AMOUNT</u>	<u>EARNINGS</u>	
Balance at December 31, 2017	100	\$ 5,504	\$ 176,035	\$ 181,539
Net Income	<u>-</u>	<u>-</u>	<u>48,351</u>	<u>48,351</u>
Balance at December 31, 2018	100	5,504	224,386	229,890
Net Loss	<u>-</u>	<u>-</u>	<u>(371,522)</u>	<u>(371,522)</u>
Balance at December 31, 2019	<u>100</u>	<u>\$ 5,504</u>	<u>\$ (147,136)</u>	<u>\$ (141,632)</u>

**ASD CONSULTANTS, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income (Loss)	\$ (371,522)	\$ 48,351
<b>ADJUSTMENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:</b>		
Depreciation	8,537	8,361
(Increase) Decrease in:		
Accounts Receivable - Trade	208,645	(197,875)
Cost and Estimated Earnings in Excess Of Billings on Uncompleted Contracts	(30,766)	11,510
Prepaid Expenses	-	4,149
Increase (Decrease) in:		
Accounts Payable	47,437	(313,374)
Accrued Expenses	161	376
Credit Card Payable	59,304	2,833
Bank Overdraft	87,226	-
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	(104,941)	180,669
Texas Margin Tax Payable	(3,812)	85
Total Adjustments	<u>271,791</u>	<u>(303,266)</u>
<b>NET CASH USED IN OPERATING ACTIVITIES</b>	<u>(99,731)</u>	<u>(254,915)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Payments from (Advances to) Stockholder	20,000	(44,000)
Purchase of Property and Equipment	<u>(6,427)</u>	<u>-</u>
<b>NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES</b>	<u>13,573</u>	<u>(44,000)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Lines of Credit	84,526	45,019
Repayments on Debt Borrowings	<u>(4,904)</u>	<u>(93,491)</u>
<b>NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES</b>	<u>79,622</u>	<u>(48,472)</u>
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(6,536)	(347,387)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<u>10,519</u>	<u>357,906</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u><u>\$ 3,983</u></u>	<u><u>\$ 10,519</u></u>

See Independent Accountants' Review Report  
and Notes to the Financial Statements

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

COMPANY’S ACTIVITIES – ASD Consultants, Inc. (“the Company”) is engaged in general contracting for the construction, remodeling and repair of commercial and residential buildings and also provides architectural services. The work is performed under cost-plus-fee contracts and fixed-price contracts and generally last one month to one year. The Company’s primary market area is the State of Texas.

ESTIMATES – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management’s estimates with respect to the percentage of completion method.

Revisions in estimated contract profits are made in the year in which circumstances requiring the revision become known.

BALANCE SHEET CLASSIFICATIONS – The Company includes in current assets and liabilities retentions receivable and payable under construction contracts that may extend beyond one year. A one-year time period is used as classifying all other current assets and liabilities.

CASH AND CASH EQUIVALENTS – For purposes of reporting cash flows, the Company considers all highly liquid investments purchased with a maturity of three months or less at acquisition as cash and cash equivalents in the accompanying balance sheets.

ACCOUNTS RECEIVABLE – Trade accounts receivable from construction, operation and maintenance are based on amounts billed to customers as work progresses in accordance with agreed-upon contractual terms at periodic intervals. Normal trade receivables are due 30 days after issuance of the invoice. Contract retentions are usually due 30 days after completion of the project and acceptance by the customer. Trade accounts receivable are recorded at the invoiced amount and do not bear interest.

Unbilled receivables result from the accrual of revenues on the percentage-of-completion method of accounting but not billed to the customer until future dates, usually within one month.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

BAD DEBT EXPENSE – The Company has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method. Bad debts are charged directly to expense when deemed uncollectible.

PROPERTY AND EQUIPMENT – Property and equipment are stated at cost. Depreciation is computed primarily using the straight-line method based on the following estimated useful lives:

Furniture and Fixtures	3-5 years
Leasehold Improvements	7-15 years
Machinery and Equipment	5-7 years
Vehicles	5-7 years
Software	3 years

Leasehold improvements are amortized on a straight-line basis over the shorter of the estimated useful life of the improvement or the lease term. Additions, renewals, and betterments that significantly extend the life of the asset are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation of property and equipment amounted to \$8,358 for December 31, 2019, and \$8,361 for 2018.

For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any related gain or loss is reflected in income for the period.

REVENUES AND COST OF REVENUES – The Company records revenues and cost of revenues using the accrual method of accounting, whereby revenues from long-term construction contracts are recorded on the basis of the Company's estimates on the percentage-of-completion of contracts based on the ratio of actual costs incurred to total estimated costs. The percentage-of-completion method (an input method) is the most representative depiction of the Company's performance because it directly measures the value of the services transferred to the customer.

Contract costs include all direct material, sub-contractor, labor, and certain other direct costs, as well as those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs and depreciation costs. General and administrative costs are charged to expense as incurred. Provision for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, contract penalty provisions, claims, change orders, settlements and estimated profitability, are accounted for as changes in estimates in the current period. Claims for additional contract revenues are recognized when realization of the claim is probable and the amount can be reasonably determined or estimated.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

REVENUES AND COST OF REVENUES (Continued) – The Company recognizes revenue, but not profit, on certain uninstalled materials that are not specifically produced, fabricated, or constructed for a project. Revenue on these uninstalled materials is recognized when control is transferred. Changes to total estimated contract cost or losses, if any, are recognized in the period in which they are determined as assessed at the contract level. Pre-contract costs are expensed as incurred unless they are expected to be recovered from the client. Project mobilization costs are generally charged to project costs as incurred when they are an integrated part of the performance obligation being transferred to the client.

The asset, "Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts", represents revenues recognized in excess of amounts billed. The liability, "Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts", represents billings in excess of revenues recognized.

VARIABLE CONSIDERATION – The nature of the Company's contracts may give rise to several types of variable consideration, including claims and unpriced change orders; awards and incentive fees; and liquidated damages and penalties. The Company recognizes revenue for variable consideration when it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur. The Company estimates the amount of revenue to be recognized on variable consideration using the expected value (i.e., the sum of a probability-weighted amount) or the most likely amount method, whichever is expected to better predict the amount. Factors considered in determining whether revenue associated with claims (including change orders in dispute and unapproved change orders in regard to both scope and price) should be recognized include the following: (a) the contract or other evidence provides a legal basis for the claim, (b) additional costs were caused by circumstances that were unforeseen at the contract date and not the result of deficiencies in the company's performance, (c) claim-related costs are identifiable and considered reasonable in view of the work performed, and (d) evidence supporting the claim is objective and verifiable. If the requirements for recognizing revenue for claims or unapproved change orders are met, revenue is recorded only when the costs associated with the claims or unapproved change orders have been incurred and only up to the amount of cost incurred.

ADVERTISING – Advertising costs are expensed as incurred and were not significant for the years ended December 31, 2019 and 2018.

INCOME TAXES – Provisions for taxes are based on taxes payable or refundable for the current year and deferred taxes on temporary differences between the amount of taxable income and pretax financial income and between the tax basis of assets and liabilities and their reported amounts in the financial statements. Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for taxes.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

INCOME TAXES (Continued) – The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred taxes are also recognized for operating losses that are available to offset future income. Valuation allowances are recorded for deferred tax assets when it is more likely than not that such deferred tax assets will not be realized.

If it is probable that an uncertain tax position will result in a material liability and the amount of the liability can be estimated, then the estimated liability is accrued. If the Company were to incur any tax liability in the future, interest on any tax liability would be reported as interest expense, and penalties on any tax would be reported as taxes. As of December 31, 2019, there were no uncertain tax positions.

The Company, with the consent of its shareholder, has elected under the Internal Revenue Code to be taxed as an S Corporation. In lieu of corporate income taxes, the shareholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

SUBSEQUENT EVENTS – These financial statements have been evaluated by management through June 11, 2020, the date the financial statements were available to be issued. Material subsequent events, if any, are disclosed in a separate footnote to these financial statements.

WARRANTIES – The Company provides a one-year warranty covering defects specific to its portion of contracts on construction projects. This warranty historically has not produced material costs; therefore, the Company has not accrued future estimated expenses against current operations.

RECENT ACCOUNTING PRONOUNCEMENTS

Revenue – The Financial Accounting Standards Board (FASB) issued new guidance that created Topic 606, *Revenue from Contracts with Customers*, in the Accounting Standards Codification (ASC). Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, *Revenue Recognition*, and requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The new guidance also added Subtopic 340-40, *Other Assets and Deferred Costs-Contracts with Customers*, to the ASC to require the deferral of incremental costs of obtaining a contract with a customer. Collectively, we refer to the new Topic 606 and Subtopic 340-40 as the “new guidance.”

We adopted the requirements of the new guidance as of January 1, 2019, utilizing the modified retrospective method of transition. We applied the new guidance using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of January 1, 2019.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

RECENT ACCOUNTING PRONOUNCEMENTS (Continued)

Revenue (Continued) – Adoption of the new guidance resulted in changes to our accounting policies for revenue recognition, trade and other receivables, contract costs, contract liabilities, and deferred costs as detailed below.

The adoption of the new guidance had no material impact on our financial statements as it did not require a change in revenue recognition. As such, comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods.

GOVERNMENT REGULATIONS – The Company is subject to federal, state and local provisions regulating the discharge of materials into the environment. Management believes that its current practices and procedures for the control and disposition of such wastes comply with applicable federal and state requirements.

FAIR VALUE OF FINANCIAL INSTRUMENTS – The Company's financial instruments are cash and cash equivalents, accounts receivable, accounts payable, short-term borrowings, and long-term debt. The recorded values of cash and cash equivalents, accounts receivable and accounts payable approximate their fair values based on their short-term nature. The recorded values of short-term borrowings and long-term debt approximate their fair values, as interest approximates market rates.

**NOTE 2 – CONCENTRATIONS OF CREDIT RISK**

Financial instruments that are exposed to concentrations of credit risk consist primarily of cash and trade accounts receivable.

The Company maintains its cash balances at three financial institutions located in Austin, Texas. Accounts at each of these institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Companies may have exposure for uninsured cash balances, but historically, have not experienced losses in any of its accounts. Management believes its risk is minimal.

The Company routinely grants customers unsecured credit after assessing the financial strength of the prospective credit customer. At December 31, 2019, two customers, who individually accounted for 10% or more of the Company's trade and retainage receivable, accounted for 61% of total trade and retainage receivables.

At December 31, 2019, two vendors, who individually accounted for 10% or more of the Company's trade and retainage payable, accounted for 27% of total trade and retainage payables.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 2 – CONCENTRATIONS OF CREDIT RISK (Continued)**

The Company's contracting business is subject to risk with respect to its dependency on obtaining surety bonding, a provision required on certain construction contracts. Surety bonding is typical in the construction industry, and the Company's ability to obtain such bonding is dependent upon its financial position, cash flow, liquidity, industry experience and other factors.

**NOTE 3 – COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS**

The following is a summary of contracts in progress at December 31, 2019 and 2018:

	<u><b>2019</b></u>	<u><b>2018</b></u>
Costs Incurred on Uncompleted Contracts	\$ 3,471,669	\$ 4,466,668
Estimated Earnings on Uncompleted Contracts	<u>422,911</u>	<u>879,927</u>
Total Costs and Estimated Earnings on Uncompleted Contracts	3,894,580	5,346,595
Less: Billings to Date	<u>4,225,708</u>	<u>5,813,430</u>
Net Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 331,128</u>	<u>\$ 466,835</u>
Included in accompanying balance sheet under the following captions:		
Costs and Estimated Earnings in Excess Of Billings on Uncompleted Contracts	<u>\$ 67,134</u>	<u>\$ 36,368</u>
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 398,262</u>	<u>\$ 503,203</u>

**NOTE 4 – CAPITAL STOCK**

ASD Consultants, Inc. capital stock consists of common stock, no par value; 1,000 shares authorized; 100 shares issued and outstanding.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 5 – SUPPLEMENTAL CASH FLOW INFORMATION**

Interest and state income taxes paid during year ended December 31, 2019 and 2018 were as follows:

	<u>2019</u>	<u>2018</u>
Interest	\$ 17,092	\$ 826
State Income Taxes	\$ 3,812	\$ 3,727

During the year ended December 31, 2019 and 2018, the Company did not make any purchases of vehicles or equipment with direct financing of long-term debt.

**NOTE 6 – LONG-TERM DEBT**

Long-term debt consisted of the following at December 31, 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Note payable to a finance company, due in monthly installments of \$567, including interest of 2.14%, which matures January 2020 and is secured by a vehicle.	\$ 2,355	\$ 7,260
Less: Current Portion	(2,355)	(6,714)
Long-Term Debt	<u>\$ -</u>	<u>\$ 546</u>

Schedule of long-term debt maturities for each of the subsequent years is as follows:

Year Ending <u>December 31:</u>	
2020	<u>\$ 2,355</u>

**NOTE 7 – LINES OF CREDIT**

The Company has a \$100,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2019 and 2018 the outstanding balance was \$99,974 and \$95,362 respectively, and the interest rate was 6.25% and 6.75%, respectively.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 7 – LINES OF CREDIT (Continued)**

The Company has an additional \$50,000 revolving line of credit with BBVA Compass bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2019 and 2018, the outstanding balance was \$49,335 and \$33,590 respectively, and the interest rate was 6.75% and 7.25%, respectively.

The Company has an additional \$50,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2019 and 2018, the outstanding balance was \$49,974 and \$38,162 respectively, and the interest rate was 8.25% and 8.75%, respectively.

The Company has an additional \$75,000 revolving line of credit with A Plus FCU. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2019 and 2018, the outstanding balance was \$73,259 and \$20,901 respectively, and the interest rate was 8.75%.

**NOTE 8 – PROVISION FOR TAXES**

As described in Note 1, the Company's federal taxable income is reported on the income tax return of its shareholder. The Company is subject to Texas margin taxes.

Management is not aware of any tax positions that would have a significant impact on its financial position. The Company's federal tax returns for the last four years remain subject to examination.

The estimated provision for state taxes consists of and represents the tax effect of the following:

	Years Ended December 31:	
	2019	2018
Current Expense	\$ -	\$ 3,812
Deferred Benefit	-	-
Total Provision For Taxes	<u>\$ -</u>	<u>\$ 3,812</u>

**NOTE 9 – RELATED PARTY TRANSACTIONS**

In the conduct of daily business, payments are made on behalf of affiliated companies and are accounted for through related party receivables/payables.

Receivables and payables from the affiliated companies and the stockholders are normally negotiated with no specific terms for repayment or collection.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 9 – RELATED PARTY TRANSACTIONS (Continued)**

Trade receivables and payables arising from related party transactions in the normal course of business are subject to substantially the same terms and conditions as unrelated customers and vendors and are included in the schedule below. Included in trade receivable at December 31, 2019 was \$20,000 receivable from Majestic Services, Inc.

<u>Related Party</u>	<u>Relationship</u>			
Majestic Services, Inc.	The Owner of Majestic Services, Inc. is the spouse of the owner of the Company.			
Curtis Brown	Stockholder			
<u>As of December 31, 2019</u>	<u>Income Received</u>	<u>Expense Incurred</u>	<u>Receivable From</u>	<u>Note Payable</u>
Majestic Services, Inc.	\$ 80,567	\$ 78,568	\$ 20,000	\$ -
Curtis Brown	-	102,365	105,280	40,000
	<u>\$ 80,567</u>	<u>\$ 180,933</u>	<u>\$ 125,280</u>	<u>\$ 40,000</u>
<u>As of December 31, 2018</u>	<u>Income Received</u>	<u>Expense Incurred</u>	<u>Receivable From</u>	<u>Note Payable</u>
Majestic Services, Inc.	\$ 127,142	\$ 42,223	\$ 20,000	\$ -
Curtis Brown	-	141,062	125,280	40,000
	<u>\$ 127,142</u>	<u>\$ 183,285</u>	<u>\$ 145,280</u>	<u>\$ 40,000</u>

**NOTE 10 – BACKLOG**

The following schedule summarizes changes in backlog amounts on contracts during the years ended December 31, 2019 and 2018. Backlog represents the amount of gross revenues the Company expects to realize from contracts in progress at year end and contractual agreements on work which has not yet begun.

Backlog Balance at December 31, 2018	\$ 4,580,035
Revisions to Contract Estimates at December 31, 2018	697,218
New Contracts added during the year ended December 31, 2019	<u>2,589,224</u>
	7,866,477
Less Contract Revenues Earned during the year ended December 31, 2019	<u>(5,510,814)</u>
Backlog Balance at December 31, 2019	<u>\$ 2,355,663</u>

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2019 AND 2018**

**NOTE 10 – BACKLOG (Continued)**

The backlog balance at December 31, 2019 includes \$1,526,510 of contractual agreements on work which had not yet begun. The Company has also entered into two additional contracts subsequent to the year ended December 31, 2019 but before the report letter date June 11, 2020 in the amount of \$713,979.

**NOTE 11 – SUBSEQUENT EVENT**

In recent days, the COVID-19 outbreak in the United States has resulted in the majority of the major cities in Texas to issue shelter-in-place ordinances. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration. Therefore, the Company expects that this matter could negatively impact its operating results. However, the related financial impact and duration cannot be reasonably estimated at this time.

As a result of this uncertainty the Company applied and received a potentially forgivable Payroll Protection Program (PPP) loan from the SBA. The Company intends to use the funds from the loan in accordance with the forgiveness guidelines outline by the SBA.

**ASD CONSULTANTS, INC.**  
**SCHEDULES OF REVENUES AND COST OF REVENUES**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<u>2019</u>			<u>2018</u>
	<u>REVENUES</u>	<u>COST OF REVENUES</u>	<u>GROSS PROFIT</u>	<u>GROSS PROFIT</u>
Construction in Progress (Schedule 2)	\$ 2,912,616	\$ 2,606,057	\$ 306,559	\$ 653,850
Contracts Completed (Schedule 3)	<u>2,598,198</u>	<u>2,727,258</u>	<u>(129,060)</u>	<u>85,344</u>
	<u>\$ 5,510,814</u>	<u>\$ 5,333,315</u>	<u>\$ 177,499</u>	<u>\$ 739,194</u>

**SCHEDULE 1**

See Independent Accountants' Review Report

Page 18<sub>104</sub>

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONSTRUCTION IN PROGRESS**  
**DECEMBER 31, 2019**

JOB	TOTAL CONTRACT		FROM INCEPTION TO DECEMBER 31, 2019					AT 12/31/2019	FOR THE YEAR ENDED DECEMBER 31, 2019			
	REVENUES	ESTIMATED GROSS PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	BILLINGS TO DATE	ESTIMATED COSTS TO COMPLETE	BILLINGS IN EXCESS OF COSTS AND ESTIMATED EARNINGS	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	PERCENT COMPLETE
2018-3	\$ 369,504	\$ 132,989	\$ 366,548	\$ 234,634	\$ 131,914	\$ 366,379	\$ 1,881	\$ (169)	\$ 279,773	\$ 162,700	\$ 117,073	99.20%
2018-4	1,832,084	120,000	1,524,477	1,424,617	99,860	1,464,229	287,467	(60,248)	931,450	904,131	27,319	83.21%
2018-5	1,793,989	47,378	1,544,804	1,504,055	40,749	1,738,021	242,556	193,217	1,242,642	1,230,863	11,779	86.11%
2019-1	341,000	126,108	302,979	190,925	112,054	325,544	23,967	22,565	302,979	190,925	112,054	88.85%
2019-3	387,156	95,000	149,055	112,488	36,567	331,535	179,668	182,480	149,055	112,488	36,567	38.50%
2020-2	1,526,510	400,000	6,717	4,950	1,767	-	1,121,560	(6,717)	6,717	4,950	1,767	0.44%
	<u>\$ 6,250,243</u>	<u>\$ 921,475</u>	<u>\$ 3,894,580</u>	<u>\$ 3,471,669</u>	<u>\$ 422,911</u>	<u>\$ 4,225,708</u>	<u>\$ 1,857,099</u>	<u>\$ 331,128</u>	<u>\$ 2,912,616</u>	<u>\$ 2,606,057</u>	<u>\$ 306,559</u>	

**JOB DESCRIPTIONS**

2018-3	EILERS PARK	2019-1	BASTROP CITY HALL
2018-4	ELGIN ISD	2019-3	PLAZA SALTILLO
2018-5	DOVE SPRINGS REC.	2020-2	GREENVILLE AVE CHURCH



**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONTRACTS COMPLETED**  
**DECEMBER 31, 2019**

JOB	TOTAL CONTRACT			PRIOR TO JANUARY 1, 2019			FOR THE YEAR ENDED DECEMBER 31, 2019		
	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	GROSS GRO PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	SS PROFIT/ (LOSS)
2017-1	\$ 1,450,833	\$ 1,285,955	\$ 164,878	\$ 1,414,830	\$ 1,229,482	\$ 185,348	\$ 36,003	\$ 56,473	\$ (20,470)
2017-5	1,963,478	1,696,721	266,757	1,073,504	596,599	476,905	889,974	1,100,122	(210,148)
2017-9	1,946,686	1,960,657	(13,971)	1,635,490	1,586,786	48,704	311,196	373,871	(62,675)
2017-10	438,003	276,626	161,377	210,790	159,328	51,462	227,213	117,298	109,915
2018-6	420,400	460,770	(40,370)	17,878	17,375	503	402,522	443,395	(40,873)
2018-7	408,871	515,385	(106,514)	12,139	11,486	653	396,732	503,899	(107,167)
MISC.	334,558	132,200	202,358	-	-	-	334,558	132,200	202,358
<b>TOTAL</b>	<u>\$ 6,962,829</u>	<u>\$ 6,328,314</u>	<u>\$ 634,515</u>	<u>\$ 4,364,631</u>	<u>\$ 3,601,056</u>	<u>\$ 763,575</u>	<u>\$ 2,598,198</u>	<u>\$ 2,727,258</u>	<u>\$ (129,060)</u>

**JOB DESCRIPTIONS**

2017-1	BECKER SCHOOL	2018-6	LITTLE STACY
2017-5	MARSALES CHURCH	2018-7	RICKY GUERRERO
2017-9	PECAN SPRINGS	MISC.	SMALL JOBS < \$100,000
2017-10	EAST SIDE FAMILY LIFE		

**ASD CONSULTANTS, INC.**  
**SCHEDULES OF OPERATING EXPENSES**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
<b>OPERATING EXPENSES</b>		
Advertising	\$ 4,400	\$ 175
Bank and Credit Card Fees	867	293
Computer Expenses	15,901	14,885
Depreciation	2,090	8,361
Copying and Printing	884	636
Hauling and Freight	-	10,182
Insurance	58,488	55,107
Licenses and Permits	-	120
Meals and Entertainment	1,183	5,980
Miscellaneous	1,099	-
Office Expense	2,566	2,547
Payroll Taxes	26,258	31,391
Postage	4,460	2,710
Professional Fees	37,524	17,378
Rent	121,861	143,456
Repairs and Maintenance	-	650
Salaries and Wages	233,896	192,314
Salaries - Officer	124,583	135,417
Less Allocation of Salaries to Cost of Goods Sold	(188,656)	(187,901)
Shop Supplies	11,164	12,930
Telephone	22,078	13,579
Travel	10,598	-
Utilities	<u>7,563</u>	<u>11,269</u>
 <b>TOTAL OPERATING EXPENSES</b>	 <u><u>\$ 498,807</u></u>	 <u><u>\$ 471,479</u></u>

**SCHEDULE 4**

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF TRADE AND RETAINAGE RECEIVABLE**  
**DECEMBER 31, 2019**

<u>JOB</u>	<u>CURRENT</u>	<u>31-60 DAYS</u>	<u>61-90 DAYS</u>	<u>OVER 90 DAYS</u>	<u>TOTAL</u>	<u>RETAINAGE</u>
ELGIN ISD	\$ 54,582	\$ -	\$ -	\$ 111,504	\$ 166,086	\$ 73,212
DOVE SPRINGS REC	165,454	-	-	-	165,454	86,901
BASTROP CITY HALL	55,635	-	-	-	55,635	16,277
PLAZA SALTILLO	50,482	-	-	-	50,482	16,577
ALL OTHERS < \$50K	102,105	-	-	59,099	161,204	18,319
	<u>\$ 428,258</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 170,603</u>	<u>\$ 598,861</u>	<u>\$ 211,286</u>
AGING PERCENTAGES	<u>71.51%</u>	<u>0.00%</u>	<u>0.00%</u>	<u>28.49%</u>	<u>100.00%</u>	

**ASD CONSULTANTS, INC.**  
**REVIEWED FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**  
**AUSTIN, TEXAS**

**RIDOUT, BARRETT & Co., P.C.**  

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## INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To Management  
ASD Consultants, Inc.  
Austin, Texas

We have reviewed the accompanying financial statements of ASD Consultants, Inc. (a Corporation), which comprise the balance sheets as of December 31, 2018 and 2017, and the related statements of operations, changes in stockholder's equity and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.



### **Accountants' Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

### **Supplementary Information**

The supplementary information included in Schedules 1 through 5 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basic financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and, accordingly, do not express an opinion on such information.



Ridout, Barrett & Co., P.C.  
March 28, 2019

**ASD CONSULTANTS, INC.**  
**BALANCE SHEETS**  
**DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 10,519	\$ 357,906
Accounts Receivable - Trade	772,173	704,142
Accounts Receivable - Retainage	246,619	116,775
Accounts Receivable - Stockholder	125,280	81,280
Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts	36,368	47,878
Prepaid Expenses	<u>-</u>	<u>4,149</u>
<b>Total Current Assets</b>	<u>1,190,959</u>	<u>1,312,130</u>
<b>PROPERTY AND EQUIPMENT</b>		
Furniture and Fixtures	46,075	46,075
Leasehold Improvements	9,304	9,304
Machinery and Equipment	25,624	25,624
Vehicles	63,817	63,817
Less: Accumulated Depreciation	<u>(110,932)</u>	<u>(102,571)</u>
<b>Net Property and Equipment</b>	<u>33,888</u>	<u>42,249</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 1,224,847</u></u>	<u><u>\$ 1,354,379</u></u>



**ASD CONSULTANTS, INC.**  
**BALANCE SHEETS**  
**DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>CURRENT LIABILITIES</b>		
Accounts Payable - Trade	\$ 246,033	\$ 559,407
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	503,203	322,534
Accrued Liabilities	3,799	3,423
Credit Card Payable	2,835	-
State Income Tax Payable	3,812	3,727
Current Portion of Long-Term Debt	<u>6,714</u>	<u>6,561</u>
<b>Total Current Liabilities</b>	<u>766,396</u>	<u>895,652</u>
<b>LONG-TERM LIABILITIES</b>		
Note Payable - Stockholder	40,000	40,000
Lines of Credit	188,015	228,183
Notes Payable - Net of Current Portion	<u>546</u>	<u>9,005</u>
<b>Total Long-Term Liabilities</b>	<u>228,561</u>	<u>277,188</u>
<b>STOCKHOLDER'S EQUITY</b>		
Common Stock	5,504	5,504
Retained Earnings	<u>224,386</u>	<u>176,035</u>
<b>Total Stockholder's Equity</b>	<u>229,890</u>	<u>181,539</u>
<b>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</b>	<u><u>\$ 1,224,847</u></u>	<u><u>\$ 1,354,379</u></u>

**ASD CONSULTANTS, INC.**  
**STATEMENTS OF OPERATIONS**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>REVENUES</b> (Schedule 1)	\$ 5,501,300	\$ 3,324,475
<b>COST OF REVENUES</b> (Schedule 1)	<u>4,762,106</u>	<u>2,855,572</u>
<b>GROSS PROFIT</b>	739,194	468,903
<b>OPERATING EXPENSES</b> (Schedule 4)	<u>471,479</u>	<u>345,477</u>
<b>INCOME FROM OPERATIONS</b>	<u>267,715</u>	<u>123,426</u>
<b>OTHER INCOME (EXPENSE)</b>		
Interest Income	1,551	21
Interest Expense	(826)	(22,980)
Bad Debts	(209,777)	-
Officer Life Insurance	(6,500)	(6,500)
Penalties	-	(6,748)
Contributions	<u>-</u>	<u>(700)</u>
<b>Total Other Income (Expense)</b>	<u>(215,552)</u>	<u>(36,907)</u>
<b>INCOME BEFORE PROVISION FOR (BENEFIT FROM) TAXES</b>	52,163	86,519
<b>PROVISION FOR (BENEFIT FROM) TAXES</b>	<u>3,812</u>	<u>(3,858)</u>
<b>NET INCOME</b>	<u><u>\$ 48,351</u></u>	<u><u>\$ 90,377</u></u>

**ASD CONSULTANTS, INC.**  
**STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>COMMON STOCK</u>		<u>RETAINED</u>	<u>TOTAL</u>
	<u>SHARES</u>	<u>AMOUNT</u>	<u>EARNINGS</u>	
Balance at January 31, 2017	100	\$ 5,504	\$ 85,658	\$ 91,162
Net Income	<u>-</u>	<u>-</u>	<u>90,377</u>	<u>90,377</u>
Balance at December 31, 2017	100	5,504	176,035	181,539
Net Income	<u>-</u>	<u>-</u>	<u>48,351</u>	<u>48,351</u>
Balance at December 31, 2018	<u>100</u>	<u>\$ 5,504</u>	<u>\$ 224,386</u>	<u>\$ 229,890</u>

**ASD CONSULTANTS, INC.**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net Income	\$ 48,351	\$ 90,377
<b>ADJUSTMENTS TO RECONCILE NET INCOME (LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES:</b>		
Depreciation	8,361	8,358
Deferred Taxes	-	(7,585)
(Increase) Decrease in:		
Accounts Receivable - Trade	(197,875)	(159,777)
Cost and Estimated Earnings in Excess Of Billings on Uncompleted Contracts	11,510	(12,873)
Prepaid Expenses	4,149	(4,193)
Increase (Decrease) in:		
Accounts Payable	(313,374)	481,462
Accrued Expenses	376	(92,283)
Credit Card Payable	2,833	-
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	180,669	96,730
Federal Income Taxes Payable	-	(13,326)
Texas Margin Tax Payable	85	(925)
Total Adjustments	<u>(303,266)</u>	<u>295,588</u>
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<u>(254,915)</u>	<u>385,965</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Advances to Stockholder	<u>(44,000)</u>	<u>(74,244)</u>
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<u>(44,000)</u>	<u>(74,244)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from Lines of Credit	45,019	35,487
Repayments on Shareholder Loan	-	(100,000)
Repayments on Debt Borrowings	<u>(93,491)</u>	<u>(4,699)</u>
<b>NET CASH USED IN FINANCING ACTIVITIES</b>	<u>(48,472)</u>	<u>(69,212)</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(347,387)	242,509
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<u>357,906</u>	<u>115,397</u>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<u>\$ 10,519</u>	<u>\$ 357,906</u>

See Independent Accountants' Review Report  
and Notes to the Financial Statements



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

COMPANY'S ACTIVITIES – ASD Consultants, Inc. ("the Company") is engaged in general contracting for the construction, remodeling and repair of commercial and residential buildings and also provides architectural services. The work is performed under cost-plus-fee contracts and fixed-price contracts and generally last one month to one year. The Company's primary market area is the State of Texas.

ESTIMATES – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management's estimates with respect to the percentage of completion method.

Revisions in estimated contract profits are made in the year in which circumstances requiring the revision become known.

BALANCE SHEET CLASSIFICATIONS – The Company includes in current assets and liabilities retentions receivable and payable under construction contracts that may extend beyond one year. A one-year time period is used as classifying all other current assets and liabilities.

CASH AND CASH EQUIVALENTS – For purposes of reporting cash flows, the Company considers all highly liquid investments purchased with a maturity of three months or less at acquisition as cash and cash equivalents in the accompanying balance sheets.

ACCOUNTS RECEIVABLE – Trade accounts receivable from construction, operation and maintenance are based on amounts billed to customers. Normal trade receivables are due 30 days after issuance of the invoice. Contract retentions are usually due 30 days after completion of the project and acceptance by the customer. Trade accounts receivable are recorded at the invoiced amount and do not bear interest.

Unbilled receivables result from the accrual of revenues on the percentage-of-completion method of accounting but not billed to the customer until future dates, usually within one month.

BAD DEBT EXPENSE – The Company has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method. Bad debts are charged directly to expense when deemed uncollectible.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

PROPERTY AND EQUIPMENT – Property and equipment are stated at cost. Depreciation is computed primarily using the straight-line method based on the following estimated useful lives:

Furniture and Fixtures	3-5 years
Leasehold Improvements	7-15 years
Machinery and Equipment	5-7 years
Vehicles	5-7 years

Leasehold improvements are amortized on a straight-line basis over the shorter of the estimated useful life of the improvement or the lease term. Additions, renewals, and betterments that significantly extend the life of the asset are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation of property and equipment amounted to \$8,361 for December 31, 2018, and \$8,358 for 2017.

For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any related gain or loss is reflected in income for the period.

REVENUES AND COST OF REVENUES – The Company records revenues and cost of revenues using the accrual method of accounting, whereby revenues from long-term construction contracts are recorded on the basis of the Company's estimates on the percentage-of-completion of contracts based on the ratio of actual costs incurred to total estimated costs.

Contract costs include all direct material, sub-contractor, labor, and certain other direct costs, as well as those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs and depreciation costs. General and administrative costs are charged to expense as incurred. Provision for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, contract penalty provisions, claims, change orders, settlements and estimated profitability, are accounted for as changes in estimates in the current period. Claims for additional contract revenues are recognized when realization of the claim is probable and the amount can be reasonably determined or estimated.

The asset, "Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts", represents revenues recognized in excess of amounts billed. The liability, "Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts", represents billings in excess of revenues recognized.

ADVERTISING – Advertising costs are expensed as incurred and were not significant for the years ended December 31, 2018 and 2017.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

INCOME TAXES – Provisions for taxes are based on taxes payable or refundable for the current year and deferred taxes on temporary differences between the amount of taxable income and pretax financial income and between the tax basis of assets and liabilities and their reported amounts in the financial statements. Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for taxes. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred taxes are also recognized for operating losses that are available to offset future income. Valuation allowances are recorded for deferred tax assets when it is more likely than not that such deferred tax assets will not be realized.

If it is probable that an uncertain tax position will result in a material liability and the amount of the liability can be estimated, then the estimated liability is accrued. If the Company were to incur any tax liability in the future, interest on any tax liability would be reported as interest expense, and penalties on any tax would be reported as taxes. As of December 31, 2018, there were no uncertain tax positions.

On March 15, 2017, the Company with the consent of its stockholder, filed to be taxed under the Internal Revenue Code as an S-Corporation. The IRS approved this election on May 23, 2017. Effective January 1, 2017, the Company's taxable income will be reported on the stockholder's personal tax return. As a result of the above election the Company has recognized \$7,585 in deferred federal income tax benefit for the year ended December 31, 2017.

SUBSEQUENT EVENTS – These financial statements have been evaluated by management through March 28, 2019, the date the financial statements were available to be issued. Material subsequent events, if any, are disclosed in a separate footnote to these financial statements.

WARRANTIES – The Company provides a one-year warranty covering defects specific to its portion of contracts on construction projects. This warranty historically has not produced material costs; therefore, the Company has not accrued future estimated expenses against current operations.

RECENT ACCOUNTING PRONOUNCEMENTS

Income Taxes – In November 2015, FASB issued ASU No. 2015-17, *Income Taxes: Balance Sheet Classification of Deferred Taxes*, simplifying the presentation of deferred taxes. The amendments in this update require that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. The amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

RECENT ACCOUNTING PRONOUNCEMENTS (Continued)

Income Taxes (Continued) – Earlier application is permitted as of the beginning of an interim or annual reporting period. The amendments in this update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company has elected to early adopt the updated standard prospectively in these financial statements. The effect on the financial statements was immaterial.

Revenue – In May 2014, FASB issued ASU No. 2014-09, *Revenue From Contracts With Customers*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance under U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, FASB issued ASU No. 2015-04, which defers the effective date of ASU No. 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Company has not yet selected a transition method and is currently evaluating the effect the updated standard will have on the financial statements.

GOVERNMENT REGULATIONS – The Company is subject to federal, state and local provisions regulating the discharge of materials into the environment. Management believes that its current practices and procedures for the control and disposition of such wastes comply with applicable federal and state requirements.

FAIR VALUE OF FINANCIAL INSTRUMENTS – The Company's financial instruments are cash and cash equivalents, accounts receivable, accounts payable, short-term borrowings, and long-term debt. The recorded values of cash and cash equivalents, accounts receivable and accounts payable approximate their fair values based on their short-term nature. The recorded values of short-term borrowings and long-term debt approximate their fair values, as interest approximates market rates.

**NOTE 2 – CONCENTRATIONS OF CREDIT RISK**

Financial instruments that are exposed to concentrations of credit risk consist primarily of cash and trade accounts receivable.

The Company maintains its cash balances at three financial institutions located in Austin, Texas. Accounts at each of these institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Companies may have exposure for uninsured cash balances, but historically, have not experienced losses in any of its accounts. Management believes its risk is minimal.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 2 – CONCENTRATIONS OF CREDIT RISK (Continued)**

The Company routinely grants customers unsecured credit after assessing the financial strength of the prospective credit customer. At December 31, 2018, four customers, who individually accounted for 10% or more of the Company's trade and retainage receivable, accounted for 67% of total trade and retainage receivables.

At December 31, 2018, two vendors, who individually accounted for 10% or more of the Company's trade and retainage payable, accounted for 44% of total trade and retainage payables.

The Company's contracting business is subject to risk with respect to its dependency on obtaining surety bonding, a provision required on certain construction contracts. Surety bonding is typical in the construction industry, and the Company's ability to obtain such bonding is dependent upon its financial position, cash flow, liquidity, industry experience and other factors.

**NOTE 3 – COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS**

The following is a summary of contracts in progress at December 31, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Costs Incurred on Uncompleted Contracts	\$ 4,466,668	\$ 1,901,770
Estimated Earnings on Uncompleted Contracts	<u>879,927</u>	<u>368,431</u>
Total Costs and Estimated Earnings on Uncompleted Contracts	5,346,595	2,270,201
Less: Billings to Date	<u>5,813,430</u>	<u>2,544,857</u>
Net Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 466,835</u>	<u>\$ 274,656</u>

Included in accompanying balance sheet under the following captions:

Costs and Estimated Earnings in Excess Of Billings on Uncompleted Contracts	<u>\$ 36,368</u>	<u>\$ 47,878</u>
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 503,203</u>	<u>\$ 322,534</u>

**NOTE 4 – CAPITAL STOCK**

ASD Consultants, Inc. capital stock consists of common stock, no par value; 1,000 shares authorized; 100 shares issued and outstanding.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 5 – LONG-TERM DEBT**

Long-term debt consisted of the following at December 31, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Note payable to a finance company, due in monthly installments of \$567, including interest of 2.14%, which matures January 2020 and is secured by a vehicle.	\$ 7,260	\$ 15,566
Less: Current Portion	(6,714)	(6,561)
Long-Term Debt	<u>\$ 546</u>	<u>\$ 9,005</u>

Schedule of long-term debt maturities for each of the subsequent years is as follows:

Years Ending <u>December 31:</u>	
2019	\$ 6,714
2020	546
	<u>\$ 7,260</u>

**NOTE 6 – LINES OF CREDIT**

The Company has a \$100,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2018 and 2017 the outstanding balance was \$95,362 and \$99,333 respectively, and the interest rate was 6.75%.

The Company has an additional \$50,000 revolving line of credit with BBVA Compass bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2018 and 2017, the outstanding balance was \$33,590 and \$44,998 respectively, and the interest rate was 7.25%.

The Company has an additional \$50,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2018 and 2017, the outstanding balance was \$38,162 and \$43,613 respectively, and the interest rate was 8.75%.

The Company has an additional \$50,000 revolving line of credit with A Plus FCU. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2018 and 2017, the outstanding balance was \$20,901 and \$40,239 respectively, and the interest rate was 9.75%.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 7 – PROVISION FOR TAXES**

As described in Note 1, the Company's federal taxable income is reported on the income tax return of its shareholder. The Company is subject to Texas margin taxes.

Management is not aware of any tax positions that would have a significant impact on its financial position. The Company's federal tax returns for the last four years remain subject to examination.

	Years Ended December 31	
	2018	2017
Current Expense	\$ 3,812	\$ 3,727
Deferred Benefit	-	(7,585)
Total Provision For (Benefit From) Taxes	<u>\$ 3,812</u>	<u>\$ (3,858)</u>

**NOTE 8 – SUPPLEMENTAL CASH FLOW INFORMATION**

Interest and taxes paid during year ended December 31, 2018 and 2017 were as follows:

	2018	2017
Interest	<u>\$ 826</u>	<u>\$ 22,980</u>
State Taxes	<u>\$ 3,727</u>	<u>\$ 4,652</u>

During the year ended December 31, 2018 and 2017, the Company did not make any purchases of vehicles or equipment with direct financing of long-term debt.

**NOTE 9 – RELATED PARTY TRANSACTIONS**

In the conduct of daily business, payments are made on behalf of affiliated companies and are accounted for through related party receivables/payables.

Receivables and payables from the affiliated companies and the stockholders are normally negotiated with no specific terms for repayment or collection.

Trade receivables and payables arising from related party transactions in the normal course of business are subject to substantially the same terms and conditions as unrelated customers and vendors and are included in the schedule below. Included in trade receivable at December 31, 2018 was \$20,000 receivable from Majestic Services, Inc.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2018 AND 2017**

**NOTE 9 – RELATED PARTY TRANSACTIONS (Continued)**

Related Party	Relationship			
Majestic Services, Inc.	The Owner of Majestic Services, Inc. is the spouse of the owner of the Company. Stockholder			
Curtis Brown				
As of December 31, 2018	Income Received	Expense Incurred	Receivable From	Note Payable
Majestic Services, Inc.	\$ 127,142	\$ 42,223	\$ 20,000	\$ -
Curtis Brown	-	141,062	125,280	40,000
	<u>\$ 127,142</u>	<u>\$ 183,285</u>	<u>\$ 145,280</u>	<u>\$ 40,000</u>
As of December 31, 2017	Income Received	Expense Incurred	Receivable From	Note Payable
Majestic Services, Inc.	\$ 200,205	\$ 39,545	\$ -	\$ -
Curtis Brown	-	68,046	81,280	40,000
	<u>\$ 200,205</u>	<u>\$ 107,591</u>	<u>\$ 81,280</u>	<u>\$ 40,000</u>

**NOTE 10 – BACKLOG**

The following schedule summarizes changes in backlog amounts on contracts during the years ended December 31, 2018 and 2017. Backlog represents the amount of gross revenues the Company expects to realize from contracts in progress at year end and contractual agreements on work which has not yet begun.

Backlog Balance at December 31, 2017	\$ 1,887,529
Revisions to Contract Estimates at December 31, 2017	251,628
New Contracts added during the year ended December 31, 2018	<u>7,942,178</u>
	10,081,335
Less Contract Revenues Earned during the year ended December 31, 2018	<u>(5,501,300)</u>
Backlog Balance at December 31, 2018	<u>\$ 4,580,035</u>

## **SUPPLEMENTARY INFORMATION**

**ASD CONSULTANTS, INC.**  
**SCHEDULES OF REVENUES AND COST OF REVENUES**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>2018</u>			<u>2017</u>
	<u>REVENUES</u>	<u>COST OF REVENUES</u>	<u>GROSS PROFIT</u>	<u>GROSS PROFIT</u>
Construction in Progress (Schedule 2)	\$ 4,007,720	\$ 3,353,870	\$ 653,850	\$ 368,431
Contracts Completed (Schedule 3)	1,493,580	1,408,236	85,344	162,729
Unallocated Costs	-	-	-	(62,257)
	<u>\$ 5,501,300</u>	<u>\$ 4,762,106</u>	<u>\$ 739,194</u>	<u>\$ 468,903</u>

**SCHEDULE 1**

See Independent Accountants' Review Report

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**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONSTRUCTION IN PROGRESS**  
**DECEMBER 31, 2018**

TOTAL CONTRACT			FROM INCEPTION TO DECEMBER 31, 2018					AT 12/31/2018	FOR THE YEAR ENDED DECEMBER 31, 2018			
JOB	REVENUES	ESTIMATED GROSS PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	BILLINGS TO DATE	ESTIMATED COSTS TO COMPLETE	BILLINGS IN EXCESS OF COSTS AND ESTIMATED EARNINGS	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	PERCENT COMPLETE
2017-1	\$ 1,448,730	\$ 189,842	\$ 1,414,830	\$ 1,229,482	\$ 185,348	\$ 1,448,730	\$ 29,406	\$ 33,900	\$ 160,981	\$ 172,542	\$ (11,561)	97.66%
2017-5	1,590,848	706,750	1,073,504	596,599	476,905	1,037,614	287,499	(35,890)	1,003,241	553,663	449,578	67.48%
2017-9	1,798,625	53,596	1,635,490	1,586,786	48,704	1,663,456	158,243	27,966	1,620,727	1,573,864	46,863	90.93%
2018-3	337,777	57,777	86,775	71,934	14,841	95,515	208,066	8,740	86,775	71,934	14,841	25.69%
2018-4	1,799,777	220,000	593,027	520,486	72,541	752,820	1,059,291	159,793	593,027	520,486	72,541	32.95%
2018-5	1,757,777	168,777	302,162	273,192	28,970	506,483	1,315,808	204,321	302,162	273,192	28,970	17.19%
2018-6	492,500	14,500	17,878	17,375	503	17,400	460,625	(478)	17,878	17,375	503	3.63%
2018-7	377,000	20,000	12,139	11,486	653	13,409	345,514	1,270	12,139	11,486	653	3.22%
2018-10	323,596	79,000	210,790	159,328	51,462	278,003	85,268	67,213	210,790	159,328	51,462	65.14%
	<u>\$ 9,926,630</u>	<u>\$ 1,510,242</u>	<u>\$ 5,346,595</u>	<u>\$ 4,466,668</u>	<u>\$ 879,927</u>	<u>\$ 5,813,430</u>	<u>\$ 3,949,720</u>	<u>\$ 466,835</u>	<u>\$ 4,007,720</u>	<u>\$ 3,353,870</u>	<u>\$ 653,850</u>	

**JOB DESCRIPTIONS**

2017-1	BECKER SCHOOL	2018-5	ELGIN ISD
2017-5	MARSALES CHURCH	2018-6	DOVE SPRINGS REC.
2017-9	PECAN SPRINGS	2018-7	LITTLE STACY
2018-3	EAST SIDE FAMILY LIFE	2018-10	RICKY GUERRERO
2018-4	EILERS PARK		

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONTRACTS COMPLETED**  
**DECEMBER 31, 2018**

JOB	TOTAL CONTRACT			PRIOR TO JANUARY 1, 2018			FOR THE YEAR ENDED DECEMBER 31, 2018		
	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)	REVENUES	COST OF REVENUES	GROSS PROFIT/ (LOSS)
2583	\$ 722,542	\$ 690,478	\$ 32,064	\$ 708,609	\$ 630,082	\$ 78,527	\$ 13,933	\$ 60,396	\$ (46,463)
2017-4	70,714	52,831	17,883	63,893	45,009	18,884	6,821	7,822	(1,001)
2017-7	250,016	235,515	14,501	140,466	98,929	41,537	109,550	136,586	(27,036)
2017-10	128,731	88,438	40,293	18,358	14,952	3,406	110,373	73,486	36,887
2018-1	324,027	279,171	44,856	-	-	-	324,027	279,171	44,856
2018-2	518,207	413,166	105,041	-	-	-	518,207	413,166	105,041
MISC.	410,669	437,609	(26,940)	-	-	-	410,669	437,609	(26,940)
TOTAL	\$ 2,424,906	\$ 2,197,208	\$ 227,698	\$ 931,326	\$ 788,972	\$ 142,354	\$ 1,493,580	\$ 1,408,236	\$ 85,344

**JOB DESCRIPTIONS**

2583	SNELL BUILDING	2018-1	NORTH OPS RAIL MAINT. BLDG
2017-4	NORMAN ELEMENTARY SCHOOL	2018-2	JASMINE BLDG
2017-7	CAMP MABRY	MISC.	SMALL JOBS < \$50,000
2017-10	DONNA ROBERTS		



**ASD CONSULTANTS, INC.**  
**SCHEDULES OF OPERATING EXPENSES**  
**FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017**

	<u>2018</u>	<u>2017</u>
<b>OPERATING EXPENSES</b>		
Advertising	\$ 175	\$ -
Bank and Credit Card Fees	293	585
Computer Expenses	14,885	964
Consulting Services	-	1,467
Depreciation	8,361	8,358
Dues and Subscriptions	-	2,400
Copying and Printing	636	2,520
Hauling and Freight	10,182	-
Insurance	55,107	37,248
Licenses and Permits	120	1,205
Meals and Entertainment	5,980	1,797
Miscellaneous	-	589
Office Expense	2,547	19,777
Payroll Taxes	31,391	22,844
Plans and Specs	-	2,100
Postage	2,710	215
Professional Fees	17,378	32,959
Rent	143,456	107,094
Repairs and Maintenance	650	777
Salaries and Wages	192,314	150,094
Salaries - Officer	135,417	103,798
Less Allocation of Salaries to Cost of Goods Sold	(187,901)	(191,095)
Shop Supplies	12,930	5,823
Telephone	13,579	15,395
Travel	-	8,414
Utilities	11,269	10,149
	<u>11,269</u>	<u>10,149</u>
<b>TOTAL OPERATING EXPENSES</b>	<u>\$ 471,479</u>	<u>\$ 345,477</u>

**SCHEDULE 4**

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF TRADE AND RETAINAGE RECEIVABLE**  
**DECEMBER 31, 2018**

<u>JOB</u>	<u>CURRENT</u>	<u>31-60 DAYS</u>	<u>61-90 DAYS</u>	<u>OVER 90 DAYS</u>	<u>TOTAL</u>	<u>RETAINAGE</u>
ABUNDANT LIFE CHURCH	\$ -	\$ -	\$ -	\$ 69,318	\$ 69,318	\$ -
BECKER SCHOOL	47,176	-	-	-	47,176	28,975
DOVE SPRINGS REC	125,205	-	-	-	125,205	24,987
ELGIN ISD	69,920	-	-	-	69,920	37,641
JASMINE BLDG.	74,652	-	-	-	74,652	24,035
MARSALES CHURCH	109,407	-	-	-	109,407	41,492
PECAN SPRINGS	92,881	101,265	-	-	194,146	83,173
RICKY GUERRERO	12,739	-	-	-	12,739	670
ALL OTHERS < \$50K	56,888	-	953	11,769	69,610	5,646
	<u>\$ 588,868</u>	<u>\$ 101,265</u>	<u>\$ 953</u>	<u>\$ 81,087</u>	<u>\$ 772,173</u>	<u>\$ 246,619</u>
AGING PERCENTAGES	<u>76.27%</u>	<u>13.11%</u>	<u>0.12%</u>	<u>10.50%</u>	<u>100.00%</u>	

**ASD CONSULTANTS, INC.**  
**REVIEWED FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**  
**AUSTIN, TEXAS**

**ASD CONSULTANTS, INC.**  
**BALANCE SHEET**  
**DECEMBER 31, 2017**

**ASSETS**

**CURRENT ASSETS**

Cash and Cash Equivalents	\$ 357,906
Accounts Receivable - Trade	704,142
Accounts Receivable - Retainage	116,775
Accounts Receivable - Stockholder	81,280
Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts	47,878
Prepaid Expenses	<u>4,149</u>

**Total Current Assets**

\$ 1,312,130

**PROPERTY AND EQUIPMENT**

Furniture and Fixtures	46,075	
Leasehold Improvements	9,304	
Machinery and Equipment	25,624	
Vehicles	63,817	
Less: Accumulated Depreciation	<u>(102,571)</u>	<u>42,249</u>

**TOTAL ASSETS**

\$ 1,354,379

**ASD CONSULTANTS, INC.**  
**BALANCE SHEET**  
**DECEMBER 31, 2017**

**LIABILITIES AND STOCKHOLDER'S EQUITY**

**CURRENT LIABILITIES**

Accounts Payable - Trade	\$ 559,407
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	322,534
Accrued Liabilities	3,423
State Income Tax Payable	3,727
Current Portion of Long-Term Debt	<u>6,561</u>

**Total Current Liabilities** \$ 895,652

**LONG-TERM DEBT**

Note Payable - Stockholder	40,000	
Line of Credit	228,183	
Notes Payable	15,566	
Less: Current Portion of Long-Term Debt	<u>(6,561)</u>	277,188

**STOCKHOLDER'S EQUITY**

Common Stock	5,504	
Retained Earnings, as Restated	<u>176,035</u>	<u>181,539</u>

**TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY** \$ 1,354,379

**ASD CONSULTANTS, INC.  
STATEMENT OF INCOME  
FOR THE YEAR ENDED DECEMBER 31, 2017**

<b>REVENUES</b> (Schedule 1)		\$ 3,324,475
<b>COST OF REVENUES</b> (Schedule 1)		<u>2,897,386</u>
<b>GROSS PROFIT</b>		427,089
<b>OPERATING EXPENSES</b> (Schedule 4)		<u>303,663</u>
<b>INCOME FROM OPERATIONS</b>		123,426
<b>OTHER INCOME (EXPENSE)</b>		
Interest Income	\$ 21	
Interest Expense	(22,980)	
Officer Life Insurance	(6,500)	
Penalties	(6,748)	
Contributions	<u>(700)</u>	<u>(36,907)</u>
<b>INCOME BEFORE PROVISION FOR INCOME TAX BENEFIT</b>		86,519
<b>PROVISION FOR INCOME TAX BENEFIT</b>		<u>3,858</u>
<b>NET INCOME</b>		<u><u>\$ 90,377</u></u>

**ASD CONSULTANTS, INC.**  
**STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<u>COMMON STOCK</u>		<u>RETAINED</u>	
	<u>SHARES</u>	<u>AMOUNT</u>	<u>EARNINGS</u>	<u>TOTAL</u>
Balance at January 1, 2017, as Restated	100	\$ 5,504	\$ 85,658	\$ 91,162
Net Income	<u>-</u>	<u>-</u>	<u>90,377</u>	<u>90,377</u>
Balance at December 31, 2017	<u>100</u>	<u>\$ 5,504</u>	<u>\$ 176,035</u>	<u>\$ 181,539</u>



**ASD CONSULTANTS, INC.  
STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2017**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net Income \$ 90,377

**ADJUSTMENTS TO RECONCILE NET INCOME TO  
NET CASH PROVIDED BY OPERATING ACTIVITIES:**

Depreciation	\$ 8,358	
Deferred Income Taxes	(7,585)	
(Increase) Decrease in:		
Accounts Receivable - Trade	(159,777)	
Costs and Estimated Earnings In Excess of Billings on Uncompleted Contracts	(12,873)	
Prepaid Expenses	(4,193)	
Increase (Decrease) in:		
Accounts Payable	481,462	
Accrued Liabilities	(92,283)	
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	96,730	
Federal Income Tax Payable	(13,326)	
Texas Margin Tax Payable	(925)	
Total Adjustments		<u>295,588</u>

**NET CASH PROVIDED BY OPERATING ACTIVITIES** 385,965

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Advances to Stockholder (74,244)

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Proceeds from Line of Credit	35,487
Repayments on Shareholder Loan	(100,000)
Repayments on Debt Borrowings	<u>(4,699)</u>

**NET CASH USED IN FINANCING ACTIVITIES** (69,212)

**NET INCREASE IN CASH AND CASH EQUIVALENTS** 242,509

**CASH AND CASH EQUIVALENTS - JANUARY 1, 2017** 115,397

**CASH AND CASH EQUIVALENTS - DECEMBER 31, 2017** \$ 357,906

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

COMPANY'S ACTIVITIES – ASD Consultants, Inc. ("the Company") is engaged in general contracting for the construction, remodeling and repair of commercial and residential buildings and also provides architectural services. The work is performed under cost-plus-fee contracts and fixed-price contracts and generally last one month to one year. The Company's primary market area is the State of Texas.

ESTIMATES – The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management periodically evaluates estimates used in the preparation of the financial statements for continued reasonableness. Appropriate adjustments, if any, to the estimates used are made prospectively based upon such periodic evaluation. It is reasonably possible that changes may occur in the near term that would affect management's estimates with respect to the percentage of completion method.

Revisions in estimated contract profits are made in the year in which circumstances requiring the revision become known.

BALANCE SHEET CLASSIFICATIONS – The Company includes in current assets and liabilities retentions receivable and payable under construction contracts that may extend beyond one year. A one-year time period is used as classifying all other current assets and liabilities.

CASH AND CASH EQUIVALENTS – For purposes of reporting cash flows, the Company considers all highly liquid investments purchased with a maturity of three months or less at acquisition as cash and cash equivalents in the accompanying balance sheets.

ACCOUNTS RECEIVABLE – Trade accounts receivable from construction, operation and maintenance are based on amounts billed to customers. Normal trade receivables are due 30 days after issuance of the invoice. Contract retentions are usually due 30 days after completion of the project and acceptance by the customer. Trade accounts receivable are recorded at the invoiced amount and do not bear interest.

Unbilled receivables result from the accrual of revenues on the percentage-of-completion method of accounting but not billed to the customer until future dates, usually within one month.

BAD DEBT EXPENSE – The Company has elected to record bad debts using the direct write-off method. Generally accepted accounting principles require that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method. Bad debts are charged directly to expense when deemed uncollectible.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

PROPERTY AND EQUIPMENT – Property and equipment are stated at cost. Depreciation is computed primarily using the straight-line method based on the following estimated useful lives:

Furniture and Fixtures	3-5 years
Leasehold Improvements	7-15 years
Machinery and Equipment	5-7 years
Vehicles	5-7 years

Leasehold improvements are amortized on a straight-line basis over the shorter of the estimated useful life of the improvement or the lease term. Additions, renewals, and betterments that significantly extend the life of the asset are capitalized. Expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation of property and equipment amounted to \$8,358 for December 31, 2017.

For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any related gain or loss is reflected in income for the period.

REVENUES AND COST OF REVENUES – The Company records revenues and cost of revenues using the accrual method of accounting, whereby revenues from long-term construction contracts are recorded on the basis of the Company's estimates on the percentage-of-completion of contracts based on the ratio of actual costs incurred to total estimated costs.

Contract costs include all direct material, sub-contractor, labor, and certain other direct costs, as well as those indirect costs related to contract performance, such as indirect labor, supplies, tools, repairs and depreciation costs. General and administrative costs are charged to expense as incurred. Provision for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, contract penalty provisions, claims, change orders, settlements and estimated profitability, are accounted for as changes in estimates in the current period. Claims for additional contract revenues are recognized when realization of the claim is probable and the amount can be reasonably determined or estimated.

The asset, "Costs and Estimated Earnings in Excess of Billings on Uncompleted Contracts", represents revenues recognized in excess of amounts billed. The liability, "Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts", represents billings in excess of revenues recognized.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

ADVERTISING – Advertising costs are expensed as incurred and were not significant for the year ended December 31, 2017.

INCOME TAXES – Provisions for income taxes are based on taxes payable or refundable for the current year and deferred taxes on temporary differences between the amount of taxable income and pretax financial income and between the tax basis of assets and liabilities and their reported amounts in the financial statements. Deferred tax assets and liabilities are included in the financial statements at currently enacted income tax rates expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. The deferred tax assets and liabilities represent the future tax consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred taxes are also recognized for operating losses that are available to offset future income. Valuation allowances are recorded for deferred tax assets when it is more likely than not that such deferred tax assets will not be realized.

If it is probable that an uncertain tax position will result in a material liability and the amount of the liability can be estimated, then the estimated liability is accrued. If the Company were to incur any income tax liability in the future, interest on any income tax liability would be reported as interest expense, and penalties on any income tax would be reported as income taxes. As of December 31, 2017, there were no uncertain tax positions.

On March 15, 2017, the Company with the consent of its stockholder, filed to be taxed under the Internal Revenue Code as an S-Corporation. The IRS approved this election on May 23, 2017. Effective January 1, 2017, the Company's taxable income will be reported on the stockholder's personal tax return. As a result of the above election the Company has recognized \$7,585 in deferred federal income tax benefit for the year ended December 31, 2017.

SUBSEQUENT EVENTS – These financial statements have been evaluated by management through February 9, 2018, the date the financial statements were available to be issued. Material subsequent events, if any, are disclosed in a separate footnote to these financial statements.

WARRANTIES – The Company provides a one-year warranty covering defects specific to its portion of contracts on construction projects. This warranty historically has not produced material costs; therefore, the Company has not accrued future estimated expenses against current operations.

RECLASSIFICATIONS – Certain reclassifications have been made to the prior years' financial statements to conform to the current year presentation. These reclassifications had no effect on previously reported results of operations or retained earnings.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

RECENT ACCOUNTING PRONOUNCEMENTS

Income Taxes – In November 2015, FASB issued ASU No. 2015-17, *Income Taxes: Balance Sheet Classification of Deferred Taxes*, simplifying the presentation of deferred taxes. The amendments in this update require that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. The amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018. Earlier application is permitted as of the beginning of an interim or annual reporting period. The amendments in this update may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company has elected to early adopt the updated standard prospectively in these financial statements. The effect on the financial statements was immaterial.

Revenue – In May 2014, FASB issued ASU No. 2014-09, *Revenue From Contracts With Customers*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance under U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, FASB issued ASU No. 2015-04, which defers the effective date of ASU No. 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Company has not yet selected a transition method and are currently evaluating the effect the updated standard will have on the financial statements.

GOVERNMENT REGULATIONS – The Company is subject to federal, state and local provisions regulating the discharge of materials into the environment. Management believes that its current practices and procedures for the control and disposition of such wastes comply with applicable federal and state requirements.

The fair value of substantially all securities is determined by quoted market prices. The estimated fair value of securities for which there are no quoted market prices is based on similar types of securities that are traded in the market. Gains or losses on securities sold are based on the specific identification method.

FAIR VALUE OF FINANCIAL INSTRUMENTS – The Company's financial instruments are cash and cash equivalents, accounts receivable, accounts payable, short-term borrowings, and long-term debt. The recorded values of cash and cash equivalents, accounts receivable and accounts payable approximate their fair values based on their short-term nature. The recorded values of short-term borrowings and long-term debt approximate their fair values, as interest approximates market rates.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 2 – CONCENTRATIONS OF CREDIT RISK**

Financial instruments that are exposed to concentrations of credit risk consist primarily of cash and trade accounts receivable.

The Company maintains its cash balances in one financial institution located in Austin, Texas. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Company may have exposure for uninsured cash balances, but historically, has not experienced losses in any of its accounts. Management believes its risk is minimal.

The Company routinely grants customers unsecured credit after assessing the financial strength of the prospective credit customer. At December 31, 2017, five customers, who individually accounted for 10% or more of the Company's trade and retainage receivable, accounted for 71% of total trade and retainage receivables.

At December 31, 2017, four vendors, who individually accounted for 10% or more of the Company's trade and retainage payable, accounted for 84% of total trade and retainage payables.

The Company's contracting business is subject to risk with respect to its dependency on obtaining surety bonding, a provision required on certain construction contracts. Surety bonding is typical in the construction industry, and the Company's ability to obtain such bonding is dependent upon its financial position, cash flow, liquidity, industry experience and other factors.

**NOTE 3 – COSTS AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS**

The following is a summary of contracts in progress at December 31, 2017:

Costs Incurred on Uncompleted Contracts	\$ 1,901,770
Estimated Earnings on Uncompleted Contracts	<u>368,431</u>
Total Costs and Estimated Earnings on Uncompleted Contracts	2,270,201
Less: Billings to Date	<u>2,544,857</u>
Net Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 274,656</u>

Included in accompanying balance sheet under the following captions:

Costs and Estimated Earnings in Excess Of Billings on Uncompleted Contracts	<u>\$ 47,878</u>
Billings in Excess of Costs and Estimated Earnings on Uncompleted Contracts	<u>\$ 322,534</u>

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 4 – LONG-TERM DEBT**

Long-term debt consisted of the following at December 31, 2017:

Note payable to a finance company, due in monthly installments of \$567, including interest at 2.14%, which matures February 2021 and is secured by a vehicle.

	\$ 15,566
Less: Current Portion	<u>(6,561)</u>
Long-Term Debt	<u>\$ 9,005</u>

Schedule of long-term debt maturities for each of the subsequent years is as follows:

<u>Years Ending</u> <u>December 31:</u>	
2018	\$ 6,561
2019	6,702
2020	<u>2,303</u>
	<u>\$ 15,566</u>

**NOTE 5 – LINES OF CREDIT**

The Company has a \$100,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2017 the outstanding balance was \$99,333, and the interest rate was 6%.

The Company has an additional \$50,000 revolving line of credit with BBVA Compass bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2017, the outstanding balance was \$44,998, and the interest rate was 6.25%.

The Company has an additional \$50,000 revolving line of credit with Chase bank. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2017, the outstanding balance was \$43,613, and the interest rate was 8%.

The Company has an additional \$50,000 revolving line of credit with A Plus FCU. The line of credit does not have a maturity date with interest payable monthly at a variable rate. The loan is secured by substantially all assets of the Company. At December 31, 2017, the outstanding balance was \$40,238, and the interest rate was 9.75%.



**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 6 – PROVISION FOR INCOME TAXES AND DEFERRED TAXES**

As described in Note 1, the Company's federal taxable income is reported on the income tax return of its shareholder. The Company is subject to Texas margin taxes.

For the year ended December 31, 2017, the Company had taxable income of \$91,705.

Management is not aware of any tax positions that would have a significant impact on its financial position. The Company's federal tax returns for the last four years remain subject to examination.

The provision for income taxes consists of the following:

	<u>Federal</u>	<u>State</u>	<u>Total</u>
Current Expense	\$ -	\$ 3,727	\$ 3,727
Deferred Benefit	(7,585)	-	(7,585)
	<u>\$ (7,585)</u>	<u>\$ 3,727</u>	<u>\$ (3,858)</u>

**NOTE 7 – CAPITAL STOCK**

ASD Consultants, Inc. capital stock consists of common stock, no par value; 1,000 shares authorized; 100 shares issued and outstanding.

**NOTE 8 – SUPPLEMENTAL CASH FLOW INFORMATION**

Interest and income taxes paid during year ended December 31, 2017 were as follows:

	<u>2017</u>
Interest	<u>\$ 22,980</u>
Income Taxes	<u>\$ 4,652</u>

During the year ended December 31, 2017, the Company did not make any purchases of vehicles or equipment with direct financing of long-term debt.

**NOTE 9 – COMMITMENTS AND CONTINGENCIES**

The Company is subject to lawsuits which arise in the ordinary course of business. Based on the information presently available and advice received from legal counsel, it is the opinion of management that the disposition or ultimate settlement of such claims and lawsuits will be within insurance coverage limits and/or will not have a material adverse effect on the financial position of the Company.

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 10 – RELATED PARTY TRANSACTIONS**

In the conduct of daily business, payments are made on behalf of affiliated companies and are accounted for through related party receivables/payables.

Receivables and payables from the affiliated companies and the stockholder are normally negotiated with no specific terms for repayment or collection.

Trade receivables and payables arising from related party transactions in the normal course of business are subject to substantially the same terms and conditions as unrelated customers and vendors and are included in the schedule below.

During the year ended December 31, 2016 the Company borrowed \$40,000 from the stockholder with no specific terms. In 2017 this loan was included in long-term liabilities as Note Payable – Stockholder.

<u>Related Party</u>	<u>Relationship</u>				
Majestic Services, Inc.	Marriage as the owner of Majestic Serices, Inc. is the spouse of the owner of the Company				
Curtis Brown	Stockholder				
<u>As of December 31, 2017</u>	<u>Income Received</u>	<u>Expense Incurred</u>	<u>Receivable From</u>	<u>Payable To</u>	<u>Note Payable</u>
Majestic Services, Inc.	\$ 200,205	\$ 39,545	\$ -	\$ -	\$ -
Curtis Brown	-	68,046	81,280	-	40,000
	<u>\$ 200,205</u>	<u>\$ 107,591</u>	<u>\$ 81,280</u>	<u>\$ -</u>	<u>\$ 40,000</u>

**NOTE 11 – BACKLOG**

The following schedule summarizes changes in backlog amounts on contracts during the year ended December 31, 2017 and 2016. Backlog represents the amount of gross revenues the Company expects to realize from contracts in progress at year end and contractual agreements on work which has not yet begun.

Backlog Balance at December 31, 2016	\$ 426,237
Revisions to Contract estimates at December 31, 2016	(49,476)
New Contracts added during the year ended December 31, 2017	<u>4,835,243</u>
	5,212,004
Less contract revenues earned during the year ended December 31, 2017	<u>3,324,475</u>
Backlog balance at December 31, 2017	<u>\$ 1,887,529</u>

**ASD CONSULTANTS, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE 11 – BACKLOG (Continued)**

The backlog balance at December 31, 2017 includes \$-0- of contractual agreements on work which had not yet begun. The Company has also entered into one additional contract subsequent to the year ended December 31, 2017 but before the report letter date February 9, 2018 in the amount of \$4,000,000.

**NOTE 12 – PRIOR PERIOD ADJUSTMENT**

The Company has restated its previously issued 2016 financial statements for matters related to the following previously reported items:

Retained Earnings at December 31, 2016	
As previously stated	\$ 176,201
Prior Period Adjustment	<u>(90,543)</u>
Retained Earnings at December 31, 2016 as Restated	<u>\$ 85,658</u>

In 2017, the IRS audited the Company and assessed an underpayment of taxes, penalties and interest of \$90,543 for 2014, 2015, and 2016.

## **SUPPLEMENTARY INFORMATION**

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF REVENUES AND COST OF REVENUES**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

	<u>REVENUES</u>	<u>COST OF REVENUES</u>	<u>GROSS PROFIT/ (LOSS)</u>
Construction in Progress (Schedule 2)	\$ 2,270,201	\$ 1,901,770	\$ 368,431
Contracts Completed (Schedule 3)	1,054,274	891,545	162,729
Unallocated Costs	<u>-</u>	<u>104,071</u>	<u>(104,071)</u>
	<u>\$ 3,324,475</u>	<u>\$ 2,897,386</u>	<u>\$ 427,089</u>

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONSTRUCTION IN PROGRESS**  
**DECEMBER 31, 2017**

TOTAL CONTRACT			FROM INCEPTION TO DECEMBER 31, 2017					AT 12/31/2017	FOR THE YEAR ENDED DECEMBER 31, 2017			
		ESTIMATED GROSS PROFIT/ LOSS			GROSS PROFIT/ LOSS	BILLINGS TO DATE	ESTIMATED COSTS TO COMPLETE	BILLINGS IN EXCESS OF COSTS AND ESTIMATED EARNINGS			GROSS PROFIT/ LOSS	PERCENT COMPLETE
JOB	REVENUES		REVENUES EARNED	COST OF REVENUES					REVENUES EARNED	COST OF REVENUES		
2583	\$ 717,433	\$ 79,490	\$ 708,609	\$ 630,082	\$ 78,527	\$ 707,900	\$ 7,861	\$ (709)	\$ 708,609	\$ 630,082	\$ 78,527	98.77%
2017-1	1,400,479	220,000	1,253,849	1,056,940	196,909	1,374,024	123,539	120,175	1,253,849	1,056,940	196,909	89.53%
2017-4	75,000	22,169	63,893	45,009	18,884	70,700	7,822	6,807	63,893	45,009	18,884	85.19%
2017-5	90,000	35,000	70,263	42,936	27,327	53,000	12,064	(17,263)	70,263	42,936	27,327	78.07%
2017-7	284,000	84,000	140,466	98,929	41,537	110,560	101,071	(29,906)	140,466	98,929	41,537	49.46%
2017-9	1,570,517	200,000	14,763	12,922	1,841	124,916	1,357,595	110,153	14,763	12,922	1,841	0.94%
2017-10	120,301	22,301	18,358	14,952	3,406	103,757	83,048	85,399	18,358	14,952	3,406	15.26%
	\$ 4,257,730	\$ 662,960	\$ 2,270,201	\$ 1,901,770	\$ 368,431	\$2,544,857	\$ 1,693,000	\$ 274,656	\$ 2,270,201	\$ 1,901,770	\$ 368,431	

**JOB DESCRIPTIONS**

2583	NORMAN ELEMENTARY SCHOOL	2017-7	DONNA ROBERTS
2017-1	BECKER ELEMENTARY SCHOOL	2017-9	PECAN SPRINGS ELEMENTARY SCHOOL
2017-4	CAMP MABRY	2017-10	SNELL BUILDING
2017-5	MARSALES CHURCH		



**ASD CONSULTANTS, INC.**  
**SCHEDULE OF CONTRACTS COMPLETED**  
**DECEMBER 31, 2017**

JOB	CONTRACT TOTAL			PRIOR TO JANUARY 1, 2017			FOR THE YEAR ENDED DECEMBER 31, 2017		
	REVENUES EARNED	COST OF REVENUES	GROSS PROFIT/ (LOSS)	REVENUES EARNED	COST OF REVENUES	GROSS PROFIT/ (LOSS)	REVENUES EARNED	COST OF REVENUES	GROSS PROFIT/ (LOSS)
2571	\$ 593,810	\$ 492,165	\$ 101,645	\$ 584,681	\$ 475,196	\$ 109,485	\$ 9,129	\$ 16,969	\$ (7,840)
2573	358,806	276,441	82,365	350,962	258,371	92,591	7,844	18,070	(10,226)
2574	1,107,889	1,018,476	89,413	1,008,563	912,444	96,119	99,326	106,032	(6,706)
2576	200,205	195,050	5,155	-	-	-	200,205	195,050	5,155
2578	392,413	240,627	151,786	324,267	237,272	86,995	68,146	3,355	64,791
2580	541,049	513,980	27,069	414,661	333,732	80,929	126,388	180,248	(53,860)
2581	763,431	642,000	121,431	598,551	552,083	46,468	164,880	89,917	74,963
2017-2	120,681	84,752	35,929	-	-	-	120,681	84,752	35,929
2017-6	134,411	98,541	35,870	-	-	-	134,411	98,541	35,870
MISC.	123,264	98,611	24,653	-	-	-	123,264	98,611	24,653
	<u>\$ 4,335,959</u>	<u>\$ 3,660,643</u>	<u>\$ 675,316</u>	<u>\$ 3,281,685</u>	<u>\$ 2,769,098</u>	<u>\$ 512,587</u>	<u>\$ 1,054,274</u>	<u>\$ 891,545</u>	<u>\$ 162,729</u>

**JOB DESCRIPTIONS**

2571	SUMMIT ELEMENTARY SCHOOL	2580	BEDICHEK MIDDLE SCHOOL
2573	HILLS ELEMENTARY SCHOOL	2581	VIA TRANSIT
2574	MATTHEWS ELEMENTARY SCHOOL	2017-2	CAPITAL METRO
2576	MAJESTIC SERVICES, INC.	2017-6	VETERANS PARK
2578	STONE OAK PARK	MISC.	SMALL JOBS < \$50,000

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF OPERATING EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

**OPERATING EXPENSES**

Bank and Credit Card Fees	\$ 585
Computer Expenses	964
Consulting Services	1,467
Depreciation	8,358
Dues and Subscriptions	2,400
Guaranteed Payments	2,520
Insurance	37,248
Licenses and Permits	1,205
Meals and Entertainment	1,797
Miscellaneous	589
Office Expense	19,777
Payroll Taxes	22,844
Plans and Specs	2,100
Postage	215
Professional Fees	32,959
Rent	65,280
Repairs and Maintenance	777
Salaries and Wages	150,094
Salaries - Officer	103,798
Less Allocation of Salaries to Cost of Goods Sold	(191,095)
Shop Supplies	5,823
Telephone	15,395
Travel	8,414
Utilities	10,149
<b>TOTAL OPERATING EXPENSES</b>	<b><u>\$ 303,663</u></b>

**ASD CONSULTANTS, INC.**  
**SCHEDULE OF TRADE AND RETAINAGE RECEIVABLE**  
**DECEMBER 31, 2017**

See Independent Accountants' Review Report

**SCHEDULE 5**

<u>CUSTOMER</u>	<u>CURRENT</u>	<u>31-60 DAYS</u>	<u>61-90 DAYS</u>	<u>OVER 90 DAYS</u>	<u>TOTAL</u>	<u>RETAINAGE</u>
ABUNDANT LIFE CHURCH	\$ -	\$ -	\$ -	\$ 110,000	\$ 110,000	\$ -
BEDICHEK MIDDLE SCHOOL	2,057	-	-	-	2,057	-
BECKER SCHOOL	40,941	-	-	-	40,941	69,924
CAMP MABRY	3,535	-	-	-	3,535	-
DESIGN GARDENS AT LAKE FANNETT	-	-	-	20,000	20,000	-
GREATER ZION	-	-	-	162,000	162,000	-
MARSALES CHURCH	35,000	-	-	-	35,000	-
MATTHEWS ELEMENTARY SCHOOL	-	-	-	2,655	2,655	-
NORMAN ELEMENTARY SCHOOL	15,485	-	-	-	15,485	35,417
PECAN SPRINGS	76,000	-	-	-	76,000	6,246
STONE OAK PARK	-	-	-	1,769	1,769	-
SNELL BUILDING	48,692	-	-	-	48,692	5,188
SUMMITT ELEMENTARY SCHOOL	-	-	3,702	10,000	13,702	-
TAMIKA SELMON	-	-	-	37,680	37,680	-
THE GREAT COMMISSION CHURCH DESIGN	-	-	-	11,000	11,000	-
VETERANS PARK	121,675	-	-	-	121,675	-
ALL OTHERS < \$1,000	1,951	-	-	-	1,951	-
	<u>\$ 345,336</u>	<u>\$ -</u>	<u>\$ 3,702</u>	<u>\$ 355,104</u>	<u>\$ 704,142</u>	<u>\$ 116,775</u>
AGING PERCENTAGES	<u>49.04%</u>	<u>0.00%</u>	<u>0.53%</u>	<u>50.43%</u>	<u>100.00%</u>	



8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • curtis2aia@gmail.com

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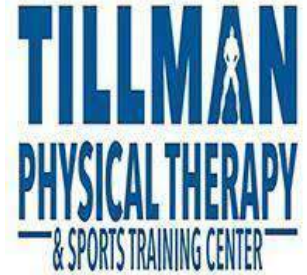
**CLIENTS:**

ASD Consultants, has worked with many clients over the course of 25 years. The firm has relocated and restored historical building, constructed buildings from the ground-up, renovated and added to existing building. The firm has also implemented park improvements throughout the state of Texas. Below is a table which contains a short list of the firm's clients.

CLIENTS	CLIENTS
7th & 17 <sup>th</sup> Contracting Squadron	City of San Antonio
19th Street Baptist Church	Fort Hood MCO
Alamo Colleges	Hays County Health Clinic
Austin Independent School District	King Tears Mortuary
Austin Revitalization Authority	International Boundary & Water District
Capital Metro	Lockhart Independent School District
Church of Christ at East Side	Pilgrim Rest Primitive Baptist Church
City of Austin	Southern Arizona VA Health Care System
City of Elgin	Tillman Physical Therapy
City of New Braunfels	US Army Corps of Engineers
City of Pflugerville	University of Texas



## ASD CONSULTANTS CLIENTS



**ROUND ROCK**  
INDEPENDENT SCHOOL DISTRICT

**KING-TEARS**  
MORTUARY, INC.



**LOCKHART**  
INDEPENDENT SCHOOL DISTRICT





8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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# Certifications



*The City of Austin  
Small & Minority Business Resources Department affirms that*

## **ASD Consultants, INC**

meets all the criteria established by the City of Austin Minority-Owned and Women-Owned Business Enterprise Procurement Program and is certified as a

### **Minority-Owned Business Enterprise**

by the City of Austin.



Veronica Briseño, Director  
Small & Minority Business Resources Department

VENDOR CODE: **ASD7048240**

**EXPIRATION DATE:**  
**05/31/2021**

Certification is valid for three years, contingent upon the City receiving an affidavit of continued eligibility each year. Verification of certification status can be obtained by calling (512) 974-7645.



July 3, 2017

ASD Consultants, Inc.  
**Attn: Curtis Brown**  
PO Box 180052  
Austin, TX 78718-0052

Dear Mr. Brown,

***Congratulations!***

*This letter is to inform **ASD Consultants, Inc.** that their **2017 MBE** certification annual review has been completed for the purposes of the City of Austin's Minority and Women-Owned Business Enterprise (MBE/WBE) Procurement Program. This review confirms the continued eligibility of your firm to participate as a certified vendor in the MBE/WBE Procurement Program.*

*This review also confirms the continued eligibility as a **DBE** for purposes of the US Department of Transportation's (DOT) Disadvantaged Business Enterprise (DBE) Program. The City of Austin is a member of the Texas Unified Certification Program (TUCP) and adheres to the DOT standards set forth in 49 CFR Part 26 and Part 23.*

*The MBE/WBE and DBE certification status of all certified firms is reviewed on an annual basis by the City of Austin's Small & Minority Business Resources Department (SMBR). The annual review is conducted through examination of a sworn affidavit of continuing eligibility submitted by the firm seeking continued certification. The applicable program affidavit(s) and supporting information must be submitted prior to your anniversary date provided above. It is also important that you report any change(s) in your firm's ownership or control to SMBR within thirty (30) calendar days. Failure to adhere to these requirements or to report such change(s) may result in the denial of continued certification or recertification under 49 CFR§26.109(c) and MBE/WBE Procurement Program Rule 3.3.1.*

***This firm's next Annual Review documents are due prior to: April 28, 2018.***

- ***SMBR has reinstated your firm's MBE certification status.***

*If you are a City of Austin registered vendor, you are responsible for maintaining accurate information on your vendor profile. You are asked to update **any changes** related to your business in the City's Vendor Connection system at [https://www.austintexas.gov/financeonline/vendor\\_connection/index.cfm](https://www.austintexas.gov/financeonline/vendor_connection/index.cfm). You can perform these changes daily from 7:00AM to 7:00PM. If you need assistance making changes, please contact Vendor Registration at (512) 974-2018 or by email at [vendorreg@austintexas.gov](mailto:vendorreg@austintexas.gov).*

*Thank you for your interest in the program and we wish you continued success. Please contact the Certification Office at (512) 974-7645 if you need further information.*

EP: file

**December 5, 2019**

**RE: DBE Annual Review**

Dear Mr. Brown,

**Congratulations!**

This letter is to inform **ASD Consultants, Inc.** that the **2019** annual review has been completed. This review confirms the continued eligibility of the firm as a **DBE** for purposes of the US Department of Transportation's (DOT) Disadvantaged Business Enterprise (DBE) Program. The City of Austin is a member of the Texas Unified Certification Program (TUCP) and adheres to the DOT standards set forth in 49 CFR Part 26 and Part 23. **This DBE certification is valid at any Texas entity that receives DOT funds and has a DBE Program for the following NAICS Code(s): 236220, 541310; 541990.**

As a DBE you must provide to the recipient (SMBR), every year on the anniversary of the date of your certification, an affidavit sworn to by the firm's owner(s) before a person who is authorized by state law to administer oaths or an unsworn declaration executed under penalty of perjury of the laws of the United States. This affidavit must affirm that there have been no changes in the firm's circumstances affecting its ability to meet size, disadvantaged status, ownership, or control requirements of this part or any material changes in the information provided in its application form, except for changes about which you have notified the recipient under paragraph (i) of this section. The affidavit shall specifically affirm that your firm continues to meet SBA business size criteria and the overall gross receipts cap of this part, documenting this affirmation with supporting documentation of your firm's size and gross receipts. If you fail to provide this affidavit in a timely manner, you will be deemed to have failed to cooperate under §26.109(c).

**This firm's next Annual Review documents are due prior to May 31, 2020.**

If you are a City of Austin registered vendor, you are responsible for maintaining accurate information on your vendor profile. You are asked to update *any changes* related to your business in the City's Vendor Connection system at [https://www.austintexas.gov/financeonline/vendor\\_connection/index.cfm](https://www.austintexas.gov/financeonline/vendor_connection/index.cfm). You can perform these changes daily from 7:00AM to 7:00PM. If you need assistance making changes, please contact Vendor Registration at (512) 974-2018 or by email at [vendorreg@austintexas.gov](mailto:vendorreg@austintexas.gov).

Thank you for your interest in the program and we wish you continued success. Please contact the Certification Office at (512) 974-7645 if you need further information.



**GLENN HEGAR TEXAS COMPTROLLER OF PUBLIC ACCOUNTS**

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority-, woman- and service disabled veteran-owned businesses as HUBs and facilitates the use of HUBs in state procurement and provides them with information on the state's procurement process. The CPA has established Memorandums of Agreement with other organizations that certify minority-, woman- and service disabled veteran-owned businesses that meet certification standards as defined by the CPA. The agreements allow for Texas-based minority-, woman- and service disabled veteran-owned businesses that are certified with one of our certification partners to become HUB certified through one convenient application process.

In accordance with the Memorandum of Agreement the CPA has established with the South Central Texas Regional Certification Agency (SCTRCA), we are pleased to inform you that your company is now certified as a HUB. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at <https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. Provided that your company continues to remain certified with the SCTRCA, and they determine that your company continues to meet HUB eligibility requirements, the attached HUB certificate is valid for the time period specified.

You must notify the SCTRCA in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. Note: Any changes made to your company's information may require the SCTRCA and/or the HUB Program to re-evaluate your company's eligibility. Failure to remain certified with the SCTRCA, and/or failure to notify them of any changes affecting your company's compliance with HUB eligibility requirements, may result in the revocation of your company's certification.

Please visit our website at <http://comptroller.texas.gov/procurement/prog/hub/> and reference our publications (i.e. Grow Your Business pamphlet, HUB Brochure and Vendor Guide) that will provide you with additional information on state procurement resources that can increase your company's chances of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

**Texas Historically Underutilized Business (HUB) Certificate**



Certificate/VID Number: 1742723787400  
File/Vendor Number: 01754  
Approval Date: 06- JUN-2017  
Scheduled Expiration Date: 31- JUL- 2021

In accordance with the Memorandum of Agreement between the  
South Central Texas Regional Certification Agency (SCTRCA)  
and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

**ASD CONSULTANTS, INC.**

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate, printed 26-JUN-2017, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the SCTRCA's program, you must immediately (within 30 days of such changes) notify the SCTRCA's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the SCTRCA's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

*Laura Cagle-Hinojosa, Statewide HUB Program Manager  
Statewide Support Services Division*

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (<https://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

Rev. 06/16



**AMERICAN  
SURETY**

15814 Lower Lake Drive  
Cypress, Texas 77433  
Office: 281-256-3830  
Toll Free Fax: 800-207-4235  
timkirk7@gmail.com

12/8/2020

To: Curtis Brown  
ASD Consultants, Inc.

It is with pleasure that we express our confidence in our contractor client ASD Consultants, Inc.

American Surety Agency as agent for Old Republic Surety Company, has written bonds for ASD Consultants, Inc. While we do not have a formal bond limit for ASD Consultants, Inc., we would consider any reasonable requests for surety credit. In the past, we have considered bonds in the \$2,000,000 single range with an aggregate limit in the \$4,000,000 range.

Any arrangement for bonds is a matter between ASD Consultants, Inc. and the surety and we assume no liability to you or third parties if for any reason we do not execute bonds or if circumstances change after the date of this letter.

Sincerely,

Tim Kirk  
Senior Partner and Attorney in Fact



8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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## **Saftey Records**









# OSHA's Form 300A (Rev. 01/2004)

## Summary of Work-Related Injuries and Illnesses

Year 2019  
U.S. Department of Labor  
Occupational Safety and Health Administration  
Form approved OMB no. 1218-0178

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>0</u>	<u>0</u>
(K)	(L)

### Injury and Illness Types

Total number of...			
(M)			
(1) Injury	<u>0</u>	(4) Poisoning	<u>0</u>
(2) Skin Disorder	<u>0</u>	(5) Hearing Loss	<u>0</u>
(3) Respiratory Condition	<u>0</u>	(6) All Other Illnesses	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Ave, NW, Washington, DC 20210. Do not send the completed forms to this

### Establishment information

Your establishment name ASD Consultants, Inc.  
Street 8120 North IH 35, Ste. #200  
City Austin State Texas Zip \_\_\_\_\_  
Industry description (e.g., Manufacture of motor truck trailers)  
General Contractor  
Standard Industrial Classification (SIC), if known (e.g., SIC 3715)  
\_\_\_\_\_  
OR North American Industrial Classification (NAICS), if known (e.g., 336212)  
\_\_\_\_\_

### Employment information

Annual average number of employees 13  
Total hours worked by all employees last year 27131

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

[Signature]  
Company executive

President  
Title

512-836-3329

Phone

1/14/2020  
Date





# OSHA's Form 300A (Rev. 01/2004)

## Summary of Work-Related Injuries and Illnesses

Year 2018



U.S. Department of Labor  
Occupational Safety and Health Administration

Form approved OMB no. 1218-0176

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>0</u>	<u>0</u>
(K)	(L)

### Injury and Illness Types

Total number of...			
(M)			
(1) Injury	<u>0</u>	(4) Poisoning	<u>0</u>
(2) Skin Disorder	<u>0</u>	(5) Hearing Loss	<u>0</u>
(3) Respiratory Condition	<u>0</u>	(6) All Other Illnesses	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Ave, NW, Washington, DC 20210. Do not send the completed forms to this

### Establishment information

Your establishment name ASD Consultants, Inc.

Street 8120 North IH 35, Ste. #200

City Austin State Texas Zip

Industry description (e.g., Manufacture of motor truck trailers)  
General Contractor

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

### Employment information

Annual average number of employees 13

Total hours worked by all employees last year: 27131

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

[Signature]  
Company executive

President  
Title

512-836-3329  
Phone

1/14/2019  
Date







## OSHA's Form 300A (Rev. 01/2004)

# Summary of Work-Related Injuries and Illnesses

Year 2017



U.S. Department of Labor  
Occupational Safety and Health Administration

Form approved OMB no. 1218-0175

All establishments covered by Part 1904 must complete this Summary page, even if no injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the log. If you had no cases write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR 1904.35, in OSHA's Recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>0</u>	<u>0</u>
(K)	(L)

### Injury and Illness Types

Total number of...			
(M)			
(1) Injury	<u>0</u>	(4) Poisoning	<u>0</u>
(2) Skin Disorder	<u>0</u>	(5) Hearing Loss	<u>0</u>
(3) Respiratory Condition	<u>0</u>	(6) All Other Illnesses	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form

Public reporting burden for this collection of information is estimated to average 58 minutes per response, including time to review the instruction, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Ave, NW, Washington, DC 20210. Do not send the completed forms to this

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Street 8120 North IH 35, Ste. #200

City Austin State Texas Zip \_\_\_\_\_

Industry description (e.g., Manufacture of motor truck trailers)  
General Contractor

Standard Industrial Classification (SIC), if known (e.g., SIC 3715)

OR North American Industrial Classification (NAICS), if known (e.g., 336212)

### Employment information

Annual average number of employees 13

Total hours worked by all employees last year 27131

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

[Signature]  
Company executive

President  
Title

512-836-3329  
Phone

1/14/2018  
Date



8120 North IH 35, Ste. 200, Austin, Texas 78753 • (512) 836-3329 • [curtis2aia@gmail.com](mailto:curtis2aia@gmail.com)

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# Quality Control Plan



# QUALITY CONTROL PLAN

ASD Consultants, Inc. has a Quality Control Plan that is over 150 pages. Our detailed Quality Control Plan can be provided upon request. For the sake of minimizing the number of pages of this bid proposal, ASD Consultants as elected to provide an outline which highlights the topics included in the detailed Quality Control Plan.

ASD Consultants, Inc. believes that quality construction is the shared responsibility of the construction contractor and the project sponsor. Mutual goals must be established to avoid confusion and misunderstood expectations. Contract documents will be used as the foundation to clearly define the quality of materials and workmanship required for a project.

ASD Consultants is responsible for all activities necessary to manage, control, and document work so as to ensure compliance with the contract plans and specifications. Responsibilities includes ensuring adequate quality control services are provided work accomplished on and off-site by its organization, suppliers, subcontractors, technical laboratories and consultants. The work activities include safety, submittal management, and all other functions relating to the requirement for quality construction. ASD Consultants has created and instituted a quality control plan that encompasses the following table of content.

## QUALITY CONTROL PLAN TABLE OF CONTENTS

- I. APPOINTMENT & DUTIES OF QC PERSONNEL
  - A. Contractor Quality Control Representative
- II. QUALIFICATIONS OF QC PERSONNEL
  - A. Qualifications of CQC Person
- III. SUBMITTALS
  - A. Submittal Review Procedures
  - B. Submittal Register
  - C. Submittal Transmittal Form
- IV. INSPECTION SYSTEM
  - A. List of Definable Features of Work
  - B. Three Phases of Inspections
  - C. Inspection Schedule
- V. TESTING
  - A. Testing Procedures
  - B. Testing Plan and Log
  - C. Testing Laboratory Accreditation Information
- VI. REWORK PROCEDURE
- VII. DOCUMENTATION
  - A. A complete record of QC Program documentation shall be maintained.
  - B. Reports
    - 1. QC Meeting Minutes
    - 2. Contractor Production Report
    - 3. Contractor Quality Control Report
    - 4. Certified Test Reports

# Statement of Safety and Health Policy

ASD Consultants, Inc. has a very comprehensive Safety Plan and elected to present a statement of its safety policy along with a few examples of some of its general safety rules. In addition, a safety checklist has been include to demonstrate areas that are covered.

## A. Company safety policy

ASD Consultants, Inc. is committed to providing a safe and healthy working environment for all employees. Safety is our number one priority. Our goal of achieving compliance with OSHA statutory regulations, relating to employee health and safety, are met through cooperation and participation. This program will be reviewed at least annually to determine whether ASD Consultants, Inc. is successful in meeting our goals and objectives, and to insure deficiencies can be identified and the program revised.

- A. This program is to serve as a guide in achieving:
  - 1. Elimination of personal injury and property damage.
  - 2. Establishing lines of communication, responsibilities and accountability for safety.
  - 3. Compliance with OSHA, state, local and client safety and health standards.
- B. Maintenance of work areas based on safety can lead to better workmanship, production and morale. This leads to growth for the Company and our employees.
- C. Maintaining safety standards benefit everyone; creating a better environment for the Company, its employees and their families.
- D. Supervisors and employees will be required to read this policy statement and abide by its contents and programs. Management, supervisors and employees will make such a program successful.
- E. Teamwork between Management and employees and among the employees themselves is required in all safety and health matters.
- F. Employee participation in safety awareness will be the backbone of this successful program. Employee participation will be encouraged in the development of all training programs,
- G. Subcontractor compliance with this program is mandatory.

## GENERAL SAFETY RULES

- A. The following is a list of general safety rules for all employees and workers on ASD Consultants, Inc. projects.
  - 1. All employees will fully comply with ASD Consultants, Inc. Safety and Health Rules and State and Federal OSHA Standards.
  - 2. "No Smoking" areas will be observed. Smoking is not allowed within 50 feet of buildings where combustible or flammable liquids are stored.
  - 3. All employees will wear the appropriate eye, ear, face and foot protection.
  - 4. Eye Protection
    - a. Only safety glasses with the 287 number clearly stamped on them are permitted on the jobsite.

- b. A full-face shield is required when using a grinder, metal chop saw or when using compressed air to dry or clean any work area.
  - c. Eye protection is required when directing a pneumatic concrete pump hose.
  - d. NOTE: In case a foreign particle enters your eye, try not to rub it. Proceed to the nearest emergency eyewash station and flush the eye for at least fifteen minutes. If the irritation persists, seek assistance from your supervisor.
- 5. Ear Protection
  - a. Ear protection is required at all times when using powered equipment and working near loud machinery.
  - b. When using the reusable type of earplugs, wash the plugs regularly. If using the disposable type, never wear them more than two times.
- 6. Foot Protection
  - a. Wear good quality, leather boots at all times.
  - b. Steel-toed boots are highly recommended.
- 7. Head Protection -Wear hardhats that meet Fed. Spec. Z89.1-1986 whenever there is any potential of injury from falling objects or when work is being performed overhead.
- 8. Tuck or secure all loose articles of clothing, jewelry, hair, etc., out of the way before attempting to use power tools or working near machinery.
- 9. Inspect all personal protective equipment on a regular basis. If equipment shows signs of excessive wear or damage, DO NOT USE IT. Ask for a replacement immediately.
- 10. PROHIBITED: Fighting, horseplay or engaging in practical jokes, gambling, use or possession of firearms, ammunition, or illegal drugs.
- 11. All workers will receive safety training from their employer prior to being assigned to new tasks or equipment (including ladders, scaffolds, PPE, tools, machinery, etc.), or for duties for which they have not previously been trained.
- 12. Workers will not be assigned, allowed, or required to work alone in areas where hazardous conditions exist that could endanger his/her safety, unless he/she can communicate with others; be heard or be seen.
- 13. Drinking water will be in sanitary metal or plastic "cooler type" containers, clearly labeled as to contents. A common drinking cup is prohibited. Disposable drinking cups and a container for their disposal will be available. Toilet facilities are furnished one for every twenty workers.
- 14. Warning signs, signals, and barricades will be posted to alert workers and the public of construction hazards.
- 15. Conduct a good, daily cleanup in work areas at the end of each shift, and as necessary to maintain an orderly jobsite.
- 16. REMEMBER: Consider safety throughout the day. Consider what can be done, as an individual, to make work areas safer for everyone.
- 17. When grinding, always be aware of where sparks are flying. Avoid directing the sparks toward co-workers, doorways or any flammable material.

18. Wear a full-face shield, good leather gloves and hearing protection when using a grinder. NEVER let the grinding disc or wire wheel come within 6 inches of any part of the body.
19. Disconnect the power source when changing grinding discs or wire wheels on grinders.
20. Equipment and materials stored above ground level must be at least 6 feet from the edge of the floor. They must be secured to prevent accidental dislodging to the level below.
21. All workers will use an OSHA approved safety harness when working at an elevated height of six feet or above. Secure shock-absorbing lanyards above the point of operation to an anchorage point, structural member or static line capable of supporting a minimum dead weight of 5,000 lbs. or 2 times the maximum intended per person or load.

Guard all floor openings and holes with standard railing or covers and secure against accidental displacement. Guard all open sided floors, roof platforms and runways 6 feet or more above the adjacent floor or ground level, with a guardrail, mid-rail and toe-board.

## Safety Plan Check List

1. Written Program: ASD Consultants, Inc. will review and evaluate this Safety Program on an annual basis, or when changes occur to regulatory standards that prompt revision of this document, or when facility operational changes occur that require a revision of this document. Effective implementation of this program requires support from all levels of management within this ASD Consultants. This written program will be communicated to all personnel that are affected by it. It encompasses the total workplace, regardless of number of workers employed or the number of work shifts. It is designed to establish clear goals, and objectives.
2. General Requirements: ASD Consultants, Inc. will establish crane safety operational procedures through the use of this document. This Safety Program applies to cranes used in conjunction with other material handling equipment for the movement of material. All types of cranes that may be utilized on ASD Consultants, Inc. projects are covered.
3. Initial Training: Training shall be conducted prior to job assignment. ASD Consultants requires training to ensure that the purpose, function, and proper use of cranes is understood by employees and that the knowledge and skills required for the safe application, and usage is acquired by employees. This Safety Program shall be provided to, and read by all employees receiving training. The training shall include, as a minimum the following:
  - 3.1. Pre-operational inspection requirements of the crane to be used.
  - 3.2. Specific operational requirements of the crane to be used.
  - 3.3. Principles of crane operations.
  - 3.4. Recognition of applicable hazards associated with the work to be completed.
  - 3.5. Load determination and balancing requirements.
  - 3.6. Procedures for removal of a crane service.
  - 3.7. All other employees whose work operations are or may be in an area where cranes may be utilized, shall be instructed to an awareness level concerning hazards associated with cranes.
  - 3.8. Physical and mental requirements of operators. Crane operators will be screened for physical and mental impairments that could result in a improper use. Operators will meet as a minimum, the following requirements before being certified to operate cranes:
    - Be drug and alcohol free during any lifting event.
    - Be thoroughly trained in all facets of the required lift.
    - Have a mature and safe attitude at all times.
    - Have good depth perception (essential for load spotting).

- Have good hearing and vision (corrected or uncorrected).
  - Have no history of unsafe acts in the workplace.
  - Have the ability to react quickly in an emergency.
  - Take no medication that will interfere with the operation.
  - Understand the requirements for all phases of the lift.
- 3.9. Certification. ASD Consultants shall ensure that employee training has been accomplished and is being kept up to date. The certification shall contain each employee's name and dates of training.
4. Refresher Training: This Safety Program shall be provided to, and read by all employees receiving refresher training. The training content shall be identical to initial training. Refresher training will be conducted on an annual basis or when the following conditions are met, which ever event occurs sooner.
- 4.1. Retraining shall be provided for all authorized and affected employees whenever (and prior to) there being a change in their job assignments, a change in the type of crane used, equipment being lifted, lifting procedures, or when a known hazard is added to the lifting environment.
- 4.2. Additional retraining shall also be conducted whenever a periodic inspection reveals, or whenever ASD Consultants, Inc. has reason to believe, that there are deviations from or inadequacies in the employee's knowledge or use of crane procedures.
- 4.3. The retraining shall reestablish employee proficiency and introduce new or revised methods and procedures, as necessary.
- 4.4. Certification. ASD Consultants shall ensure that employee training has been accomplished and is being kept up to date. The certification shall contain each employee's name and dates of training.
5. Safe Operating Practices for Operators: Whenever any crane is used, the following safe practices (as a minimum) shall be observed:
- 5.1. Always check warning devices and signals before use.
- 5.2. Always document and maintain inspection records.
- 5.3. Always ensure cranes shall not be loaded in excess of their rated capacities.
- 5.4. Always ensure the new location support the weight?
- 5.5. Always keep employees clear of loads about to be lifted and suspended loads.
- 5.6. Always keep suspended loads clear of all obstructions.
- 5.7. Always lockout before maintenance or repairing cranes.
- 5.8. Always position the hook directly over the load before lifting.
- 5.9. Always test brakes by a short lift to ensure control.
- 5.10. Before being lifted, loads will be checked for proper balance.
- 5.11. Follow the manufacturer's recommendations.
- 5.12. Frequently inspect cranes exposed to adverse conditions.
- 5.13. Hands must not be placed between the suspension means and the load during lifting.
- 5.14. Know where you're going to set the load down!
- 5.15. Know your travel path in advance of the lift!
- 5.16. Loads will in all cases be properly balanced to prevent slippage.
- 5.17. Move loads only after being signaled by the designated, qualified signaler.
- 5.18. Never allow riders on loads or hooks.
- 5.19. Never allow unauthorized persons to operate cranes.
- 5.20. Never attempt to operate a crane or hoist that is suspected to be unsafe.
- 5.21. Never carry loads over workers.
- 5.22. Never carry loads past workers (they must yield right of way).
- 5.23. Never use a cranes that are damaged or defective in any way.
- 5.24. Operators must watch the signalers.
- 5.25. Shock loading is prohibited.
- 5.26. Signalers must keep line-of-sight with the operator.
- 5.27. Signalers must watch the load.
- 5.28. Test all hoist controls and brakes at the beginning of each shift.
6. Safe Operating Practices for Signalers: Whenever any crane is used, the following safe practices (as a minimum) shall be observed:

- 6.1. Ensure that only one person is the designated signaler.
- 6.2. Ensure the operator acknowledges every signal.
- 6.3. Follow the manufacturer's recommendations.
- 6.4. Know the new location will support the weight.
- 6.5. Maintain line-of-sight with the operator.
- 6.6. Operators must watch the signalers.
- 6.7. Plan in advance where the load is going!
- 6.8. Stop the operation any time comprehension is lost.





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## **W-9 Form**

# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>ASD Consultants, Inc.</b>	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.  <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. <b>8120 North IH-35, Suite #200</b>	Requester's name and address (optional)
6 City, state, and ZIP code <b>Austin, TX 78753</b>		
7 List account number(s) here (optional)		

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number											
				-				-			
or											
Employer identification number											
7	4			-	2	7	2	3	7	8	7

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► 	Date ► <b>02/08/2021</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*



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# Run Loss Report



**TexasMutual**<sup>®</sup>  
WORKERS' COMPENSATION INSURANCE

8120 North IH 35, Ste. 200,  
Austin, Texas 78753 •  
(512) 836-3329

Loss Run Report

**Claims as of:** 02/21/2019

**Policy Number:** 0001244504

**Policy Period:** 02/21/2018 to 02/21/2019

---

No losses for this policy period.



**TexasMutual**<sup>®</sup>  
WORKERS' COMPENSATION INSURANCE

8120 North IH 35, Ste. 200,  
Austin, Texas 78753 •  
(512) 836-3329

Loss Run Report

**Claims as of:** 02/21/2020

**Policy Number:** 0001244504

**Policy Period:** 02/21/2019 to 02/21/2020

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No losses for this policy period.



ASD CONSULTANTS INC

**Claims as of:** 02/21/2021

**Policy Number:** 0001244504

**Summary for Policy Period:** 02/21/2020 to 02/21/2021

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No losses for this policy period.





## ASD CONSULTANTS INC

Claims as of: 02/21/2021

Policy Number: 0001244504

Summary for Policy Period: 02/21/2020 to 02/21/2021

Total Open Claims for Period:		0	Paid To Date	Outstanding Reserves	Recoveries	Total Incurred
	Indemnity		\$0.00	\$0.00	\$0.00	\$0.00
	Medical		\$0.00	\$0.00	\$0.00	\$0.00
	Expenses		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$0.00	\$0.00	\$0.00	\$0.00
	Employer Liability		\$0.00	\$0.00	\$0.00	\$0.00
	Totals		\$0.00	\$0.00	\$0.00	\$0.00
Total Closed Claims for Period:		1	Paid To Date	Outstanding Reserves	Recoveries	Total Incurred
	Indemnity		\$0.00	\$0.00	\$0.00	\$0.00
	Medical		\$0.00	\$0.00	\$0.00	\$0.00
	Expenses		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$0.00	\$0.00	\$0.00	\$0.00
	Employer Liability		\$0.00	\$0.00	\$0.00	\$0.00
	Totals		\$0.00	\$0.00	\$0.00	\$0.00
Total Claims for Period:		1	Paid To Date	Outstanding Reserves	Recoveries	Total Incurred
	Indemnity		\$0.00	\$0.00	\$0.00	\$0.00
	Medical		\$0.00	\$0.00	\$0.00	\$0.00
	Expenses		\$0.00	\$0.00	\$0.00	\$0.00
	Other		\$0.00	\$0.00	\$0.00	\$0.00
	Employer Liability		\$0.00	\$0.00	\$0.00	\$0.00
	Totals		\$0.00	\$0.00	\$0.00	\$0.00 <sup>181</sup>



## ASD CONSULTANTS INC

### Summary for Policies

0001244504 02/21/2017 to 02/21/2018

0001244504 02/21/2018 to 02/21/2019

0001244504 02/21/2019 to 02/21/2020

0001244504 02/21/2020 to 02/21/2021

Claims as of: 02/21/2021

### Total Open Claims:

0

	Paid To Date	Outstanding Reserves	Recoveries	Total Incurred
Indemnity	\$0.00	\$0.00	\$0.00	\$0.00
Medical	\$0.00	\$0.00	\$0.00	\$0.00
Expenses	\$0.00	\$0.00	\$0.00	\$0.00
Other	\$0.00	\$0.00	\$0.00	\$0.00
Employer Liability	\$0.00	\$0.00	\$0.00	\$0.00
Totals	\$0.00	\$0.00	\$0.00	\$0.00

### Total Closed Claims:

1

	Paid To Date	Outstanding Reserves	Recoveries	Total Incurred
Indemnity	\$0.00	\$0.00	\$0.00	\$0.00
Medical	\$0.00	\$0.00	\$0.00	\$0.00
Expenses	\$0.00	\$0.00	\$0.00	\$0.00
Other	\$0.00	\$0.00	\$0.00	\$0.00
Employer Liability	\$0.00	\$0.00	\$0.00	\$0.00
Totals	\$0.00	\$0.00	\$0.00	\$0.00

### Loss Summary for All Policy Periods

Effective Date	# Claims	Indemnity Paid	Medical Paid	Other Paid	Total Paid	Recovery	Outstanding Reserves	Total Incurred
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02/21/2017 0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
02/21/2018 0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
02/21/2019 1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
02/21/2020 0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Totals</b> 1	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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Texas Mutual Insurance Company • (800) 859-5995 • [www.texasmutual.com](http://www.texasmutual.com)



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# **Workers Compensation Experience Modifier**



**MARSH & MCLENNAN**  
**AGENCY**

2500 City West Blvd. #2400  
Houston TX 77042

MAIN 713-780-6100

[www.marshmc.com](http://www.marshmc.com)

February 4, 2021

ASD Consultants, Inc.  
10000 N. Central Expressway Suite 400  
Dallas, Texas 75231

RE: Workers Compensation  
Experience Modification History

To Whom It May Concern,

As the agent for ASD Consultants, Inc., this is to confirm that the following reflects their Workers Compensation Experience Modification history:

<u>Policy Term</u>	<u>Modifier</u>
2/21/2021	.95
2/21/2020	.93
2/21/2019	.9
2/21/2018	.89
2/21/2017	.90

If you have any questions or need additional information, please don't hesitate to contact our office.

Regards,

*Yvette Cash*

Yvette Cash  
Sr. Account Manager



# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2018

Production Date: 09/18/2017

State: TEXAS

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
TX	.06	5,471	8,937	3,466	0	24,750	0	0
TX-C	.06	162	257	95	0	24,750	0	0
(A) Wt	(B) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses	
.06	5,633	9,194	3,561	0	24,750	0	0	
Primary Losses		Stabilizing Value		Ratable Excess		Totals		
Actual	(I) 0	C * (1 - A) + G 30,045		(A) * (F) 0		(J) 30,045		
Expected	(E) 3,561	C * (1 - A) + G 30,045		(A) * (C) 338		(K) 33,944		
ARAP		SARAP		MAARAP		Exp Mod		
Factors						(J) / (K) .89		

Carrier: 29939 - 000 Policy: 0001244504

Eff-Date: 02/21/2017 Exp-Date: 02/21/2018

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2018

Production Date: 09/18/2017

State: TEXAS

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 11/05/2013

Exp Date: 02/21/2014

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	1.98	.39	11,862	235	92					
5606	.31	.38	44,666	138	52					
8809	.05	.34	19,200	10	3					
8810	.05	.37	36,095	18	7					
Policy Total:			111,823	Subject Premium:	1,944	Total Act Inc Losses:			0	

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2014

Exp Date: 02/21/2015

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	1.98	.39	89,047	1,763	688					
5403	1.98	.39	37,420	741	289					
5606	.31	.38	77,151	239	91					
5606	.31	.38	32,422	101	38					
8809	.05	.34	43,936	22	7					
8809	.05	.34	18,464	9	3					
8810	.05	.37	45,414	23	9					
8810	.05	.37	19,084	10	4					
Policy Total:			362,938	Subject Premium:	14,608	Total Act Inc Losses:			0	

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2015

Exp Date: 02/21/2016

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	1.98	.39	107,690	2,132	831					
5606	.31	.38	164,083	509	193					
8810	.05	.37	36,319	18	7					
Policy Total:			308,092	Subject Premium:	13,091	Total Act Inc Losses:			0	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

187

C Catastrophic Loss

E Employers Liability Loss

# Limited Loss



# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2018

Production Date: 09/18/2017

State: TEXAS

42-TEXAS

Firm ID:

Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2016

Exp Date: 02/21/2017

Code	ELR	D- Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	U	OF	Act Inc Losses	Act Prim Losses
5403	1.98	.39	121,366	2,403	937					
5606	.31	.38	176,340	547	208					
8810	.05	.37	37,825	19	7					
Policy Total:			335,531	Subject Premium:	13,130	Total Act Inc Losses:			0	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

188

C Catastrophic Loss

E Employers Liability Loss

# Limited Loss



# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2019

Production Date: 09/11/2018

State: TEXAS

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
TX	.05	4,942	7,870	2,928	0	25,125	0	0
TX-C	.05	261	414	153	0	25,125	0	0
(A) Wt	(B) Wt	(C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses
.05		5,203	8,284	3,081	0	25,125	0	0
		Primary Losses		Stabilizing Value		Ratable Excess		Totals
Actual	(I)	0		C * (1 - A) + G 30,068		(A) * (F) 0		(J) 30,068
Expected	(E)	3,081		C * (1 - A) + G 30,068		(A) * (C) 260		(K) 33,409
		ARAP	FLARAP	SARAP	MAARAP	Exp Mod		
Factors						(J) / (K) .90		

Carrier: 29939-000 Policy: 0001244504

Eff-Date: 02-21-2018 Exp-Date: 02-21-2019

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2019

Production Date: 09/11/2018

State: TEXAS

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939 Policy No. 0001244504 Eff Date: 02/21/2015 Exp Date: 02/21/2016

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	2.01	.37	107,690	2,165	801					
5606	.29	.38	164,083	476	181					
8810	.04	.40	36,319	15	6					
Policy Total:			308,092	Subject Premium:	13,091	Total Act Inc Losses:			0	

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939 Policy No. 0001244504 Eff Date: 02/21/2016 Exp Date: 02/21/2017

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	2.01	.37	121,366	2,439	902					
5606	.29	.38	176,340	511	194					
8810	.04	.40	37,825	15	6					
Policy Total:			335,531	Subject Premium:	13,130	Total Act Inc Losses:			0	

42-TEXAS

Firm ID: Firm Name: ASD CONSULTANTS INC

Carrier: 29939 Policy No. 0001244504 Eff Date: 02/21/2017 Exp Date: 02/21/2018

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	2.01	.37	71,921	1,446	535					
5606	.29	.38	250,721	727	276					
8809	.05	.31	76,779	38	12					
8810	.04	.40	94,562	38	15					
Policy Total:			493,983	Subject Premium:	8,695	Total Act Inc Losses:			0	

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\* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

E Employers Liability Loss

# Limited Loss

Page 2 of 2





# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2020

Production Date: 09/26/2019

State: TEXAS

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
TX	.05	3,164	4,994	1,830	0	25,375	0	0
TX-C	.05	172	274	102	0	25,375	0	0
(A) (B) (C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses		
.05	3,336	5,268	1,932	0	25,375	0	0	0
		Primary Losses	Stabilizing Value	Ratable Excess		Totals		
Actual	(I)	0	$C * (1 - A) + G$ 28,544	(A) * (F)	0	(J)	28,544	
Expected	(E)	1,932	$C * (1 - A) + G$ 28,544	(A) * (C)	167	(K)	30,643	
		ARAP	FLARAP	SARAP	MAARAP	Exp Mod		
Factors						(J) / (K)	.93	

Carrier: 29939-000 Policy: 0001244504

Eff-Date: 02-21-2019 Exp-Date: 02-21-2020

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# WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: ASD CONSULTANTS INC

Risk ID: 421104913

Rating Effective Date: 02/21/2020

Production Date: 09/26/2019

State: TEXAS

42-TEXAS

Firm ID:

Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2016

Exp Date: 02/21/2017

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	1.73	.36	121,366	2,100	756					
5606	.24	.38	176,340	423	161					
8810	.04	.40	37,825	15	6					
Policy Total:			335,531	Subject Premium:	13,130	Total Act Inc Losses:		0		

42-TEXAS

Firm ID:

Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2017

Exp Date: 02/21/2018

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5403	1.73	.36	71,921	1,244	448					
5606	.24	.38	250,721	602	229					
8809	.05	.34	76,779	38	13					
8810	.04	.40	94,562	38	15					
Policy Total:			493,983	Subject Premium:	8,695	Total Act Inc Losses:		0		

42-TEXAS

Firm ID:

Firm Name: ASD CONSULTANTS INC

Carrier: 29939

Policy No. 0001244504

Eff Date: 02/21/2018

Exp Date: 02/21/2019

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5606	.24	.38	198,212	476	181					
8809	.05	.34	79,849	40	14					
8810	.04	.40	44,433	18	7					
Policy Total:			322,494	Subject Premium:	2,508	Total Act Inc Losses:		0		

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\* Total by Policy Year of all cases \$200C or less.

D Disease Loss

X Ex-Medical Coverage

U USL&amp;HW

C Catastrophic Loss

E Employers Liability Loss

# Limited Loss

Page 2 of 2



**ADDITIONAL REMARKS SCHEDULE**Page 1 of 1

AGENCY Marsh and McLennan Agency LLC		NAMED INSURED ASD Consultants Inc. 8120 I-35N Austin TX 78753
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

**ADDITIONAL REMARKS****THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,****FORM NUMBER:** 25 **FORM TITLE:** CERTIFICATE OF LIABILITY INSURANCE

representatives - applies per the Blanket Additional Insured endorsement which grants additional insured status only where such status is required by a written contract.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

## **ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – COMPLETED OPERATIONS**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

### **SCHEDULE**

<b>Name Of Additional Insured Person(s) Or Organization(s)</b>	<b>Location And Description Of Completed Operations</b>
As required by written contract executed by both parties prior to loss	All locations
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part, by "your work" at the location designated and described in the Schedule of this endorsement performed for that additional insured and included in the "products-completed operations hazard".

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

**B. With respect to the insurance afforded to these additional insureds, the following is added to Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or
  2. Available under the applicable Limits of Insurance shown in the Declarations;
- whichever is less.

This endorsement shall not increase the applicable Limits of Insurance shown in the Declarations.



## EVANSTON INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### BLANKET WAIVER OF TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE FORM

#### SCHEDULE

**Name Of Person Or Organization:**

Any person(s) or organization(s) with whom the Named Insured agrees, in a written contract executed prior to the "occurrence", to waive rights of recovery

**Additional Premium:** Included

The following is added to Condition **8. Transfer Of Rights Of Recovery Against Others To Us** under Section **IV** – Commercial General Liability Conditions:

We waive any right of recovery we may have against any person or organization shown in the Schedule of this endorsement. This waiver applies only to the person or organization shown in the Schedule of this endorsement.

All other terms and conditions remain unchanged.

## TEXAS WAIVER OF OUR RIGHT TO RECOVER FROM OTHERS ENDORSEMENT

This endorsement applies only to the insurance provided by the policy because Texas is shown in item 3.A. of the Information Page.

We have the right to recover our payments from anyone liable for an injury covered by this policy. We will not enforce our right against the person or organization named in the Schedule, but this waiver applies only with respect to bodily injury arising out of the operations described in the schedule where you are required by a written contract to obtain this waiver from us.

This endorsement shall not operate directly or indirectly to benefit anyone not named in the Schedule.

The premium for this endorsement is shown in the Schedule.

### Schedule

1. ☐ Specific Waiver

Name of person or organization

☒ Blanket Waiver

Any person or organization for whom the Named Insured has agreed by written contract to furnish this waiver.

2. Operations: ALL TEXAS OPERATIONS

3. Premium:

The premium charge for this endorsement shall be **2.00** percent of the premium developed on payroll in connection with work performed for the above person(s) or organization(s) arising out of the operations described.

4. Advance Premium: Included, see Information Page

This endorsement changes the policy to which it is attached effective on the inception date of the policy unless a different date is indicated below.  
(The following "attaching clause" need be completed only when this endorsement is issued subsequent to preparation of the policy.)

This endorsement, effective on 2/21/20 at 12:01 a.m. standard time, forms a part of:

Policy no. 0001244504 of Texas Mutual Insurance Company effective on 2/21/20

Issued to: ASD CONSULTANTS INC

This is not a bill



Authorized representative

NCCI Carrier Code: 29939

2/18/20



## EVANSTON INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### CONSTRUCTION PROJECT(S) GENERAL AGGREGATE LIMIT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE FORM

#### SCHEDULE

Maximum Annual Limit Of Insurance:	\$5,000,000
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The following changes are subject to the Maximum Annual Limit Of Insurance shown in the Schedule of this endorsement. In no event will we be liable for damages in excess of the Maximum Annual Limit Of Insurance shown in the Schedule of this endorsement.

- A.** For all sums which the insured becomes legally obligated to pay as damages caused by "occurrences" under Section **I – Coverage A**, and for all medical expenses caused by accidents under Section **I – Coverage C**, which can be attributed only to ongoing operations at a single designated construction project:
1. A separate Construction Project General Aggregate Limit applies to each construction project, and that limit is equal to the amount of the General Aggregate Limit shown in the Declarations.
  2. The Construction Project General Aggregate Limit is the most we will pay for the sum of all damages under Coverage **A**, except damages because of "bodily injury" or "property damage" included in the "products-completed operations hazard", and for medical expenses under Coverage **C** regardless of the number of:
    - a. Insureds;
    - b. Claims made or "suits" brought; or
    - c. Persons or organizations making claims or bringing "suits".
  3. Any payments made under Coverage **A** for damages or under Coverage **C** for medical expenses will reduce the Construction Project General Aggregate Limit for that construction project and the Maximum Annual Limit Of Insurance shown in the Schedule of this endorsement. Such payments will not reduce the General Aggregate Limit shown in the Declarations nor will they reduce any other Construction Project General Aggregate Limit for any other construction project.
  4. The limits shown in the Declarations for Each Occurrence, Damage To Premises Rented To You and Medical Expense continue to apply. However, instead of being subject to the General Aggregate Limit shown in the Declarations, such limits will be subject to the applicable Construction Project General Aggregate Limit.
- B.** For all sums which the insured becomes legally obligated to pay as damages caused by "occurrences" under Section **I – Coverage A**, and for all medical expenses caused by accidents under Section **I – Coverage C**, which cannot be attributed only to ongoing operations at a single construction project:
1. Any payments made under Coverage **A** for damages or under Coverage **C** for medical expenses will reduce the amount available under the General Aggregate Limit or the Products-Completed Operations Aggregate Limit, whichever is applicable, and the Maximum Annual Limit Of Insurance shown in the Schedule of this endorsement; and

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**PRIMARY AND NONCONTRIBUTORY – OTHER INSURANCE CONDITION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART  
PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE PART

The following is added to the **Other Insurance** Condition and supersedes any provision to the contrary:

**Primary And Noncontributory Insurance**

This insurance is primary to and will not seek contribution from any other insurance available to an additional insured under your policy provided that:

- (1) The additional insured is a Named Insured under such other insurance; and

- (2) You have agreed in writing in a contract or agreement that this insurance would be primary and would not seek contribution from any other insurance available to the additional insured.



THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY

## ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – SCHEDULED PERSON OR ORGANIZATION

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

### SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s)	Location(s) Of Covered Operations
As required by written contract executed by both parties prior to loss	All locations
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

**A. Section II – Who Is An Insured** is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

However:

1. The insurance afforded to such additional insured only applies to the extent permitted by law; and
2. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

**B.** With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

**C.** With respect to the insurance afforded to these additional insureds, the following is added to **Section III – Limits Of Insurance:**

If coverage provided to the additional insured is required by a contract or agreement, the most we will pay on behalf of the additional insured is the amount of insurance:

1. Required by the contract or agreement; or



## EVANSTON INSURANCE COMPANY

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

### NOTICE OF CANCELLATION BY US AS REQUIRED BY CONTRACT TO ADDITIONAL INSURED

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE FORM

#### SCHEDULE

Number Of Days: 30 days
-------------------------

The following is added to the Cancellation condition:

We will provide written Notice of Cancellation to an additional insured stating when, not less than the number of days shown in the Schedule above, cancellation will become effective.

This condition only applies if:

1. The policy is cancelled by us;
2. Cancellation is for reasons other than:
  - a. Nonpayment of premium; or
  - b. Non-payment of any deductible reimbursement;
3. You are required by written contract to provide the additional insured with such notice; and
4. You agree to provide us with a list of the applicable additional insureds, including their complete mailing addresses, within 7 days of our request.

If notice is mailed, proof of mailing is sufficient proof of such notice.

All other terms and conditions remain unchanged.